## DEFERRED COMPENSATION PLAN <br> BOARD REPORT 13-40

Date:
December 9, 2013
To: Board of Deferred Compensation Administration
From: Staff
Subject: Deferred Compensation Plan Budget Status Report: Quarter Ending 6/30/13

Recommendation:
That the Board of Deferred Compensation Administration (a) receive and file the following status report on Deferred Compensation Plan budget accounts for the quarter ending 06/30/13; and (b) for this same quarter, approve reimbursements from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for \$146,149.49; and City Attorney for \$13,466.09.

## Discussion:

Reimbursements - Staff recommends reimbursement from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for $\$ 146,149.49$ and City Attorney for $\$ 13,466.09$ for the quarter ending 06/30/13. Quarterly activity in the Plan's revenue/expenditure accounts is included in Attachment I. Calculations for the current quarter include salaries for all positions presently servicing the Plan, including direct salary and indirect costs as calculated in the City Controller's Cost Allocation Plan (CAP) rates, the draft numbers for which have been released. These rates are subject to revision by the Controller. If they are revised, staff will address the adjustment in a future quarterly reconciliation. Indirect costs for Personnel and City Attorney are $143.69 \%$ and $58.56 \%$ respectively.

Reserve Fund Projection - All of the City's internal administrative costs are required to be paid by participant fees. Two accounts are used to pay expenses: a fund held with the Plan administrator which acts as a repository for participant fees and from which most Plan expenses are paid; and a fund held within the City, from which travel and equipment purchases are made, as illustrated in the following graphic:


In order to maintain stability within the fee structure, the Plan maintains a reserve balance. The target reserve amount is $50 \%$ of annual Plan operating expenses. Each quarter when staff submits its accounting and recommendations for reimbursing administrative costs, a long-term projection is updated using assumptions for key variables that have been considered by the Board. This information is generated so that the Board can compare the long-term projected reserve to the target reserve.

At its November 2013 Strategic Plan meeting, the Board reviewed and modified its assumptions and key variables as reflected below:

| Expenses <br> Inflation <br> Adjustment <br> Factor | Enrollment <br> Adjustment <br> Factor | Asset Growth <br> Adjustment <br> Factor | Stable Value <br> Funds <br> Interest <br> Assumption | Basis Points <br> Charged <br> Against <br> Participant <br> Accounts | Fee Cap | Personnel <br> Avg. Cap <br> Rate | City Attorney <br> Avg. Cap <br> Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $2.0 \%$ | $1.0 \%$ | $6.5 \%$ | $2.75 \%$ | $0.10 \%$ | $\$ 125$ | 1.15 | 0.75 |

At this meeting it was agreed that staff's reports would include a ten-year projection of the reserve fund balance. As a result, following is a rolling ten-year forecast of the Deferred Compensation Plan's reserve fund balance. Supporting data for this chart is included in Attachment II.


This long-term review indicates that the projected actual reserve will fall below the target reserve, with the lowest balance amount in the range of $\$ 870,000$ before trending higher. As discussed at the Strategic Planning meeting, given that the adopted assumptions are conservative, staff does not find a basis for recommending change to the fee or expense structure at the present time.

Submitted by:
Paul Makowski

Reviewed by:
Steven Montagna

Approved by:

