

**CITY OF LOS ANGELES
BOARD OF DEFERRED COMPENSATION ADMINISTRATION
2013 INVESTMENT MANAGER PRESENTATIONS**

September 17, 2013

Tuesday, 9:00 a.m. - 11:00 a.m. (approx.)

700 E. Temple Street, Room 350

Los Angeles, CA 90012

GENERAL INFORMATION

This Board meeting will focus on most of the Plan's international fund options.

Proposed Panel:

- Mercer (Plan investment consultant)
- Fidelity
- DWS Investments

PRESENTATION

1. Please submit a draft Presentation Booklet by **September 4th (Wednesday)** to Devon Muir at devon.muir@mercer.com and copy esther.chang@lacity.org. Content to be submitted:

- Cover Sheet
Use page 2 of this document. Please include as first page of your presentation; do not change the formatting.
- Presentation Booklet
In structuring your presentation, please follow the outline detailed on page 3.

2. Devon will review draft presentations. After Devon provides approval of your presentation, please submit the following by **September 10th (Tuesday COB)**:

- Presentation Booklet – 25 hardcopies
*Send to: Deferred Compensation Plan
200 N. Spring Street, Room 867
Los Angeles, CA 90012*
- Presentation Booklet – Electronic copy
E-mail to: esther.chang@lacity.org

PARKING

- Request a parking pass (should you require)
*Provide vehicle make, model, color, license plate of vehicle
E-mail to: esther.chang@lacity.org*

SUMMARY INVESTMENT PROVIDER DATA

FUND MANAGEMENT	
Firm Name	Deutsche Asset and Wealth Management
Fund Name	DWS EAFE Equity Index Fund
Fund Manager	Shaun Murphy
Manager Tenure w/Firm	9 years
Manager Tenure w/Fund	6 years
Investment Vehicle Type	Mutual Fund

ASSETS	
Total Firm Assets Under Management	Northern Trust - \$803 B as of June 30, 2013
Total Firm Assets in Strategy	\$248.6 M
Total Assets Managed for City of L.A. DCP	\$142,857, 520 (as of 9/10/2013)

RETURNS (net of fees)	
1-Year Rate of Return	17.96%
<i>Benchmark Return</i>	18.62%
<i>Difference</i>	-0.66%
3-Year Rate of Return	10.17%
<i>Benchmark Return</i>	10.04%
<i>Difference</i>	0.13%
5-Year Rate of Return	-0.74%
<i>Benchmark Return</i>	-0.63%
<i>Difference</i>	-0.11
10-Year Rate of Return	7.32%
<i>Benchmark Return</i>	7.67%
<i>Difference</i>	-0.35%

FEES	
Expense Ratio for City Holdings	0.54%

PRESENTATION BOOKLET OUTLINE

I. Corporate Review

- Update on any material facts or circumstances impacting the provider's corporate viability, including management or ownership changes
- Review of staffing resources dedicated to investment management operations globally and within any and all sub-classes including specific fund type offered by the City (include biographical information for the latter)
- Assets under management (firm and strategy)

II. Economic/Market Review

- Review of macro trends in the economy and markets which may impact fund performance and expectations.

III. Strategy Background, Portfolio Characteristics, and Performance Review

- History of fund
- Changes in strategy, if any
- Review of current portfolio composition and positioning including, though not limited to:
 - Sector weightings compared to benchmark
 - Top ten holdings of fund and percentages
 - Key portfolio ratios
- Review of fund performance on an absolute and relative basis, including fund fees and performance net of fees. (Benchmark from Plan's Investment Policy Statement should be displayed foremost in performance exhibits)