



CONSULTING. OUTSOURCING. INVESTMENTS.

# City of Los Angeles

City of Los Angeles Deferred Compensation Plan

## Defined Contribution Performance Evaluation

Fourth Quarter 2011

Services provided by Mercer Investment Consulting, Inc.

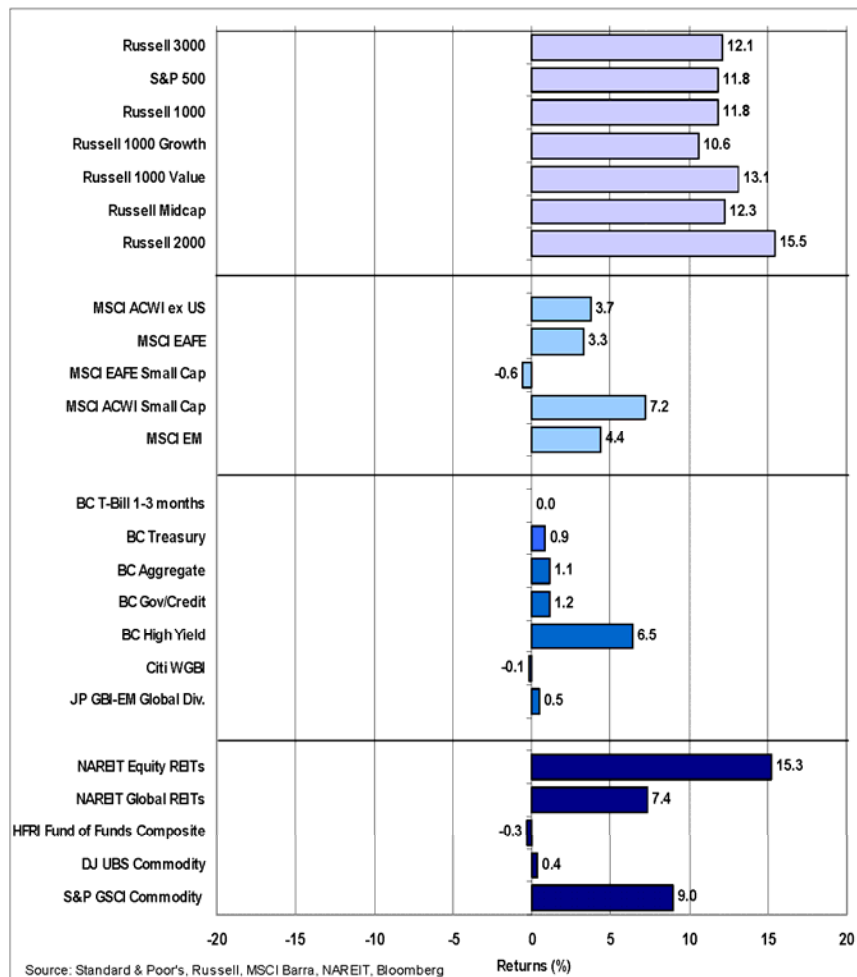


# Contents

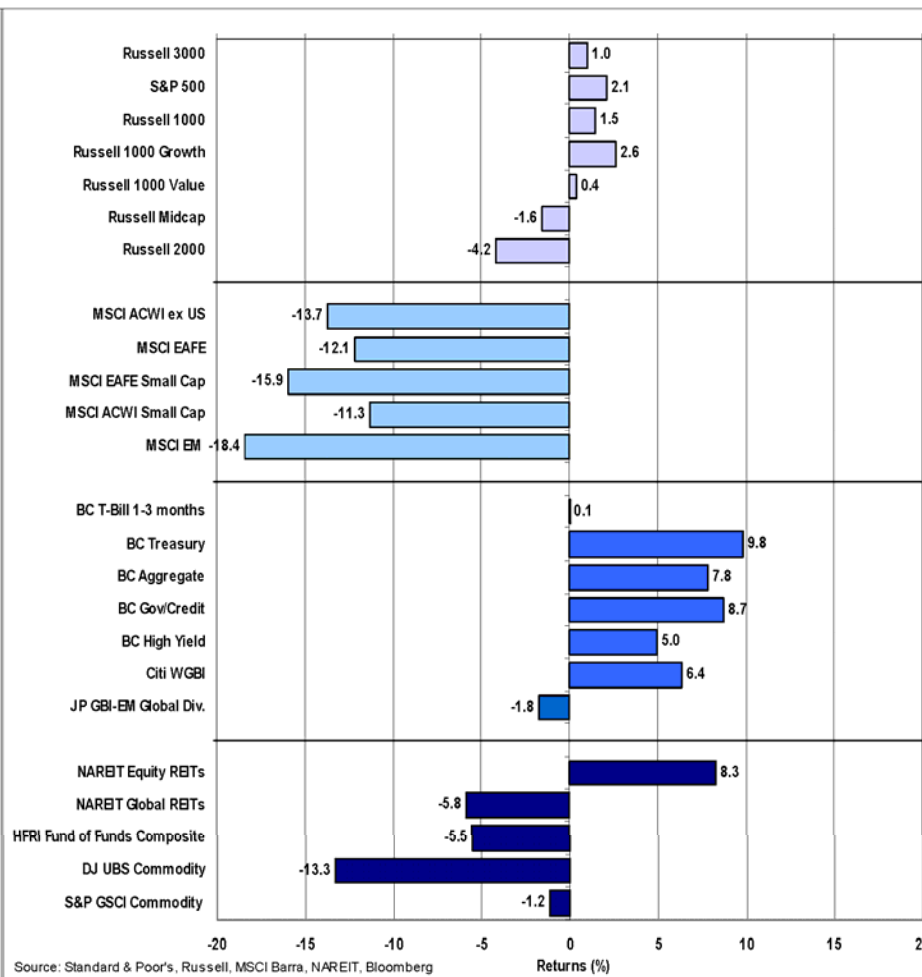
Quarter in Review .....	1
Summary .....	11
Fund Profiles.....	28
Appendix	
A. Manager Updates	
B. Disclosures	

# Performance Summary: Quarter in Review

**Market Performance**  
Fourth Quarter 2011



**Market Performance**  
2011



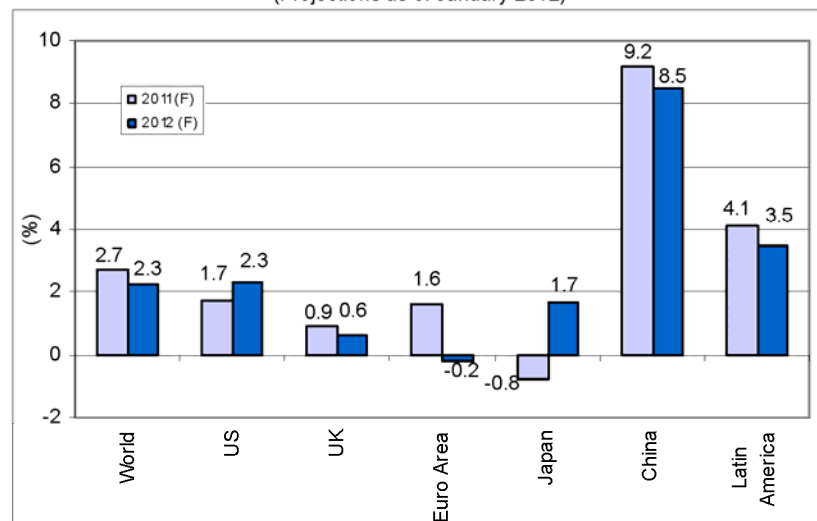
## Macro Environment: Economic Review

US GDP Growth

	2011 Growth (%)	Contribution to 2011 Growth (%)
Personal Consumption Expenditures	2.2	1.5
Residential Fixed Investment	(1.4)	(0.0)
Non-Residential Fixed Investment	8.6	0.8
Government Consumption	(2.1)	(0.5)
Change in Inventories	-	(0.2)
Trade Balance	-	0.1
<b>GDP</b>		<b>1.7</b>

Source: Bureau of Economic Analysis

World Economic Growth  
(Projections as of January 2012)

