BOARD REPORT 14-25

Date: June 5, 2014

To: Board of Deferred Compensation Administration

From: Staff

Subject: Deferred Compensation Plan Budget Status Report:

Quarter Ending 12/31/13

Members Eugene K. Canzano, Chairperson

Eugene K. Canzano, Chairperson
John R. Mumma, Vice-Chairperson
Cliff Cannon, First Provisional Chair
Tom Moutes, Second Provisional Chair
Michael Amerian
Ray Ciranna
Mary Higgins
Robert Schoonover
Margaret Whelan

Recommendation:

That the Board of Deferred Compensation Administration (a) receive and file the following status report on Deferred Compensation Plan budget accounts for the quarter ending **12/31/13**; and (b) for this same quarter, approve reimbursements from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for **\$155,517.66**; and City Attorney for **\$17,192.61**.

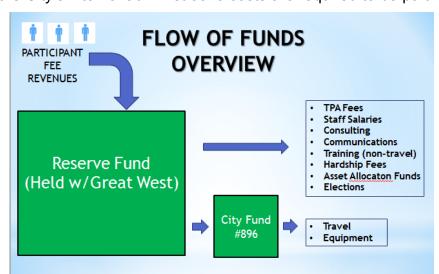
Discussion:

Reimbursements - Staff recommends reimbursement from the Deferred Compensation Plan Reserve Fund accounts to the Personnel Department for \$155,517.66 and City Attorney for \$17,192.61 for the quarter ending 12/31/13. Quarterly activity in the Plan's revenue/expenditure accounts is included in Attachment I. Calculations for the current quarter include salaries for all positions presently servicing the Plan, including direct salary and indirect costs as calculated in the City Controller's Cost Allocation Plan (CAP) rates, the draft numbers for which have been released. These rates are subject to revision by the Controller. If they are revised, staff will address the adjustment in a future quarterly reconciliation. Indirect costs for Personnel and City Attorney are 143.69% and 58.56% respectively.

Reserve Fund Projection – All of the City's internal administrative costs are required to be paid

by participant fees. Two accounts are used to pay expenses: a fund held with the Plan administrator which acts as a repository for participant fees and from which most Plan expenses are paid; and a fund held within the City, from which travel and equipment purchases are made, as illustrated in the graphic on the right.

In order to maintain stability within the fee structure, the Plan maintains a reserve balance. The target reserve amount is 50% of



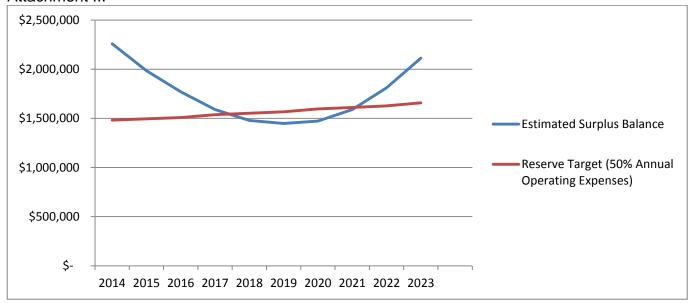
annual Plan operating expenses. Each quarter when staff submits its accounting and recommendations for reimbursing administrative costs, a long-term projection is updated using

assumptions for key variables that have been considered by the Board. This information is generated so that the Board can compare the long-term projected reserve to the target reserve.

At its November 2013 Strategic Plan meeting, the Board reviewed and modified its assumptions and key variables as reflected below:

Expenses Inflation Adjustment Factor	Enrollment Adjustment Factor	Asset Growth Adjustment Factor	Stable Value Funds Interest Assumption	Basis Points Charged Against Participant Accounts	Fee Cap	Personnel Avg. Cap Rate	City Attorney Avg. Cap Rate
2.0%	1.0%	6.5%	2.75%	0.10%	\$125	1.15	0.75

At this meeting it was agreed that staff's reports would include a ten-year projection of the reserve fund balance. As a result, following is a rolling ten-year forecast of the Deferred Compensation Plan's reserve fund balance. Supporting data for this chart is included in Attachment II.



This long-term review indicates that the projected actual reserve will fall below the target reserve, with the lowest balance amount in the range of \$1,448,000 before trending higher.