> Alejandrina Basquez

| DEFERRED COMPENSATION PLAN QUARTERLY BUDGET REVIEW |  |  |
| :---: | :---: | :---: |
| ADMINISTRATIVE AND OPERATIN QUARTER ENDING 06/30 | ADMINISTRATIVE AND OPERATING EXPENSES |  |
| STARTING BALANCE |  |  |
| Payroll Fee Trust Fund Ending Balance - 3/31/13 <br> Administrative Fee Reserve Fund Balance - 3/31/13 | $\$$ $\$$ | $\begin{array}{r} 18,371 \\ 2,721,250 \\ \hline \end{array}$ |
| Total | \$ | 2,739,622 |
| REVENUES/FEES |  |  |
| Interest Earnings on Payroll Fee Trust Fund | \$ | 185 |
| Payroll Fee Trust Fund Deposit: Travel | \$ | - |
| Payroll Fee Trust Fund Deposit: Salary Reimbursements | \$ | 159,404 |
| Interest Earnings on Administrative Fee Reserve Fund | \$ | 14,297 |
| Revenue from Fees Deducted from Participant Accounts | \$ | 585,781 |
| Miscellaneous Credits | \$ | 131,898 |
| Total Revenue/Fees | \$ | 891,566 |
| TOTAL ASSETS (STARTING BALANCE + REVENUE/FEES) | \$ | 3,631,187 |
| EXPENDITURES |  |  |
| 2130 Travel/Training/Education | \$ | - |
| 4160 Governmental Meetings | \$ | - |
| 6010 Office and Administrative | \$ | - |
| 7300 Office Furniture \& Equipment | \$ | - |
| Participant Administrative Fees Paid to Great-West | \$ | $(372,547)$ |
| Unforeseen Emergency Withdrawal Service | \$ | $(25,000)$ |
| Prior Quarter Departmental Staffing Reimbursements | \$ | $(159,404)$ |
| Travel/Training/Education - Transfer to Payroll Fee Trust Fund | \$ | - |
| Consulting Costs | \$ | - |
| Special Mailing/Marketing Expenses | \$ | - |
| GWRS Quarterly Fee - Asset Allocation Fund Management | \$ | $(14,250)$ |
| Wells Fargo Custodial Fees | \$ | $(1,250)$ |
| TOTAL EXPENDITURES | \$ | $(572,450)$ |
| Actual Payroll Fee Trust Fund Ending Balance (6/30/13) | \$ | 18,587 |
| Actual Administrative Fee Reserve Fund Ending Balance (6/30/13) | \$ | 2,880,777 |
| ACTUAL TOTAL BALANCE AS OF 6/30/13 | \$ | 2,899,363 |
| ENCUMBRANCES/LIABILITIES |  |  |
| Department Reimbursement Summary - 3 Months Ending 6/30/13 |  |  |
| Personnel - Salaries + Related Costs @ 143.69\% | \$ | 146,149.49 |
| City Attorney - Salaries + Related Costs @ 58.56\% | \$ | 13,466.09 |
| Reimbursements: 3 Mos. Ending 6/30/13 | \$ | $(159,616)$ |
| TOTAL LIABILITIES | \$ | $(159,616)$ |
| TOTAL ASSETS LESS LIABILITIES | \$ | 2,739,748 |

## SUPPORTING DATA FOR PLAN RESERVE FUND PROJECTION

10-YEAR PROJECTION

| Quarter Ending: | 6/30/2014 |  | 6/30/2015 |  | 6/29/2016 |  | 6/30/2017 |  | 6/30/2018 | 6/30/2019 | 6/29/2020 | 6/30/2021 | 6/30/2022 | 6/30/2023 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Starting Balance | \$ | 2,739,748 | \$ | 2,319,091 | \$ | 1,947,251 | \$ | 1,630,068 | \$ 1,342,062 | \$ 1,120,915 | \$ 973,983 | \$ 877,416 | \$ 870,638 | \$ | 963,084 |
| Estimated Interest Earnings | \$ | 82,192 | \$ | 69,573 | \$ | 58,418 | \$ | 48,902 | \$ 40,262 | \$ 33,627 | \$ 29,219 | \$ 26,322 | \$ 26,322 | \$ | 26,322 |
| Estimated Participant Fee Revenue | \$ | 2,453,971 | \$ | 2,541,306 | \$ | 2,633,595 | \$ | 2,731,155 | \$ 2,834,320 | \$ 2,943,447 | \$ 3,058,916 | \$ 3,181,132 | \$ 3,310,526 | \$ | 3,447,557 |
| Estimated Total Revenue | \$ | 2,536,163 | \$ | 2,610,878 | \$ | 2,692,013 | \$ | 2,780,057 | \$ 2,874,582 | \$ 2,977,074 | \$ 3,088,135 | \$ 3,207,455 | \$ 3,336,849 | \$ | 3,473,879 |
| Estimated Expenses | \$ (2,956,820) |  | \$ $(2,982,718)$ |  | \$ (3,009,196) |  | \$ $(3,068,063)$ |  | \$(3,095,729) | \$(3,124,006) | \$(3,184,703) | \$(3,214,232) | \$(3,244,403) | \$ (3,307,028) |  |
| Difference between revenue/expenses | \$ | $(420,657)$ | \$ | $(371,840)$ | \$ | $(317,183)$ | \$ | $(288,006)$ | \$ $(221,148)$ | \$ (146,932) | \$ $(96,568)$ | \$ $(6,777)$ | \$ 92,446 | \$ | 166,851 |
| Estimated Surplus Balance | \$ | 2,319,091 | \$ | 1,947,251 | \$ | 1,630,068 | \$ | 1,342,062 | \$ 1,120,915 | \$ 973,983 | \$ 877,416 | \$ 870,638 | \$ 963,084 | \$ | 1,129,936 |
| Reserve Target (50\% Annual Operating Expenses) | \$ | 1,478,410 | \$ | 1,491,359 | \$ | 1,504,598 | \$ | 1,534,031 | \$ 1,547,865 | \$ 1,562,003 | \$ 1,592,352 | \$ 1,607,116 | \$ 1,622,201 | \$ | 1,653,514 |
| Estimated Balance Over/Under Reserve | \$ | 840,681 | \$ | 455,892 | \$ | 125,470 | \$ | $(191,969)$ | \$ $(426,950)$ | \$ $(588,020)$ | \$ $(714,936)$ | \$ $(736,477)$ | \$ $(659,117)$ | \$ | $(523,578)$ |