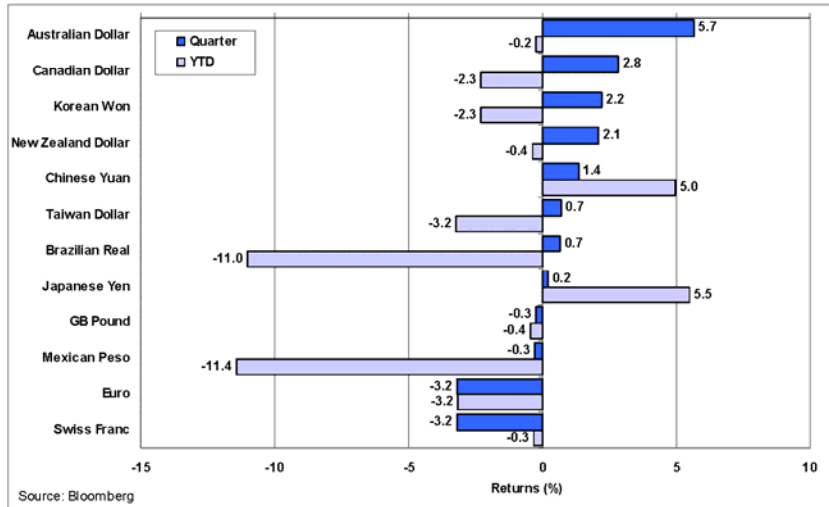


Source: Bloomberg

- Fears of a recession receded during the fourth quarter as economic data improved. Following a disappointing 1.8% GDP growth rate in the third quarter, the US economy expanded at a 2.8% annualized clip in the fourth quarter. For the full calendar year, the economy grew 1.7%.
- Based on a January survey by Bloomberg, the consensus expectation for growth in 2012 is a restrained 2.3%, although even that may prove optimistic. Macroeconomic uncertainty, fiscal policy, and the weak pace of job creation will act as constraints on growth.
- A recession remains a risk in 2012 because the slow expected growth rate provides a thin margin to absorb potential disappointments and shocks. The probability of a recession may be higher in 2013 due to the potential fiscal drags of higher taxes and spending cuts.
- The Eurozone debt crisis worsened during the quarter as yields on Italian and Spanish debt soared. Stress in the financial sector escalated as banks faced funding difficulties.
- The European Central Bank's 3-year loan program reduced the odds of a major bank collapse and lowered left-tail risk for global financial markets. Also, the December EU summit was a clear step toward greater fiscal integration. However, these measures did not solve the underlying challenges. The Eurozone crisis will probably continue to be the dominant macro risk in 2012 and beyond.
- Growth in emerging economies was resilient in the face of global shocks and is likely to remain robust in 2012 as well. However, the Eurozone debt crisis is likely to weigh on emerging economies through financial and trade links. Eastern Europe appears particularly vulnerable.

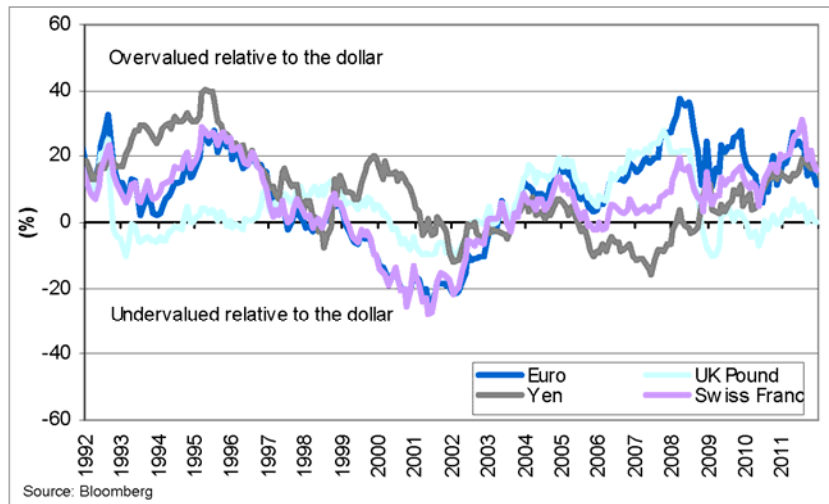
# Macro Environment: Currencies

Performance of Foreign Currencies versus the US Dollar



- On a trade-weighted basis, the dollar was up 1.7% for the calendar year. It depreciated in the first half of the year, but recovered in the second half with the downturn in global markets. Emerging market currencies declined against the dollar.

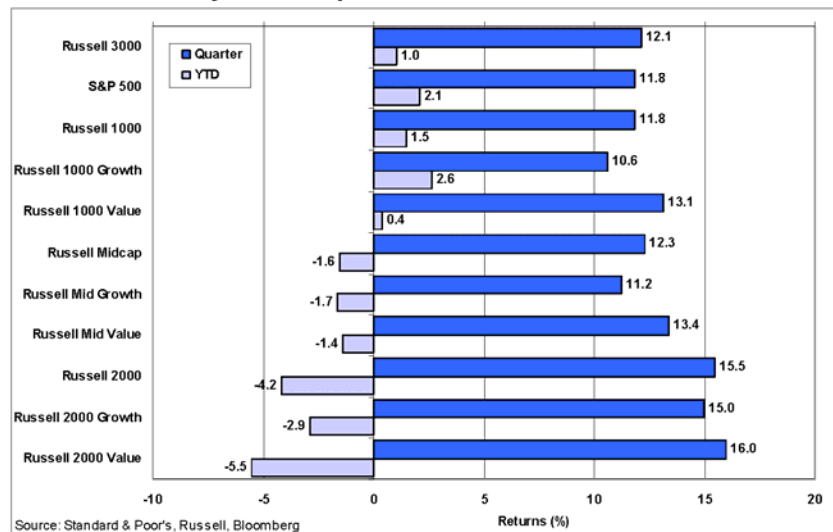
Currency Valuation versus US Dollar (Based on Relative PPP)



- It is difficult to have much conviction on the future course of developed currencies as the central banks of most developed economies are suppressing interest rates and directly (through currency intervention) or indirectly (through quantitative easing) attempting to push their currencies lower.
- Despite their poor performance in 2011, we still believe the outlook for emerging market currencies is positive over the intermediate-term, as they are experiencing faster economic growth and have lower levels of debt.

# Asset Class: US Equities – Style, Sector, Cap Performance

Style and Capitalization Market Performance



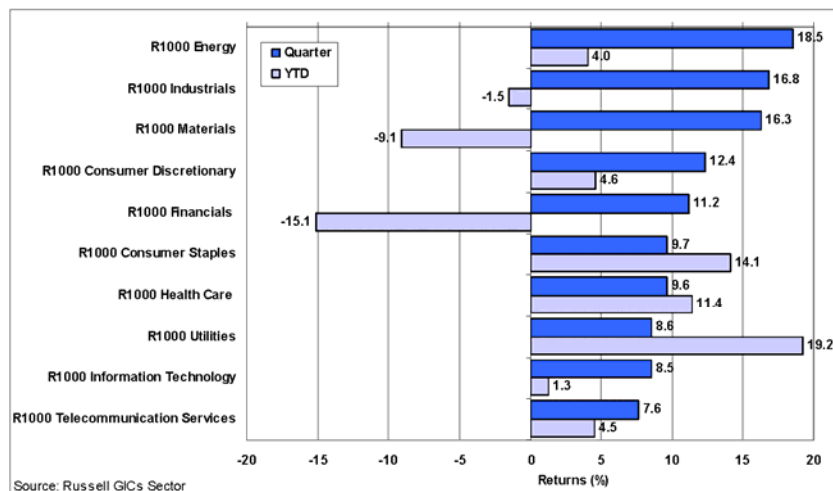
## Broad Market

- Domestic equity markets posted strong gains during the fourth quarter and managed to post a small gain in 2011. The Russell 3000 index rose 12.1% in Q4 and 1.0% for the year.

## Market Cap

- Large Caps:** The S&P 500 returned 11.8% during the quarter. Large caps lagged small and mid caps in Q4, but outperformed for the year.
- Mid Caps:** The Russell Midcap index gained 12.3% in Q4, outperforming the S&P 500 by 50 basis points. However, they declined 1.6% for the year, trailing the S&P 500 by 370 bps.
- Small Caps:** The Russell 2000 index soared 15.5% during the quarter. Small caps outperformed large caps by 370 basis points in Q4, but trailed by 630 basis points for the year.

