## DEFERRED COMPENSAIION PLAN BOARD REPORI $10-37$

Date:
To: Board of Deferred Compensation Administration
From: Staff
Subject: Deferred Compensation Plan Budget Status Report: Quarter Ending 6/30/10

Members Eugene K. Canzano, Chaiperson Richard Kraus, Vice-Chairperson Sally Choi, First Provisional Chair Cliff Cannon, Second Provisional Chair John R. Mumma, Third Provisional Chair Sangeeta Bhatia Michael Perez Maggie Whelan

Recommendation:
That the Board of Deferred Compensation Administration (a) receive and file the following status report on Deferred Compensation Plan budget accounts for the quarter ending 6/30/10; and (b) for this same quarter, approve reimbursements from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for $\mathbf{\$ 1 1 6 , 5 6 9 . 3 0}$; City Attorney for $\$ 31,122.77$; and DWP for $\$ 1,397.51$.

## Discussion:

Reimbursements - Staff is recommending reimbursement from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for \$116,569.30; City Attorney for $\$ 31,122.77$; and DWP for $\$ 1,397.51$, for the quarter ending 6/30/10. The calculations for the current quarter reimbursement include salaries for all positions presently servicing the Plan, including direct salary and indirect costs as calculated in the City Controller's Cost Allocation Plan (CAP) rates and by DWP Payroll. Indirect costs for the 09/10 fiscal years for Personnel, City Attorney and DWP are $82.98 \%, 88.7 \%$, and $82 \%$ respectively. Quarterly activity in the Plan's revenue/expenditure accounts is included in Attachment I.

Rolling five-year Projected Income/Expenses - Following is a rolling five-year forecast of revenue/expenses for the Deferred Compensation Plan budget accounts. The long-term surplus amount is still above the Board's target surplus of $\$ 1.5$ million.

PROJECTED REVENUE/EXPENSES: 7/01/10-6/30/15

| Quarter Ending: | 6/30/2011 |  | 6/30/2012 |  | 6/30/2013 |  | 6/30/2014 |  | 6/30/2015 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Starting Balance | \$ | 3,228,680 | \$ | 2,957,962 | \$ | 2,701,338 | \$ | 2,489,662 | \$ | 2,243,449 |
| Estimated Interest Earnings | \$ | 161,434 | \$ | 147,898 | \$ | 135,067 | \$ | 124,483 | \$ | 112,172 |
| Estimated Total Revenue | \$ | 2,280,244 | \$ | 2,374,533 | \$ | 2,477,572 | \$ | 2,591,598 | \$ | 2,713,386 |
| Estimated Expenses | \$ | (2,712,396) | \$ | (2,779,054) | \$ | $(2,824,316)$ | \$ | (2,962,293) | \$ | $(2,986,937)$ |
| Difference | \$ | $(432,152)$ | \$ | $(404,521)$ | \$ | $(346,744)$ | \$ | $(370,695)$ | \$ | $(273,551)$ |
| Estimated Surplus Balance | \$ | 2,957,962 | \$ | 2,701,338 | \$ | 2,489,662 | \$ | 2,243,449 | \$ | 2,082,071 |

PROJECTED FEE REVENUES DETAIL

| Account Size | Participants |  | count Values | Revenue Estimates |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6/30/2010 |  |  |  |  | 6/30/2011 |  | 6/30/2012 |  | 6/30/2013 |  | 6/30/2014 |  | 6/30/2015 |
| Less than \$25k | 18,479 | \$ | 173,567,686 | \$ | 189,189 | \$ | 206,216 | \$ | 224,775 | \$ | 245,005 | \$ | 267,055 |
| \$25k-\$50k | 6,383 | \$ | 230,223,081 | \$ | 250,943 | \$ | 273,528 | \$ | 298,146 | \$ | 324,979 | \$ | 354,227 |
| \$50k-\$75k | 3,765 | \$ | 232,272,442 | \$ | 253,177 | \$ | 275,963 | \$ | 300,800 | \$ | 327,872 | \$ | 357,380 |
| \$75k-\$100k | 2,538 | \$ | 221,709,883 | \$ | 241,664 | \$ | 263,414 | \$ | 287,121 | \$ | 312,962 | \$ | 341,128 |
| \$100k-\$200k | 6,055 | \$ | 858,261,008 | \$ | 772,013 | \$ | 787,453 | \$ | 803,202 | \$ | 819,266 | \$ | 835,651 |
| \$200k-\$300k | 1,939 | \$ | 465,257,548 | \$ | 247,223 | \$ | 252,167 | \$ | 257,210 | \$ | 262,354 | \$ | 267,602 |
| \$300k-\$400k | 706 | \$ | 240,687,167 | \$ | 90,015 | \$ | 91,815 | \$ | 93,652 | \$ | 95,525 | \$ | 97,435 |
| \$400k-\$500k | 282 | \$ | 124,845,123 | \$ | 35,955 | \$ | 36,674 | \$ | 37,408 | \$ | 38,156 | \$ | 38,919 |
| Over \$500k | 303 | \$ | 203,907,910 | \$ | 38,633 | \$ | 39,405 | \$ | 40,193 | \$ | 40,997 | \$ | 41,817 |
| Total--> | 40,450 | \$ | 2,750,731,848 | \$ | 2,118,810 | \$ | 2,226,634 | \$ | 2,342,506 | \$ | 2,467,115 | \$ | 2,601,214 |

PROJECTED EXPENSES DETAIL

| Annual Expenses |  | 6/30/2011 |  | 6/30/2012 |  | 6/30/2013 |  | 6/30/2014 |  | 6/30/2015 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Admin Fees Owed to GWRS | \$ | 1,640,045 |  | 1,672,846 |  | 1,706,303 |  | 1,740,429 | \$ | 1,775,238 |
| Salary/Related Costs | \$ | 753,306 | \$ | 790,971 |  | 830,520 | \$ | 872,046 | \$ | 889,487 |
| Consulting Costs | \$ | 150,000 | \$ | 150,000 |  | 150,000 | \$ | 150,000 | \$ | 150,000 |
| Training/Education | \$ | 53,045 | \$ | 54,636 | \$ | 56,275 | \$ | 57,964 | \$ | 59,703 |
| Quarterly-Fee Allocation Funds | \$ | 36,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 | \$ | 60,000 |
| Election Administration | \$ | 60,000 | \$ | 30,000 | \$ | - - | \$ | 60,000 | \$ | 30,000 |
| Office/Admin/Equipment | \$ | 20,000 | \$ | 20,600 | \$ | 21,218 | \$ | 21,855 | \$ | 22,510 |
|  | \$ | 2,712,396 | \$ | 2,779,054 |  | 2,824,316 | \$ | 2,962,293 | \$ | 2,986,937 |

The Board's targeted surplus level is $\$ 1.5$ million. This projection indicates that the target will be exceeded over each of the next five years.

Submitted by:
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Reviewed by:
Steven Montagna

Approved by:
Alejandrina Basquez

Attachment I


