## DEFERRED COMPENSAIION PLAN BOARD R:PORI 10-04

Date: January 22, 2010
To: Board of Deferred Compensation Administration
From: Staff
Subject: Deferred Compensation Plan Budget Status Report: Quarter Ending 9/30/09

Members Eugene K. Canzano, Chaiperson Richard Kraus, Vice-Chaiperson Sally Choi, Second Provisional Chair Maggie Whelan, Third Provisional Chair Sangeeta Bhatia Cliff Cannon John Mumma Michael Perez

## Recommendation:

That the Board of Deferred Compensation Administration (a) receive and file the following status report on Deferred Compensation Plan budget accounts for the quarter ending 9/30/09; and (b) for this same quarter, approve reimbursements from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for $\mathbf{\$ 1 1 8 , 2 1 7 . 0 1}$; City Attorney for \$30,753.55; and DWP for \$1,397.51.

## Discussion:

Reimbursements - Staff is recommending reimbursement from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for \$118,217.01; City Attorney for $\$ 30,753.55$; and DWP for $\$ 1,397.51$, for the quarter ending $9 / 30 / 09$. The calculations for the current quarter reimbursement include salaries for all positions presently servicing the Plan, including direct salary and indirect costs as calculated in the City Controller's Cost Allocation Plan (CAP) rates and by DWP Payroll. Indirect costs for the 09/10 fiscal year for Personnel, City Attorney and DWP are $82.98 \%, 88.7 \%$, and $82 \%$ respectively. Quarterly activity in the Plan's revenue/expenditure accounts is included in Attachment I.

Rolling five-year Projected Income/Expenses - Following is a rolling five-year forecast of revenue/expenses for the Deferred Compensation Plan budget accounts. As in previous budget reports, the long-term surplus amount is within range of the Board's target surplus of $\$ 1.5$ million.

PROJECTED REVENUE/EXPENSES: 10/01/09-9/30/14

| Quarter Ending: | 9/30/2010 | 9/30/2011 |  | 9/30/2012 |  | 9/30/2013 |  | 9/30/2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Starting Balance | \$ 2,955,583 | \$ | 2,654,495 | \$ | 2,311,315 | \$ | 2,002,188 | \$ | 1,736,449 |
| Estimated Interest Earnings | \$ 147,779 | \$ | 132,725 | \$ | 115,566 | \$ | 100,109 | \$ | 86,822 |
| Estimated Total Revenue | \$ 2,258,511 | \$ | 2,351,321 | \$ | 2,450,092 | \$ | 2,559,326 | \$ | 2,680,242 |
| Estimated Expenses | \$ (2,707,378) | \$ | $(2,827,225)$ | \$ | $(2,874,786)$ | \$ | $(2,925,173)$ | \$ | $(3,040,842)$ |
| Difference | \$ (448,868) | \$ | $(475,905)$ | \$ | $(424,693)$ | \$ | $(365,848)$ | \$ | $(360,600)$ |
| Estimated Surplus Balance | \$ 2,654,495 | \$ | 2,311,315 | \$ | 2,002,188 | \$ | 1,736,449 | \$ | 1,462,672 |

PROJECTED FEE REVENUES DETAIL

| Account Size | Participants | Account Values |  | Revenue Estimates |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9/30/2009 |  |  |  | 9/30/2010 |  | 9/30/2011 |  | 9/30/2012 |  | 9/30/2013 |  | 9/30/2014 |  |
| Less than \$25k | 18,691 | \$ | 171,800,541 | \$ | 187,263 | \$ | 204,116 | \$ | 222,487 | \$ | 242,510 | \$ | 264,336 |
| \$25k-\$50k | 6,329 | \$ | 228,815,127 | \$ | 249,408 | \$ | 271,855 | \$ | 296,322 | \$ | 322,991 | \$ | 352,060 |
| \$50k-\$75k | 3,721 | \$ | 228,724,860 | \$ | 249,310 | \$ | 271,748 | \$ | 296,205 | \$ | 322,864 | \$ | 351,922 |
| \$75k-\$100k | 2,650 | \$ | 231,080,505 | \$ | 251,878 | \$ | 274,547 | \$ | 299,256 | \$ | 326,189 | \$ | 355,546 |
| \$100k-\$200k | 6,088 | \$ | 862,480,810 | \$ | 776,220 | \$ | 791,744 | \$ | 807,579 | \$ | 823,731 | \$ | 840,205 |
| \$200k-\$300k | 1,880 | \$ | 452,681,767 | \$ | 239,700 | \$ | 244,494 | \$ | 249,384 | \$ | 254,372 | \$ | 259,459 |
| \$300k-\$400k | 670 | \$ | 229,037,265 | \$ | 85,425 | \$ | 87,134 | \$ | 88,876 | \$ | 90,654 | \$ | 92,467 |
| \$400k-\$500k | 271 | \$ | 119,507,299 | \$ | 34,553 | \$ | 35,244 | \$ | 35,948 | \$ | 36,667 | \$ | 37,401 |
| Over \$500k | 290 | \$ | 194,409,671 | \$ | 36,975 | \$ | 37,715 | \$ | 38,469 | \$ | 39,238 | \$ | 40,023 |
| Total--> | 40,590 | \$ | 2,718,537,845 | \$ | 2,110,731 | \$ | 2,218,596 | \$ | 2,334,527 | \$ | 2,459,216 | \$ | 2,593,419 |

PROJECTED EXPENSES DETAIL

| Annual Expenses | 9/30/2010 |  | 9/30/2011 |  | 9/30/2012 |  | 9/30/2013 |  | 9/30/2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Admin Fees Owed to GWRS | \$ | 1,645,722 | \$ | 1,678,636 | \$ | 1,712,209 | \$ | 1,746,453 | \$ | 1,781,382 |
| Salary/Related Costs | \$ | 796,657 | \$ | 836,489 | \$ | 878,314 | \$ | 922,230 | \$ | 940,674 |
| Consulting Costs | \$ | 150,000 | \$ | 150,000 | \$ | 150,000 | \$ | 150,000 | \$ | 150,000 |
| Training/Education | \$ | 50,000 | \$ | 51,500 | \$ | 53,045 | \$ | 54,636 | \$ | 56,275 |
| Quarterly-Fee Allocation Funds | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 |
| Election Administration | \$ | 15,000 | \$ | 60,000 | \$ | 30,000 | \$ | - | \$ | 60,000 |
| Office/Admin/Equipment | \$ | 20,000 | \$ | 20,600 | \$ | 21,218 | \$ | 21,855 | \$ | 22,510 |
|  | \$ | 2,707,378 | \$ | 2,827,225 | \$ | 2,874,786 | \$ | 2,925,173 | \$ | 3,040,842 |

Please note staff revised the indirect costs as calculated in the City Controller's Cost Allocation Plan (CAP) rates and by DWP Payroll to reflect the 09/10 fiscal year. The indirect costs for Personnel, City Attorney and DWP are $82.98 \%, 88.7 \%$, and $82 \%$ respectively. The Board's targeted surplus level of $\$ 1.5$ million will be effectively met over each of the next five years.

Submitted by:
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Reviewed by:
Steven Montagna

Approved by:
Alejandrina Basquez