Sector Performance



## Style

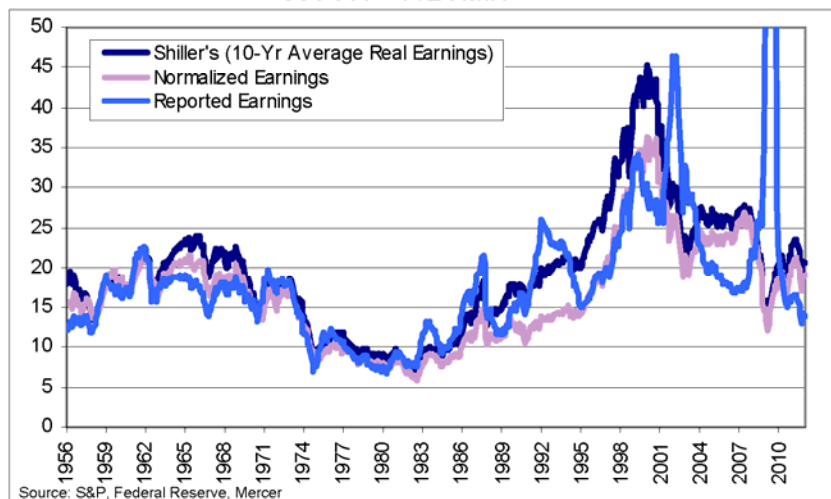
- Value vs. Growth:** Within large caps, growth stocks outperformed value stocks during 2011. The Russell 1000 Growth index rose 2.6% vs. a 0.4% return for the Russell 1000 Value index. Large cap value stocks were hurt by exposure to financials, which declined 15.1% during the calendar year.

## Sector

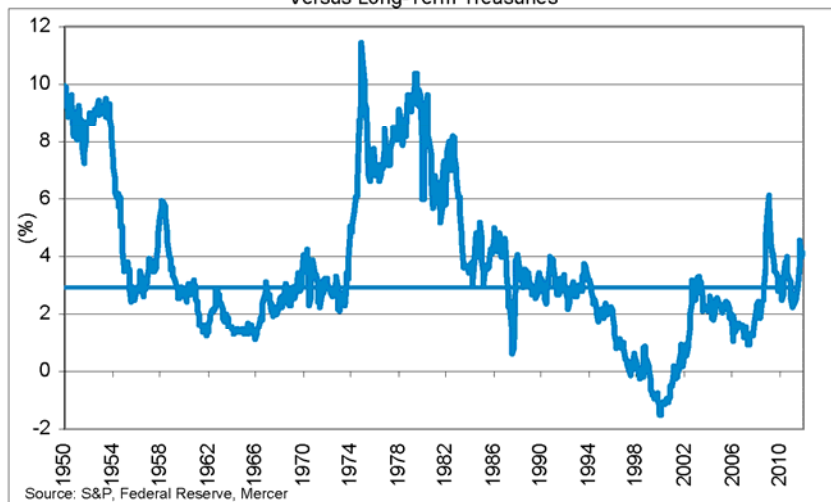
- Energy, industrials, materials and consumer discretionary led markets in the fourth quarter.
- For the year, financials, materials and industrials declined, while the utilities, health care, and consumer staples sectors posted strong gains.

## Asset Class: US Equities – Valuation Review

S&P500 – P/E Ratio



S&P500 – Estimated Equity Risk Premium<sup>1</sup>  
Versus Long-Term Treasuries



- Based on current earnings measures, the S&P 500 looked fairly attractive at year-end. It traded at 14x trailing twelve-month earnings and just 12x forward operating earnings.
- Ultra-low interest rates and a weak labor market kept a lid on costs and pushed margins to near record highs. At year-end, profit margins on the S&P 500 stood at 8.8% vs. a historical average of 5.8%.
- However, profit margins are unlikely to stay at such a high level over a full economic cycle.
- Based on normalized earnings<sup>1</sup>, which assume profit margins decline, the P/E ratio on the S&P 500 stood at 19 at the end of December, which is above the historical median of 16.3 (since 1956). Using Shiller's<sup>1</sup> methodology, it finished the quarter at a P/E of 20.5, compared to a median of 18.6 (since 1956). Based on these normalized measures, the S&P 500 looks slightly expensive.
- While domestic equities were not particularly attractive in absolute terms, with real interest rates at ultra-low levels, equities offered a compelling prospective risk premium relative to Treasuries.

<sup>1</sup>) Definitions:

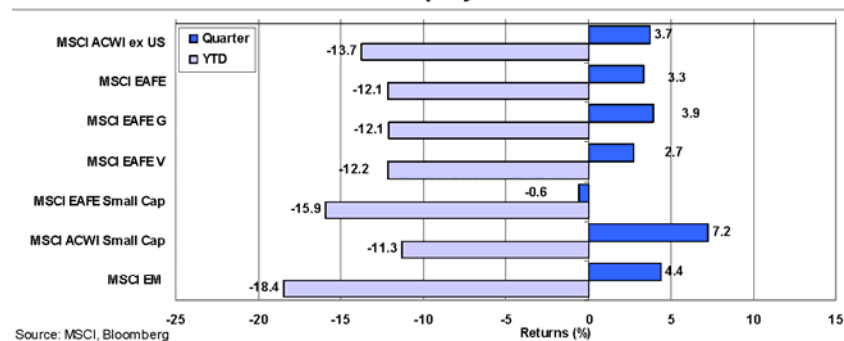
Shiller's P/E= Current S&P 500 price/average 10-year real earnings

Normalized P/E= Current S&P 500 price/(current trailing twelve month sales \* 6.6% profit margin)

Equity Risk Premium= Earnings yield (1/PE) minus the real yield on long-term Treasuries

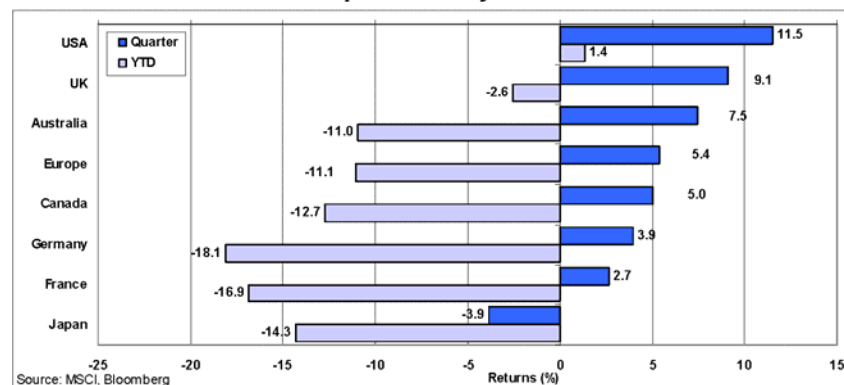
## Asset Class: International Equities – Performance Review

International Equity Performance



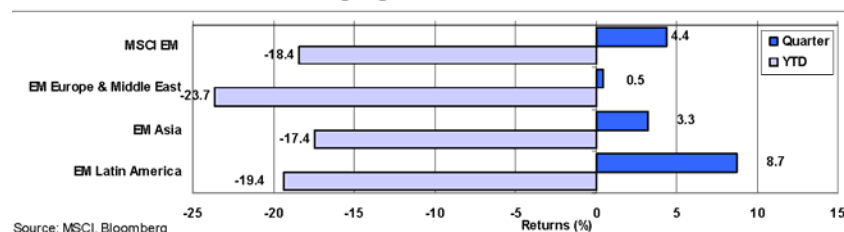
- **International** equities underperformed domestic stocks. The MSCI ACWI-ex US index gained 3.7% during the quarter, but declined 13.7% during 2011.
- **International small cap** stocks trailed international large cap stocks in 2011. The MSCI EAFE Small Cap index declined 0.6% during the fourth quarter and shed 15.9% for the year.

Developed Country Performance



- **International developed** markets struggled in 2011. The MSCI EAFE index fell 12.1%, trailing the S&P 500 by 1420 basis points. European stocks declined 11.1%, and European Monetary Union (EMU) stocks dropped 17.6%. Japanese stocks also fared poorly, losing 14.3%.

Emerging Market Performance

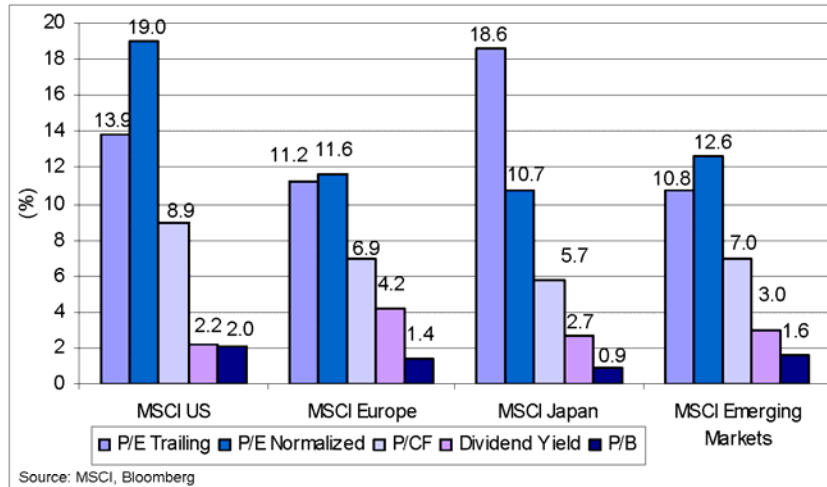


- **Emerging market (EM)** stocks lagged developed market stocks during the calendar year. Surprisingly, EM equities lagged the S&P 500 during the Q4 rally, returning just 4.4%. EM stocks finished the year with a 18.4% loss and underperformed the S&P by 2050 basis points. They also trailed European stocks, even though the debt crisis was the main driver of macro risk.