## PLAN EXPENSES

| Annual Expenses |  | 5/30/2014 | 6/30/2015 |  | /29/2016 |  | 6/30/2017 | 6/30/2018 | 6/30/2019 | 6/29/2020 | 6/30/2021 | 6/30/2022 | 6/30/2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Admin Fees Owed to GWRS | \$ | 1,507,404 | \$ 1,522,478 | \$ | 1,537,703 | \$ | 1,553,080 | \$1,568,610 | \$ 1,584,296 | \$ 1,600,139 | \$1,616,141 | \$ 1,632,302 | \$ 1,648,625 |
| Direct Salary Costs: <br> Personnel | \$ | 407,249 | \$ 415,393.73 | \$ | 423,702 | \$ | 432,176 | \$ 440,819 | \$ 449,636 | \$ 458,628 | \$ 467,801 | \$ 477,157 | \$ 486,700 |
| Direct Salary Costs: City Attorney | \$ | 76,197 | \$ 77,721.41 | \$ | 79,275.83 | \$ | 80,861.35 | \$82,478.58 | \$ 84,128.15 | \$ 85,810.71 | \$87,526.93 | \$ 89,277.46 | \$ 91,063.01 |
| Indirect Related Costs: Personnel |  | 468,336.06 | \$ 477,702.78 |  | 487,256.84 |  | 497,001.98 | \$506,942.02 | \$517,080.86 | \$527,422.47 | \$537,970.92 | \$548,730.34 | \$559,704.95 |
| Indirect Related Costs: City Attorney | \$ | 57,148.09 | \$ 58,291.05 | \$ | 59,456.88 | \$ | 60,646.01 | \$ 61,858.93 | \$ 63,096.11 | \$ 64,358.03 | \$ 65,645.19 | \$ 66,958.10 | \$ 68,297.26 |
| Consulting Costs | \$ | 185,000 | \$ 185,000 | \$ | 185,000 | \$ | 185,000 | \$ 185,000 | \$ 185,000 | \$ 185,000 | \$ 185,000 | \$ 185,000 | \$ 185,000 |
| Training/Education | \$ | 54,636 | \$ 55,729 | \$ | 56,843 | \$ | 57,980 | \$ 59,140 | \$ 60,323 | \$ 61,529 | \$ 62,760 | \$ 64,015 | \$ 65,295 |
| Hardship Administration Costs | \$ | 100,000 | \$ 100,000 | \$ | 100,000 | \$ | 100,000 | \$ 100,000 | \$ 100,000 | \$ 100,000 | \$ 100,000 | \$ 100,000 | \$ 100,000 |
| Quarterly-Fee Allocation Funds | \$ | 72,000 | \$ 72,000 | \$ | 72,000 | \$ | 72,000 | \$ 72,000 | \$ 72,000 | \$ 72,000 | \$ 72,000 | \$ 72,000 | \$ 72,000 |
| Election Administration | \$ | 21,200 | \$ 10,600 | \$ | - | \$ | 21,200 | \$ 10,600 | \$ | \$ 21,200 | \$ 10,600 | \$ | \$ 21,200 |
| Office/Admin/Equipment | \$ | 7,650 | \$ 7,803 | \$ | 7,959 | \$ | 8,118 | 8,281 | \$ 8,446 | \$ 8,615 | \$ 8,787 | \$ 8,963 | \$ 9,142 |
| Total--> | \$ | 2,956,820 | \$ 2,982,718 | \$ | 3,009,196 | \$ | 3,068,063 | \$ 3,095,729 | \$ 3,124,006 | \$ 3,184,703 | \$ 3,214,232 | \$ 3,244,403 | \$ 3,307,028 |

