# DEFERRED COMPENSATION PLAN BOARD REPORT 08-50 

EUGENE CANZANO CHAIRPERSON

BILL STEIN VICE-CHAIRPERSON

SANGEETA BHATIA SALLY CHOI RICHARD KRAUS MICHAEL A. PEREZ SHELLEY SMITH KURT A. STABEL MARGARET M. WHELAN



EMPLOYEE BENEFITS DIVISION

Date: December 1, 2008
To: Board of Deferred Compensation Administration
From: Staff

Subject: Deferred Compensation Plan Budget Status Report - Quarter Ending 09/30/08

## Recommendation:

That the Board of Deferred Compensation Administration (a) receive and file the following status report on Deferred Compensation Plan budget accounts for the quarter ending 09/30/08; and (b) for this same quarter, approve reimbursements from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for \$158,770.24; City Attorney for \$25,285.57; and DWP for \$2,795.02.

## Discussion:

Reimbursements - Staff is recommending reimbursement from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for $\$ \mathbf{1 5 8 , 7 7 0 . 2 4}$; City Attorney for $\mathbf{\$ 2 5 , 2 8 5 , 5 7}$; and DWP for $\mathbf{\$ 2 , 7 9 5 . 0 2}$, for the quarter ending 09/30/08. The calculations for the current quarter reimbursement include salaries for the 4.8 positions presently servicing the Plan, including all direct salary and indirect costs as calculated in the City Controller's Cost Allocation Plan (CAP) rates and by DWP Payroll. Indirect costs for the 08/09 fiscal year for Personnel, City Attorney and DWP are $88.53 \%, 43.23 \%$, and $82 \%$ respectively ${ }^{1}$. Quarterly activity in the Plan's revenue/expenditure accounts is included in Attachment I.

Rolling five-year Projected Income/Expenses - Following is a rolling five-year forecast of revenue/expenses for the Deferred Compensation Plan budget accounts.

PROJECTED REVENUE/EXPENSES: 010/01/08-09/30/13

| Quarter Ending: | 9/30/2009 |  | 9/30/2010 |  | 9/30/2011 |  | 9/30/2012 |  | 9/30/2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Starting Balance | \$ | 3,455,629 | \$ | 2,983,485 | \$ | 2,558,124 | \$ | 2,182,921 | \$ | 1,771,606 |
| Estimated Interest Earnings | \$ | 177,907 | \$ | 177,907 | \$ | 177,907 | \$ | 177,907 | \$ | 177,907 |
| Estimated Total Revenue | \$ | 2,214,880 | \$ | 2,310,625 | \$ | 2,412,685 | \$ | 2,521,539 | \$ | 2,637,702 |
| Estimated Expenses | \$ | $(2,864,931)$ | \$ | $(2,913,894)$ | \$ | $(2,965,795)$ | \$ | $(3,110,760)$ | \$ | $(3,137,941)$ |
| Difference | \$ | $(650,051)$ | \$ | $(603,269)$ | \$ | $(553,110)$ | \$ | $(589,222)$ | \$ | $(500,238)$ |
| Estimated Surplus Balance | \$ | 2,983,485 | \$ | 2,558,124 | \$ | 2,182,921 | \$ | 1,771,606 | \$ | 1,449,276 |

[^0]PROJECTED FEE REVENUES DETAIL

| Account Size | Participants | Acc | ount Values | Revenue Estimates |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9/30/2008 |  |  |  | 9/30/2009 |  | 9/30/2010 |  | 9/30/2011 |  | 9/30/2012 |  | 9/30/2013 |  |
| Less than \$25k | 18,540 | \$ | 163,669,805 | \$ | 176,763 | \$ | 190,904 | \$ | 206,177 | \$ | 222,671 | \$ | 240,485 |
| \$25k-\$50k | 6,034 | \$ | 218,468,228 | \$ | 235,946 | \$ | 254,821 | \$ | 275,207 | \$ | 297,224 | \$ | 321,002 |
| \$50k-\$75k | 3,622 | \$ | 223,302,722 | \$ | 241,167 | \$ | 260,460 | \$ | 281,297 | \$ | 303,801 | \$ | 328,105 |
| \$75k-\$100k | 2,796 | \$ | 243,408,742 | \$ | 262,881 | \$ | 283,912 | \$ | 306,625 | \$ | 331,155 | \$ | 357,647 |
| \$100k-\$200k | 5,933 | \$ | 831,953,312 | \$ | 756,458 | \$ | 771,587 | \$ | 787,018 | \$ | 802,759 | \$ | 818,814 |
| \$200k-\$300k | 1,705 | \$ | 409,721,145 | \$ | 217,388 | \$ | 221,735 | \$ | 226,170 | \$ | 230,693 | \$ | 235,307 |
| \$300k-\$400k | 657 | \$ | 224,448,610 | \$ | 83,768 | \$ | 85,443 | \$ | 87,152 | \$ | 88,895 | \$ | 90,673 |
| \$400k-\$500k | 249 | \$ | 109,767,622 | \$ | 31,748 | \$ | 32,382 | \$ | 33,030 | \$ | 33,691 | \$ | 34,365 |
| Over \$500k | 242 | \$ | 161,840,771 | \$ | 30,855 | \$ | 31,472 | \$ | 32,102 | \$ | 32,744 | \$ | 33,398 |
| Total--> | 39,778 | \$ | 2,586,580,957 | \$ | 2,036,972 | \$ | 2,132,717 | \$ | 2,234,778 | \$ | 2,343,631 | \$ | 2,459,795 |