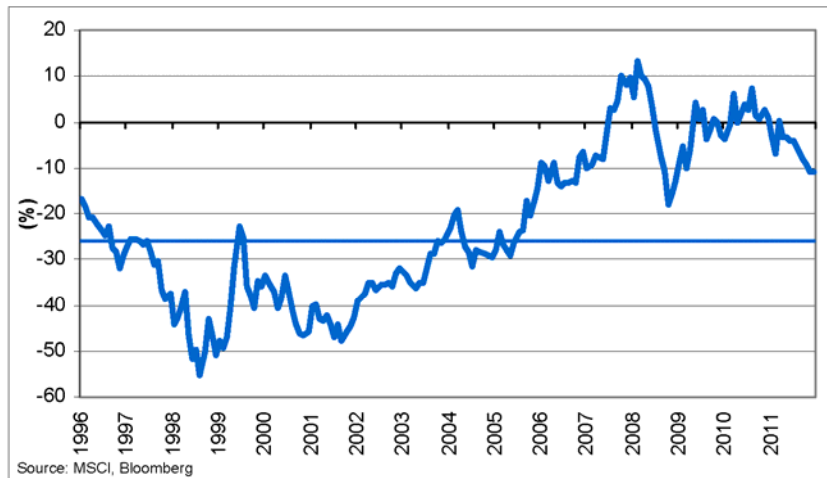
## Asset Class: International Equities – Valuation Review

Global Valuations



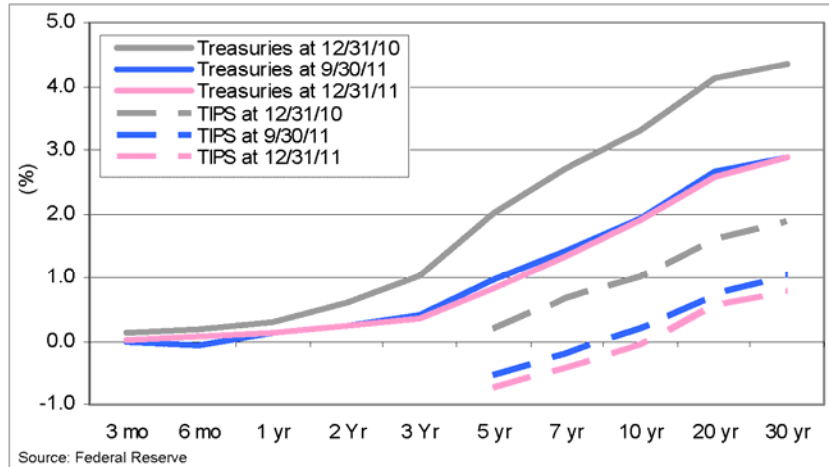
- International equities traded at fairly attractive valuations at year-end. They also appeared more attractively priced than domestic equities. However, macro risk remained elevated overseas.
- European stocks traded at a P/E of just 11.2. Steps taken by Eurozone officials to address the crisis eased some of the systemic concerns. However, the problems of excess debt and uncompetitive economies in the periphery will not be resolved easily or quickly. The debt crisis may continue to weigh on markets in 2012 and beyond. Additionally, the Eurozone is likely to experience a recession in 2012, which will weigh on profits. However, cheaper valuations in Europe seemed to compensate investors for these increased downside risks.
- As of December 2011, Japanese stocks traded at just 5.7x cash flows and 0.9x book value. High levels of debt and poor demographics are structural headwinds for Japan. However, equities appeared reasonably valued and seemed to price in these issues.
- EM markets significantly trailed developed world stocks in 2011. Valuations on emerging markets looked attractive in both absolute and relative terms. They traded at a P/E of only 10.8 at the end of 2011. They also traded at a sizable discount to the developed world on P/CF and P/E. Additionally, the structural case for EM outperformance (growth potential, attractive demographics, and better financial management) remained strong.

Valuation of MSCI Emerging Markets to MSCI World  
(Based on Average of P/E, P/B and P/CF)



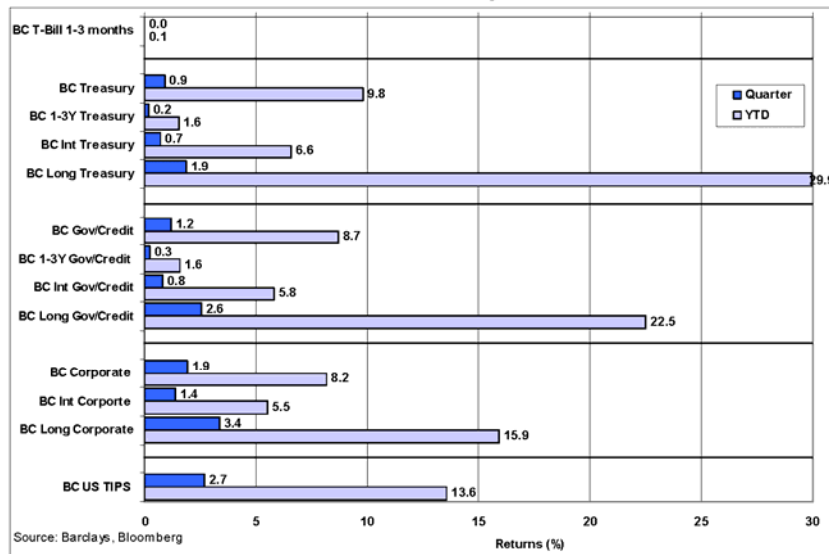
# Asset Class: Fixed Income – Interest Rates and Yield Curve

Treasury Yield Curve



- Interest rates changed little during the quarter. For the year, interest rates declined sharply as Fed policy and risk aversion pushed bond yields lower. The yield on the 10-year Treasury fell from 3.3% to a meager 1.9% and the 30-year Treasury yield plummeted by 150 basis points to 2.9%.
- The Fed's "Operation Twist" program succeeded in pushing intermediate-term rates lower. The premium for extending duration declined markedly during the year as the spread between 1-year and 5-year Treasuries fell from 1.7% to 0.7%.