Submitted by:	
•	Paul Makowski
Approved by:	
,,	Steven Montagna

DEFERRED COMPENSATION PLAN QUARTERLY BUDG	REVIEW	Prior Quarters				
ADMINISTRATIVE AND OPERATING EXPE	NS	SES	Ending	Ending	Ending	Ending
QUARTER ENDING 12/31/13		9/30/2013	6/30/2013	3/31/2013	12/31/2012	
STARTING BALANCE						
Payroll Fee Trust Fund Ending Balance - 9/30/13	\$	58,302	18,587	18,371	18,441	29,993
Administrative Fee Reserve Fund Balance - 9/30/13	\$	2,863,906	2,880,777	2,721,250	2,628,075	2,664,868
Total	\$	2,922,209	2,899,364	2,739,621	2,646,516	2,694,86
REVENUES/FEES						
Interest Earnings on Payroll Fee Trust Fund	\$	115	50	185	125	17
Payroll Fee Trust Fund Deposit: Travel	\$	-	47,920	-	(195)	
Payroll Fee Trust Fund Deposit: Salary Reimbursements	\$	159,616	163,839	159,404	143,975	119,409
Interest Earnings on Administrative Fee Reserve Fund	\$	12,469	12,959	14,297	15,138	16,528
Revenue from Fees Deducted from Participant Accounts	\$	606,738	594,549	585,781	572,462	572,453
Miscellaneous Credits	\$	1	750	131,898	66,004	(74,760
Total Revenue/Fees	\$	778,940	820,067	891,565	797,509	633,807
TOTAL ASSETS (STARTING BALANCE + REVENUE/FEES)	\$	3,701,148	3,719,431	3,631,186	3,444,025	3,328,668
EXPENDITURES						
2130 Travel/Training/Education	\$	(15,592)	(8,254)	-	(195)	(11,729
4160 Governmental Meetings	\$	-	-	-	-	
6010 Office and Administrative	\$	-	-	-	-	
7300 Office Furniture & Equipment	\$	-	-	-	-	
Participant Administrative Fees Paid to Great-West	\$	(375,079)	(373,120)	(372,547)	(372,704)	(371,937
Unforeseen Emergency Withdrawal Service	\$	(24,500)	(24,750)	(25,000)	(28,250)	(26,250
Prior Quarter Departmental Staffing Reimbursements: 06/30/13*	\$	(160,216)	(163,839)	(159,404)	(143,975)	(137,328
Travel/Training/Education - Transfer to Payroll Fee Trust Fund	\$	(1,308)	(47,920)	-	-	
Consulting Costs**	\$	(139,584)	-	-	-	
Special Mailing/Marketing Expenses	\$	(15,000)	-	-	-	
GWRS Quarterly Fee - Asset Allocation Fund Management	\$	(14,250)	(14,250)	(14,250)	(14,250)	(14,250
Wells Fargo Custodial Fees	\$	(1,250)	(1,250)	(1,250)	(1,250)	(1,250
TOTAL EXPENDITURES	\$	(746,779)	(633,383)	(572,450)	(560,624)	(562,744
Actual Payroll Fee Trust Fund Ending Balance (12/31/13)	\$	202,456	58,302	18,587	18,371	18,44
Actual Administrative Fee Reserve Fund Ending Balance (12/31/13)	\$	2,751,928	2,863,906	2,880,777	2,721,250	2,628,075
ACTUAL TOTAL BALANCE AS OF 12/31/13	\$	2,954,384	2,922,209	2,899,363	2,739,621	2,646,516
ENCUMBRANCES/LIABILITIES						
Prior Quarter Departmental Staffing Reimbursements: 09/30/13	\$	(197,060.50)	(159,616)	(163,839)	(159,404)	(143,97
Current Quarter: Personnel - Salaries + Related Costs @ 143.69%	\$	(155,517.66)	(172,854)	(146,149)		(125,468
Current Quarter: City Attorney - Salaries + Related Costs @ 58.56%		(17,192.61)	(24,206)	(13,466)		(33,93
TOTAL LIABILITIES	\$	(369,771)	(356,676)	(323,455)	(323,243)	(303,379
TOTAL ASSETS LESS LIABILITIES	\$	2,584,614	2,565,533	2,575,908	2,416,378	2,343,137
* Includes NAGDCA dues totaling \$600 and salary reimbursement of \$159,616						