PROJECTED EXPENSES DETAIL

| Annual Exprenses | 9/30/2009 |  | 9/30/2010 |  | 9/30/2011 |  | 9/30/2012 |  | 9/30/2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Admin Fees Owed to GWRS | \$ | 1,612,799 | \$ | 1,645,055 | \$ | 1,677,956 | \$ | 1,711,515 | \$ | 1,745,746 |
| Salary/Related Costs | \$ | 892,132 | \$ | 936,739 | \$ | 983,576 | \$ | 1,032,754 | \$ | 1,053,409 |
| Consulting Costs | \$ | 200,000 | \$ | 200,000 | \$ | 200,000 | \$ | 200,000 | \$ | 200,000 |
| Training/Education | \$ | 50,000 | \$ | 51,500 | \$ | 53,045 | \$ | 54,636 | \$ | 56,275 |
| Quarterly-Fee Allocation Funds | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 |
| Election Administration | \$ | 60,000 | \$ | 30,000 | \$ | - | \$ | 60,000 | \$ | 30,000 |
| Office/Admin/Equipment | \$ | 20,000 | \$ | 20,600 | \$ | 21,218 | \$ | 21,855 | \$ | 22,510 |
|  | \$ | 2,864,931 | \$ | 2,913,894 | \$ | 2,965,795 | \$ | 3,110,760 | \$ | 3,137,941 |

The Board's targeted surplus level is $\$ 1.5$ million. This projection indicates that the target will be effectively met over each of the next five years. As a precautionary measure, staff generated a ten-year projection to evaluate the projected surplus over a longer period of time. That projection, using the same assumptions we currently use, results in a $\$ 1$ million surplus after ten years. Very slight changes to the assumed growth rate of Plan assets (for example, from 8.0 to $8.7 \%$ ) results in a $\$ 1.5$ million surplus after ten years. The asset annual growth rate since 1998 has been 8.6\%, even including two significant bear markets during that period. As a result, staff sees no substantial danger that revenues would begin to chronically under-perform expenses, absent a worst-case scenario of a multi-year bear market.

Submitted by:

> Natasha Zuvich

Reviewed by:
Steven Montagna
Approved by:
Maryanne Keehn

## DEFERRED COMPENSATION PLAN QUARTERLY BUDGET REVIEW ADMINISTRATIVE AND OPERATING EXPENSES QUARTER ENDING 09/30/08

| STARTING BALANCE |  |  |
| :---: | :---: | :---: |
| Payroll Fee Trust Fund Ending Balance - 6/30/08 | \$ | 255,466 |
| Administrative Fee Reserve Fund Balance - 6/30/08 | \$ | 3,404,890 |
| Total | \$ | 3,660,356 |
| REVENUES/FEES |  |  |
| Interest Earnings on Payroll Fee Trust Fund | \$ | 1,794 |
| Administrative Fee Reserve Fund Deposits | \$ | 124,598 |
| Interest Earnings on Administrative Fee Reserve Fund | \$ | 42,683 |
| Miscellaneous Revenues | \$ | 130 |
| Total Revenue/Fees | \$ | 169,204 |
| STARTING BALANCE + REVENUE/FEES | \$ | 3,829,561 |
|  |  |  |
| EXPENDITURES |  |  |
| Participant Administrative Fees Paid to Great-West | \$ | $(14,863)$ |
| Personnel Department Reimbursements | \$ | $(125,302)$ |
| City Attorney Reimbursements | \$ | $(26,191)$ |
| DWP Reimbursements | \$ | - |
| Consulting Costs | \$ | $(31,123)$ |
| 2130 Travel/Training/Education | \$ | $(9,564)$ |
| 4160 Governmental Meetings | \$ | - |
| 6010 Office and Administrative | \$ | $(2,106)$ |
| 7300 Office Furniture \& Equipment | \$ | - |
| GWRS Quarterly Fee - Asset Allocation Fund Management | \$ | $(7,500)$ |
| TOTAL EXPENDITURES | \$ | $(216,649)$ |
|  |  |  |
|  |  |  |
| Actual Payroll Fee Trust Fund Ending Balance (09/30/08) | \$ | 214,597 |
| Actual Administrative Fee Reserve Fund Ending Balance (09/30/08) | \$ | 3,557,308 |
| ACTUAL TOTAL BALANCE AS OF 09/30/08 | \$ | 3,771,905 |
|  |  |  |
| ENCUMBRANCES/LIABILITIES |  |  |
| Reimbursements: 3 Mos. Ending 06/30/08 | \$ | $(129,425)$ |
| Reimbursements: 3 Mos. Ending 09/30/08 | \$ | $(186,851)$ |
|  |  |  |
| TOTAL LIABILITIES | \$ | $(316,276)$ |
|  |  |  |
| ASSETS LESS EXPENDITURES/LIABILITIES | \$ | 3,455,629 |
|  |  |  |
|  |  |  |
| Personnel Reimbursement Summary - 3 Months Ending 09/30/08 |  |  |
| Personnel - Salaries + Related Costs @ 88.53\% | \$ | 158,770.24 |
| City Attorney - Salaries + Related Costs @ 43.23\% | \$ | 25,285.57 |
| DWP - Salaries + Related Costs @ 82.00\% | \$ | 2,795.02 |
|  |  |  |
| Total Reimbursements | \$ | 186,850.84 |


[^0]:    ${ }^{1}$ The rates for Personnel, City Attorney and DWP for FY 07/08 were $78.22 \%, 52.63 \%$, and $82 \%$ respectively.