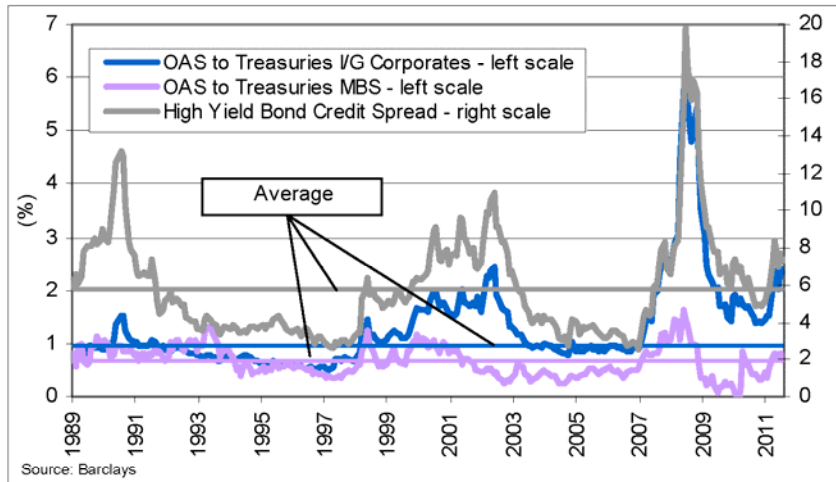
Bond Performance by Duration



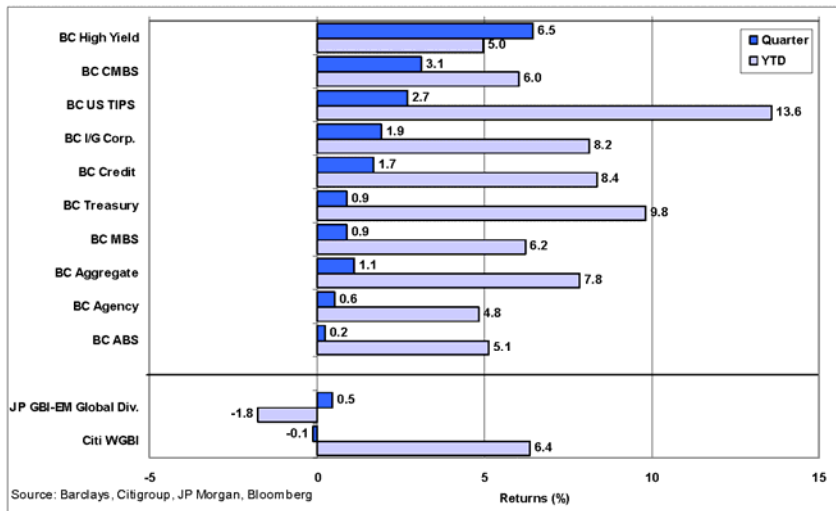
- Long-duration bonds outperformed for the quarter and the calendar year.
- The **Barclays Long Treasury** index rose by 1.9% during the quarter and 29.9% for the year. The **Barclays Long Corporate** index returned 3.4% during the quarter and 15.9% for the year
- The **Barclays Intermediate Treasury** index gained 0.7% in Q4 and 6.6% in 2011.
- Short-Duration Treasuries** (Barclays 1-3 Year Treasury index) returned 0.2% for the quarter and 1.6% for the year.
- TIPS** rose 2.7% during Q4. The inflation break-even rate on 10-Year TIPS rose slightly to a modest 2%. TIPS were up 13.6% in 2011. The real yield on 10-year TIPS plummeted from 1% to a negative 0.1% during the year.

## Asset Class: Fixed Income – Credit and Non-US Bonds

Credit Spreads



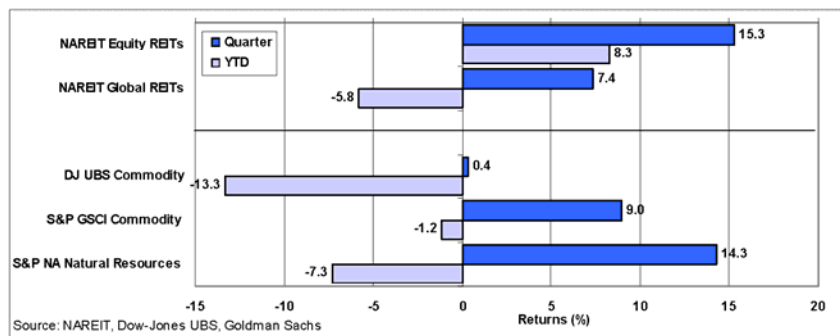
Sector, Credit, and Global Bond Performance



- Credit spreads on high yield bonds declined modestly during the quarter. The option-adjusted spreads (OAS) on high yield bonds narrowed by 100 basis points to 7%.
- For the year, Treasuries outperformed credit as spreads widened.
- **US High Yield:** High yield (HY) spreads narrowed slightly in Q4, but rose sharply during the year. The OAS on HY bonds widened from 5.3% to 7% in 2011. HY bonds returned 6.5% for the quarter and 5.0% for the year.
- **US CMBS and MBS:** The Barclays CMBS and MBS indexes, rose 3.1% and 0.9%, respectively, during Q4. The MBS index rose 6.2% in 2011.
- **US TIPS and Treasuries:** The Barclays Treasury index returned 0.9% for the quarter and 9.8% for the year. TIPS outperformed Treasuries even though inflation break-even rates declined.
- **U.S. Credit:** The Barclays Credit index gained 1.7% during Q4 and posted an 8.4% return for the year. During 2011, the OAS on the Credit index rose by 70 basis points to 2.2%.
- **Global Bonds:** The Citigroup World Government Bond index lost 0.1% in Q4, but rose 6.4% for the year.
- **Local Currency EMD:** Local currency EMD fell 1.8% in 2011 as EM currencies declined relative to the dollar.

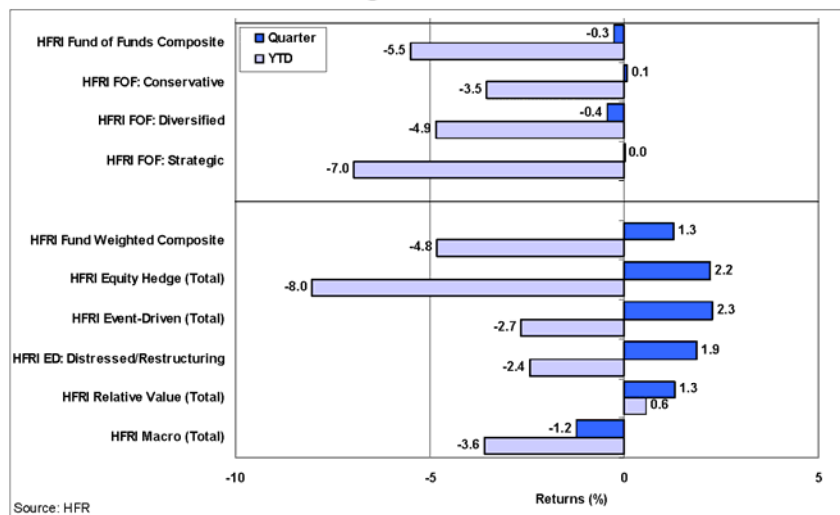
## Asset Class: Alternatives – Performance Review

Real Asset Performance



- **REITs** rebounded nicely during the fourth quarter. US REITs rose 15.3%, while global REITs posted a 7.4% gain. For the year, US REITs rose 8.3%, while global REITs lost 5.8%.
- **Commodities:** Oil prices rose 20% during the fourth quarter, pushing the S&P GSCI Commodity index up 9.0%. The DJ-UBS Commodity index, which has a lower weighting to energy, gained a more muted 0.4%. For the year, the DJ-UBS and S&P GSCI indexes both declined.

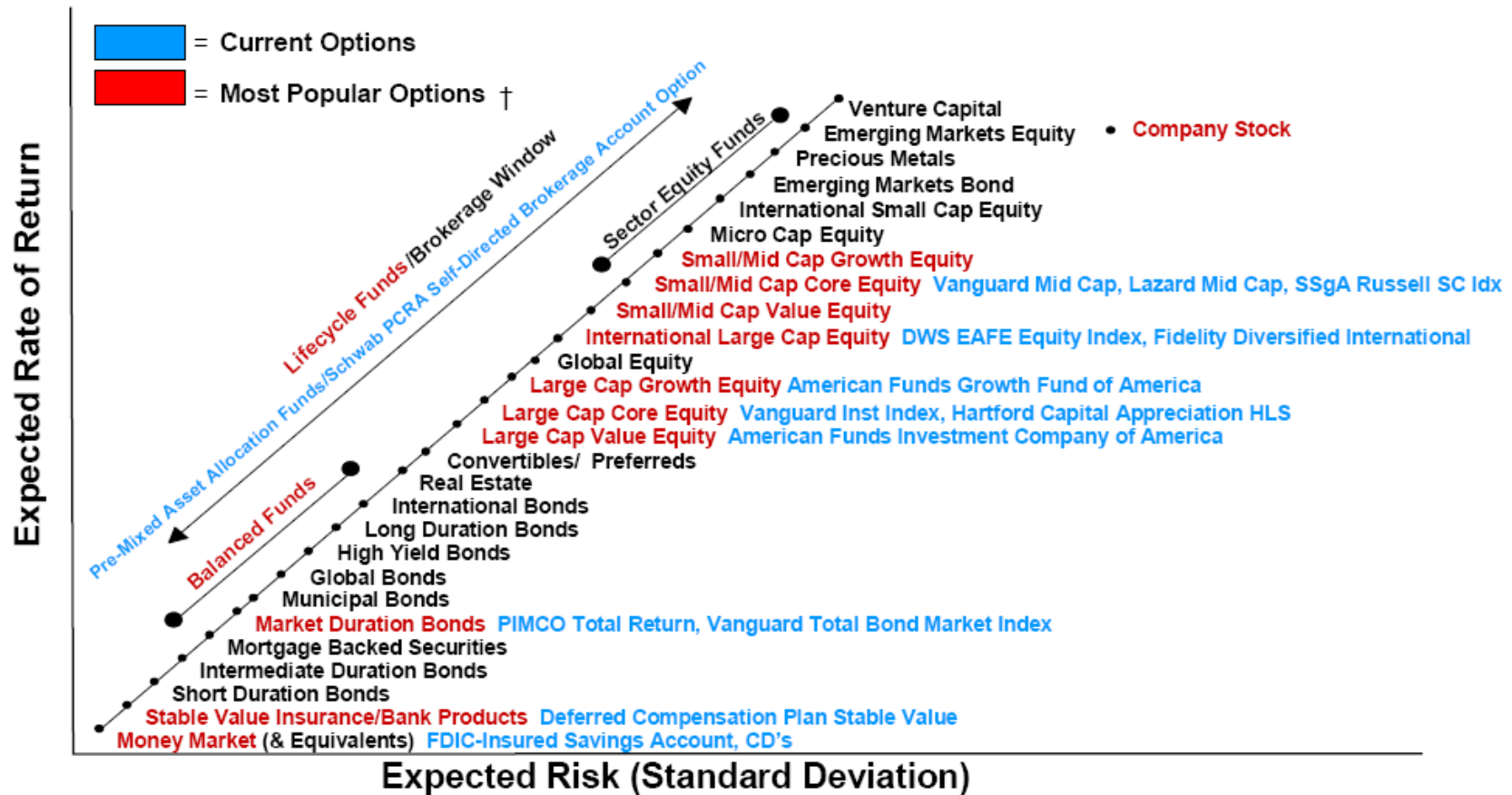
Hedge Fund Performance



- **Hedge funds** trailed both stocks and bonds during the quarter. The HFRI Fund of Funds Composite index lost 0.3%, while the S&P 500 increased 11.8% and the Barclays Aggregate index rose 1.1%. For the year, the index dropped 5.5% while the S&P gained 2.1%.