SUPPORTING DATA FOR PLAN RESERVE FUND PROJECTION

10- YEAR PROJECTIONS

Quarter Ending:	12/31/2014	12/31/2015	12/30/2016	12/31/2017	12/31/2018	12/31/2019	12/30/2020	12/31/2021	12/31/2022	12/31/2023
Starting Balance	\$ 2,584,614	\$ 2,257,927	\$ 1,984,454	\$ 1,770,025	\$ 1,589,135	\$ 1,479,503	\$ 1,448,427	\$ 1,471,978	\$ 1,589,559	\$ 1,810,274
Estimated Interest Earnings	\$ 71,077	\$ 62,093	\$ 54,572	\$ 48,676	\$ 43,701	\$ 40,686	\$ 39,832	\$ 40,479	\$ 43,713	\$ 49,783
Estimated Participant Fee Revenue	\$ 2,566,594	\$ 2,654,833	\$ 2,748,022	\$ 2,846,475	\$ 2,950,525	\$ 3,060,529	\$ 3,176,865	\$ 3,299,937	\$ 3,430,174	\$ 3,568,035
Estimated Total Revenue	\$ 2,637,671	\$ 2,716,926	\$ 2,802,595	\$ 2,895,151	\$ 2,994,226	\$ 3,101,215	\$ 3,216,697	\$ 3,340,416	\$ 3,473,887	\$ 3,617,817
Estimated Expenses	\$(2,964,358)	\$(2,990,400)	\$(3,017,024)	\$(3,076,040)	\$(3,103,859)	\$(3,132,290)	\$(3,193,146)	\$(3,222,836)	\$(3,253,172)	\$(3,315,964)
Difference between revenue/expenses	\$ (326,687)	\$ (273,473)	\$ (214,429)	\$ (180,890)	\$ (109,633)	\$ (31,075)	\$ 23,551	\$ 117,580	\$ 220,716	\$ 301,853
Estimated Surplus Balance	\$ 2,257,927	\$ 1,984,454	\$ 1,770,025	\$ 1,589,135	\$ 1,479,503	\$ 1,448,427	\$ 1,471,978	\$ 1,589,559	\$ 1,810,274	\$ 2,112,127
Reserve Target (50% Annual Operating Expenses)	\$ 1,482,179	\$ 1,495,200	\$ 1,508,512	\$ 1,538,020	\$ 1,551,929	\$ 1,566,145	\$ 1,596,573	\$ 1,611,418	\$ 1,626,586	\$ 1,657,982
Estimated Balance Over/Under Reserve	\$ 775,748	\$ 489,254	\$ 261,513	\$ 51,115	\$ (72,427)	\$ (117,718)	\$ (124,595)	\$ (21,859)	\$ 183,688	\$ 454,145

PLAN EXPENSES

Annual Expenses	12/31/2014	12/31/2015	12/30/2016	12/31/2017	12/31/2018	12/31/2019	12/30/2020	12/31/2021	12/31/2022	12/31/2023
Admin Fees Owed to GWRS	\$ 1,508,113	\$ 1,523,194	\$ 1,538,426	\$ 1,553,810	\$ 1,569,349	\$ 1,585,042	\$ 1,600,892	\$ 1,616,901	\$ 1,633,070	\$ 1,649,401
Direct Salary Costs: Personnel	\$ 408,461.09	\$ 416,630	\$ 424,963	\$ 433,462	\$ 442,131	\$ 450,974	\$ 459,994	\$ 469,193	\$ 478,577	\$ 488,149
Direct Salary Costs: City Attorney	\$ 78,609.89	\$ 80,182	\$ 81,786	\$ 83,421	\$ 85,090	\$ 86,792	\$ 88,528	\$ 90,298	\$ 92,104	\$ 93,946
Indirect Related Costs: Personnel	\$ 469,730	\$ 479,125	\$ 488,707	\$ 498,481	\$ 508,451	\$ 518,620	\$ 528,993	\$ 539,572	\$ 550,364	\$ 561,371
Indirect Related Costs: City Attorney	\$ 58,957	\$ 60,137	\$ 61,339	\$ 62,566	\$ 63,817	\$ 65,094	\$ 66,396	\$ 67,724	\$ 69,078	\$ 70,460
Consulting Costs	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000	\$ 185,000
Training/Education	\$ 54,636	\$ 55,729	\$ 56,843	\$ 57,980	\$ 59,140	\$ 60,323	\$ 61,529	\$ 62,760	\$ 64,015	\$ 65,295
Hardship Administration Costs	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000
Quarterly-Fee Allocation Funds	\$ 72,000	\$ 72,000	\$ 72,000	\$ 72,000	\$ 72,000	\$ 72,000	\$ 72,000	\$ 72,000	\$ 72,000	\$ 72,000
Election Administration	\$ 21,200	\$ 10,600	\$ -	\$ 21,200	\$ 10,600	\$ -	\$ 21,200	\$ 10,600	\$ -	\$ 21,200
Office/Admin/Equipment	\$ 7,650	\$ 7,803	\$ 7,959	\$ 8,118	\$ 8,281	\$ 8,446	\$ 8,615	\$ 8,787	\$ 8,963	\$ 9,142
Total>	\$ 2,964,358	\$ 2,990,400	\$ 3,017,024	\$ 3,076,040	\$ 3,103,859	\$ 3,132,290	\$ 3,193,146	\$ 3,222,836	\$ 3,253,172	\$ 3,315,964