# Summary – Investment Option Array

## Theoretical Risk/Return Chart



† According to Mercer's Survey on Savings Plans and Mercer Research

## Summary – Plan Highlights

	Performance: 3-Year & 5-Year and/or Qualitative Concerns	Recommended Action	Fund to be retained in the new investment menu
<b>Stable Value Funds</b>			
Deferred Compensation Plan Stable Value	Satisfactory	No action	Yes
<b>Bond Funds</b>			
Vanguard Total Bond Market Index	Satisfactory	No action	Yes
PIMCO Total Return	Satisfactory	No action	Yes
<b>Large-Cap Funds</b>			
American Funds Inv. Co. of America	Satisfactory	<b>No current action; the Board has already decided to eliminate this fund based on its investment menu consolidation. Its removal will occur in Phase I of the Investment Menu Implementation.</b>	No
Vanguard Institutional Index	Satisfactory	No action	Yes
Hartford Capital Appreciation	Satisfactory	<b>No current action; the Board has already decided to eliminate this fund based on its investment menu consolidation, and its removal will occur in Phase I of the Investment Menu Implementation.</b>	No
American Funds Growth Fund of America	Unsatisfactory	On Monitor since March 2011 due to quantitative (3- and 5-year underperformance) and qualitative issues (asset growth and organizational structure). <b>The recommendation to keep on monitor is based on existing policies for fund removal. The Board, however, has already taken action to eliminate this fund based on its investment menu consolidation. Its removal will occur in Phase I of the Investment Menu Implementation.</b>	No
<b>Mid-Cap Funds</b>			
Vanguard Mid-Cap Index	Satisfactory	No action	Yes
Lazard Mid Cap	Unsatisfactory	On Watch since 3Q09. We are concerned with its inconsistent performance and organizational issues with the firm. <b>The recommendation to terminate is based on existing policies for fund removal. The Board acted to eliminate this fund and map proceeds to the index option during Phase I of the Investment Menu implementation in 2012. Procurements for active mid-cap complements will occur in late 2012.</b>	No
<b>Small-Cap Fund</b>			
SSgA Russell 2000 Index	Satisfactory	No action	Yes
<b>International Funds</b>			
DWS EAFE Equity Index	Satisfactory	<b>No current action; however, the Board has already decided to eliminate this fund based on its investment menu consolidation, and its removal from the Plan is scheduled to occur in late 2012.</b>	No
Fidelity Diversified International	Unsatisfactory	On Monitor since March 2011 due to quantitative reasons (underperformance over the 3- and 5-year periods) and qualitative concerns. <b>The recommendation to keep on monitor is based on existing policies for fund removal. It is possible that this strategy will be considered in the procurement process for the developed international equity component of the DCP International Equity option which will occur in 2012.</b>	Eligible to compete in late 2012

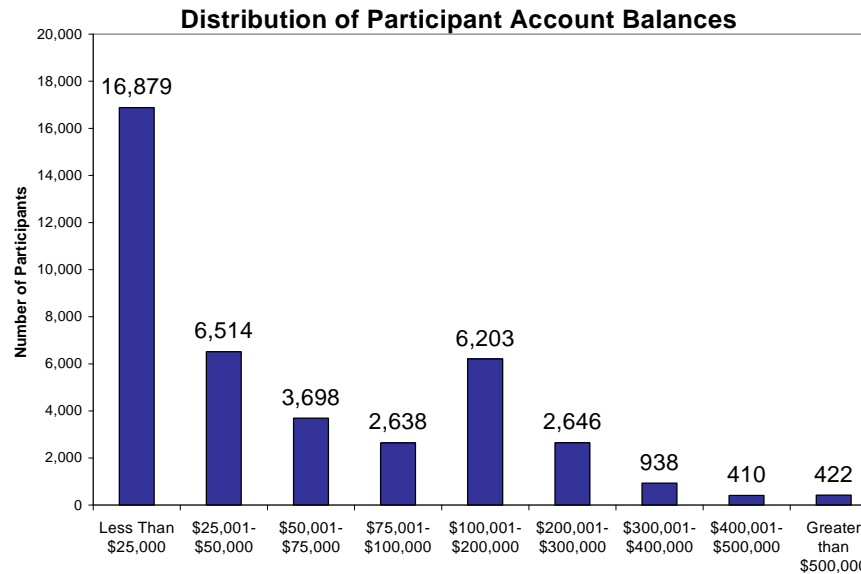
## The Board's Policies for Fund Review/Removal

- (A) All variable investment funds will be monitored quarterly. The consultant will evaluate the relative performance of each fund against its peers and benchmark for the following time periods:
1. Quarter
  2. Year-to-Date
  3. One Year
  4. Three Years
  5. Five Years
- (B) The consultant will focus primarily on the evaluation of 3-year and 5-year performance for the purpose of assigning a performance designation of *Satisfactory* or *Unsatisfactory*.
- (C) A *Satisfactory* designation will be given to those funds that have met or exceeded their respective mandates. An actively managed fund will generally be found to have exhibited satisfactory performance if it meets or exceeds the return of its benchmark index and universe median over 3-year and 5-year periods. A passively managed index fund will generally be found to have exhibited satisfactory performance if it substantially replicates the performance of the underlying index and does not exhibit significant tracking error as established by the consultant.
- (D) An *Unsatisfactory* designation will be given to those funds that underperform their respective mandates and/or have significant qualitative concerns. An actively managed fund will generally be found to have exhibited unsatisfactory performance if its returns are below the return of its benchmark index and universe median over 3-year and 5-year periods. A passively managed index fund will generally be found to have exhibited unsatisfactory performance if its returns do not substantially replicate the performance of the underlying index and exhibit significant tracking error as established by the consultant.
- (E) If a fund is determined to be *Unsatisfactory*, the consultant will recommend that it be placed on either "monitor" or "watch" status. The assignment of the category will be based on the severity of deviance found in one or more of the following evaluative factors:
1. Performance against the benchmark, peer group or contracted performance targets falling below the applicable targeted range
  2. Style drift or investment guideline violations
  3. Organizational changes in ownership or portfolio management personnel that, in the judgment of the consultant, could adversely affect performance
- (F) "Monitor" status means that areas of concern have been identified for one or more of the factors identified under (E), but not to a degree that places the fund in direct danger of elimination. "Watch" status means that areas of significant concern have been identified in one or more of the factors identified under (E), to a degree that places the fund under close scrutiny.
- (G) A fund placed on "watch" status will have a minimum of two and not more than six quarters in which to correct its noted deviance, based on the recommendation by the consultant and adoption of that recommendation by the Board. The specific timeframe for resolution of an issue or issues will be established by the Board and communicated in writing to the investment manager. Based on the fund's ongoing performance, the consultant may, in subsequent reviews, recommend elimination of the fund at the conclusion of the adopted timeframe.
- (H) Removal from "watch" status will occur in one of two ways: (1) by action of the Board and notice to the investment manager that the Board is satisfied with improved performance or corrective measures taken; or (2) by action of the Board and notice of termination given to the investment manager.

# Summary – Plan Highlights

## Deferred Compensation Plan Assets

- At quarter-end, assets in the Deferred Compensation Plan totaled \$3,174.3 million, increasing \$186.4 million (6.2%) from \$2,987.6 million at the previous quarter-end.
- Contributions (including other deposits) for the quarter totaled \$67.1 million compared to withdrawals (including fees) of \$46.5 million. Investment gains equaled \$165.8 million from total assets.
- As of December 31, 2011, there were 40,548 participants (40,348 of these had an ending account balance). The average account balance was \$78,672<sup>1</sup>, while the median account balance was \$35,564. The distribution of participant balances is shown below; 41.8% of participants had a balance less than \$25,000 and 1.0% had a balance greater than \$500,000.



<sup>1</sup> Based on participants with an ending account balance  
Mercer



## Summary – Plan Highlights

### Deferred Compensation Plan Assets

- The Deferred Compensation Plan (DCP) Stable Value portfolio held the highest percentage of Plan assets at 23.8%, followed by Vanguard Institutional Index (13.8%), FDIC-Insured Savings Account (9.5%), Hartford Capital Appreciation HLS IA (7.7%), American Funds Growth Fund of America (6.6%) and Schwab PCRA Self-Directed Brokerage Account (5.2%). All other funds each held less than 5.0% of Plan assets.
- Assets in the Profile funds (5 customized risk-based Profile funds ranging from Ultra Conservative to Ultra Aggressive) totaled \$365.0 million (11.5%) at quarter end; this was an increase of \$33.3 million from \$331.7 million at the prior quarter end.

### Performance for the 3-Month Period

- The following funds outperformed their respective indices and universe medians:
  - DCP Stable Value
  - PIMCO Total Return Fund
  - Fidelity Diversified International Fund
- Each of the following funds underperformed its index and universe median:
  - American Funds Investment Company of America
  - Hartford Capital Appreciation HLS
  - American Funds Growth Fund of America
  - Lazard US Mid Cap Equity Portfolio
- All index funds tracked their respective indices within an appropriate range.
- The Ultra Conservative and Ultra Aggressive Profiles matched their respective indices; the rest of the Profile funds trailed by 20 to 30 basis points.

## Summary – Plan Highlights

### Performance for the Long-Term Periods (3 and 5 years where applicable)

- The following funds outperformed their respective indices and universe medians:
  - DCP Stable Value
  - PIMCO Total Return
  - American Funds Investment Company of America
- The following funds underperformed its index and universe median:
  - American Funds Growth Fund of America
  - Lazard Mid Cap Equity
  - Fidelity Diversified International
- For the 3-year period, the Hartford Capital Appreciation HLS IA outperformed both its index and its universe median; however, the fund underperformed both benchmarks for the 5-year period.
- For the 3- and 5-year periods, the Vanguard Total Bond Market Index, Vanguard Institutional Index, Vanguard Mid-Cap Index, SSgA Russell 2000 Index NL Series and DWS EAFE Equity Index funds tracked their respective indices within an appropriate range.
- For the 3-year period, the Ultra Conservative Profile exceeded its benchmark by 70 bps, while the Conservative Profile outperformed by 10 bps due to outperformance of the stable value active manager; on the other hand, the Moderate Profile underperformed by 10 bps, and both Aggressive Profiles lagged by 20 bps, primarily caused by the underperformance of the DWS EAFE Equity Index. For the 5-year period, the Conservative Profile outperformed by 20 bps, the Moderate Profile matched its benchmark, and the Aggressive Profile lagged by 10 bps.

## Summary – Plan Highlights

### Key Observations & Recommendations

#### Hartford Capital Appreciation

- Hartford Capital Appreciation HLS IA share class is offered in the Plan, but upon completion of Phase I of the Investment Menu Implementation, this fund will be removed. The existing share class was not available with the Schwab PCRA Self-Directed Brokerage Account but at the end of March 2012 the HLS IA shares should be made available within the brokerage account.

#### American Funds Growth Fund of America

- The fund underperformed the index and universe median for all periods evaluated. During the quarter, the fund underperformed the Russell 1000 Growth Index by 200 basis points and placed at the 67<sup>th</sup> percentile of its universe. An out-of-benchmark exposure to non-US equities as well as stock selection within the consumer discretionary and information technology weighed on returns for the recent quarter.
- Mercer met with Capital Research and management Company in December to discuss the performance of the Growth Fund of America and reaffirmed its B rating, indicating an average prospect for outperforming a suitable benchmark, on a risk-adjusted basis, over a full market cycle. Since Mercer's last review, there have been no major changes to the fund's multi-portfolio manager structure or portfolio position. The resources that CR&M has dedicated to the research process are impressive and the large team of experienced portfolio managers and research analysts are positives for the strategy, but we continue to question the level of cohesion between analysts and portfolio managers. There is still a lack of transparency of what is truly driving performance, as we do not have visibility to the amount of assets each portfolio manager manages. For the nine months ending September 30, 2011, the fund has experienced a decline in assets of approximately 25%. CR&M has acknowledged that many investors have been disappointed in the fund's performance over the past few years. Nevertheless, the fund is still huge (over \$120 billion), and CR&M's stance on capacity has not changed.
- **We recommend keeping the fund on Monitor because of underperformance and qualitative issues surrounding the strategy. The fund will not be included in the new investment menu approved by the Board.**

#### Lazard Mid Cap Equity Portfolio

- The fund underperformed the Russell Mid Cap Index and the Mercer Mutual Fund US Equity Mid Cap Core Universe median for all periods examined. An overweight allocation to and stock selection within the information technology sectors hurt returns. Stock selection within the energy, materials, health care and industrials sectors also detracted from relative results.
- Within the last two years, Gary Brusser was transitioned to the accounting validation team, and the team lost an Industrials analyst. While Mercer is disappointed in the turnover in the firm, it does not give rise to alarming concern. Mercer will continue to monitor the turnover within the team. Lazard has also shown a tendency to let assets in the product grow large enough so that it negatively affects the team's ability to trade positions in some of the smaller cap names. In addition, liquidity for some of the smaller cap names may be affected by the asset levels in the Strategy Equity product. Mercer is not concerned by this matter, but we will continue to monitor it.
- **The fund has been on Watch since the third quarter of 2009, and it will be terminated in 2012 as part of the investment array restructuring.**

### DWS EAFE Equity Index Fund

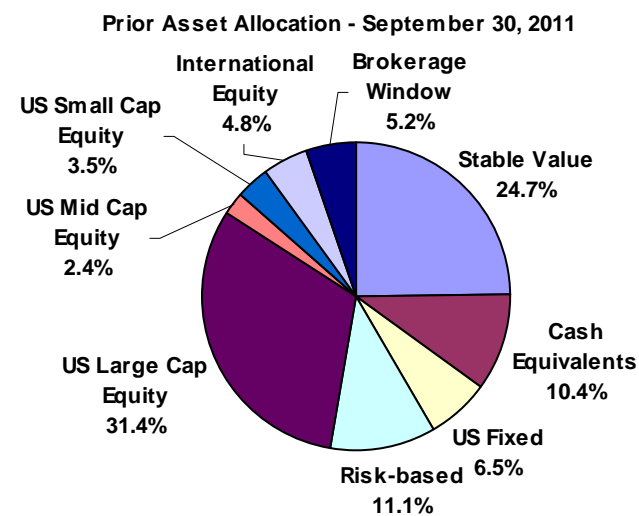
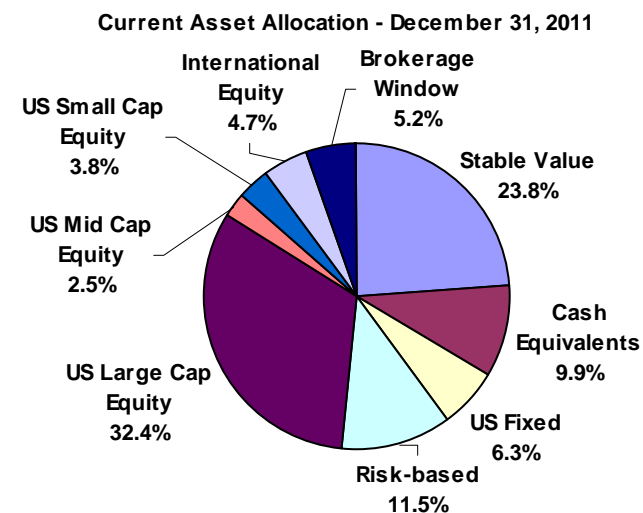
- DWS tracked its index within 0.50%, its expense ratio, for all periods except 3 years when it was 0.9% below the index. This fund is sub-advised by Northern Trust Global Investments. We are working with DWS and Northern to understand the source of this tracking variance and the amount attributable to fair value pricing.
- In November 2011 DWS announced plans to conduct a strategic review of its global investment management division. It is unclear at this stage, what the strategic review will mean for individual strategies managed across the business, but profitability characteristics are likely to be a significant feature of the decision-making process. Given there is likely to be an elevated level of uncertainty we continue to assess the impact and keep you apprised as further details become available. **This fund will be eliminated as part of the investment array restructuring.**

### Fidelity Diversified International

- Fidelity outperformed the MSCI EAFE Index and the Mercer Mutual Fund International Equity Universe for the recent quarter but underperformed both benchmarks for all other periods evaluated. During the quarter, the fund outperformed its index by approximately 150 basis points. Stock selection within energy, financials, health care, technology and industrials contributed to results. On a regional basis, an underweight to Japan and stock selection within Europe helped as did an out-of-benchmark allocation to the United States and Canada. Detracting from performance was the stock selection in the materials and telecom sectors as was the 10% allocation to emerging markets. The fund historically has invested across market capitalizations. With the increase in assets in 2007 to a peak of \$57 billion Bower has had to trim its smaller and mid cap names focusing on the upper end of the market. At the end of 2011 the funds asset base was down to \$16 billion which is a more reasonable asset base and its removal from the Fidelity Freedom Funds allows Bower a steadier asset flow to manage. **We recommend keeping this fund on Monitor, but we are pleased that Fidelity has taken steps to limit asset growth into this strategy.**

## Summary – Asset Allocation

Investment Option	Current Balance	Prior Balance	% of Plan	% Chg vs. Prior
<b>Stable Value</b>	<b>\$754,153,708</b>	<b>\$737,402,286</b>	<b>23.8%</b>	<b>-0.9%</b>
Deferred Compensation Stable Value Fund (Net)	\$754,153,708	\$737,402,286	23.8%	-0.9%
<b>Money Market</b>	<b>\$314,447,598</b>	<b>\$311,443,811</b>	<b>9.9%</b>	<b>-0.5%</b>
FDIC-Insured Savings Account	\$302,388,361	\$299,399,418	9.5%	-0.5%
JPMorgan Chase Certificates of Deposit	\$12,059,236	\$12,044,393	0.4%	0.0%
<b>Domestic Fixed</b>	<b>\$198,559,506</b>	<b>\$193,796,169</b>	<b>6.3%</b>	<b>-0.2%</b>
Vanguard Total Bond Market Index Fund Inst Plus	\$89,197,239	\$83,070,325	2.8%	0.0%
PIMCO Total Return Fund Institutional	\$109,362,267	\$110,725,843	3.4%	-0.3%
<b>Risk-based</b>	<b>\$365,045,798</b>	<b>\$331,688,965</b>	<b>11.5%</b>	<b>0.4%</b>
Ultra Conservative	\$24,217,648	\$18,873,965	0.8%	0.1%
Conservative Profile	\$51,087,721	\$45,893,693	1.6%	0.1%
Moderate Profile	\$140,191,229	\$130,440,389	4.4%	0.1%
Aggressive Profile	\$122,026,142	\$111,164,320	3.8%	0.1%
Ultra Aggressive Profile	\$27,523,059	\$25,316,598	0.9%	0.0%
<b>Domestic Equity</b>	<b>\$1,227,326,132</b>	<b>\$1,114,051,851</b>	<b>38.7%</b>	<b>1.4%</b>
American Funds Investment Co of America R-6	\$134,861,236	\$122,603,138	4.2%	0.1%
Vanguard Institutional Index Fund Inst Plus	\$438,711,880	\$393,603,981	13.8%	0.6%
Hartford Capital Appreciation HLS IA	\$243,871,011	\$226,765,757	7.7%	0.1%
American Funds Growth Fund of America R-6	\$210,675,938	\$195,883,991	6.6%	0.1%
Vanguard Mid-Cap Index Fund Institutional	\$49,719,359	\$43,618,682	1.6%	0.1%
Lazard US Mid Cap Equity Portfolio Institutional	\$29,143,847	\$26,648,468	0.9%	0.0%
SSgA Russell Small Cap Index Non-Lending Series	\$120,342,862	\$104,927,833	3.8%	0.3%
<b>International Equity</b>	<b>\$149,542,911</b>	<b>\$143,974,458</b>	<b>4.7%</b>	<b>-0.1%</b>
DWS EAFE Equity Index Fund Institutional	\$28,787,248	\$27,774,537	0.9%	0.0%
Fidelity Diversified International Fund	\$120,755,663	\$116,199,921	3.8%	-0.1%
<b>Brokerage Window</b>	<b>\$165,198,458</b>	<b>\$155,285,396</b>	<b>5.2%</b>	<b>0.0%</b>
Schwab PCRA Self-Directed Brokerage Account	\$165,198,458	\$155,285,396	5.2%	0.0%
<b>Total Plan</b>	<b>\$3,174,274,110</b>	<b>\$2,987,642,935</b>	<b>100%</b>	



## Summary – Investment Expense Analysis

Fund	Style	Fund Balance	Estimated Fund Expense	Fund Net Expense Ratio	Median Net Expense Ratio <sup>1</sup>	Net Expense Diff.	Revenue Sharing	Fees after rebate of revenue sharing
FDIC-Insured Savings Account	Money Market	\$302,388,361	N/A	N/A	N/A	N/A	N/A	N/A
JPMorgan Chase Certificates of Deposit	Money Market	\$12,059,236	N/A	N/A	N/A	N/A	N/A	N/A
Deferred Compensation Stable Value Fund (Net)	Stable Value	\$754,153,708	\$678,738	0.09%	0.35%	-0.26%	0.00%	0.09%
Vanguard Total Bond Market Index Fund Inst Plus	US Fixed	\$89,197,239	\$44,599	0.05%	0.20%	-0.15%	0.00%	0.05%
PIMCO Total Return Fund Institutional	US Fixed	\$109,362,267	\$503,066	0.46%	0.55%	-0.09%	0.00%	0.46%
Ultra Conservative Profile	Risk-based	\$24,217,648	\$21,796	0.09%	0.85%	-0.76%	0.00%	0.09%
Conservative Profile	Risk-based	\$51,087,721	\$56,196	0.11%	0.85%	-0.74%	0.00%	0.11%
Moderate Profile	Risk-based	\$140,191,229	\$168,229	0.12%	0.90%	-0.78%	0.00%	0.12%
Aggressive Profile	Risk-based	\$122,026,142	\$170,837	0.14%	0.96%	-0.82%	0.00%	0.14%
Ultra Aggressive Profile	Risk-based	\$27,523,059	\$46,789	0.17%	0.96%	-0.79%	0.00%	0.17%
American Funds Investment Co of America R-6	US Large Cap Equity	\$134,861,236	\$404,584	0.30%	0.77%	-0.47%	0.00%	0.30%
Vanguard Institutional Index Fund Inst Plus	US Large Cap Equity	\$438,711,880	\$87,742	0.02%	0.21%	-0.19%	0.00%	0.02%
Hartford Capital Appreciation HLS IA	US Large Cap Equity	\$243,871,011	\$1,633,936	0.67%	0.81%	-0.14%	0.10%	0.57%
American Funds Growth Fund of America R-6	US Large Cap Equity	\$210,675,938	\$695,231	0.33%	0.88%	-0.55%	0.00%	0.33%
Vanguard Mid-Cap Index Fund Institutional	US Mid Cap Equity	\$49,719,359	\$39,775	0.08%	0.30%	-0.22%	0.00%	0.08%
Lazard US Mid Cap Equity Portfolio Institutional	US Mid Cap Equity	\$29,143,847	\$265,209	0.91%	0.95%	-0.04%	0.10%	0.81%
SSgA Russell Small Cap Index Non-Lending Series	US Small Cap Equity	\$120,342,862	\$72,206	0.06%	0.30%	-0.24%	0.00%	0.06%
DWS EAFE Equity Index Fund Institutional	International Equity	\$28,787,248	\$146,815	0.51%	0.49%	0.02%	0.00%	0.51%
Fidelity Diversified International Fund	International Equity	\$120,755,663	\$1,050,574	0.87%	1.06%	-0.19%	0.25%	0.62%
Schwab PCRA Self-Directed Brokerage Account	Brokerage Window	\$165,198,458	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>		<b>\$3,174,274,110</b>	<b>\$6,086,323</b>	<b>0.23%</b> <sup>2</sup>			<b>0.02%</b>	<b>0.26%</b> <sup>3</sup>

<sup>1</sup> Median institutional share class net expense ratio as defined by the respective Mercer Mutual Fund Universe and Lipper institutional share class categorizations. Median stable value management fee derived by screening Mercer's proprietary Global Investment Manager Database (GIMD) for stable value fund fees. Profile funds are compared to the median institutional expense ratio of the corresponding Mercer Mutual Fund Target Risk Universe.

<sup>2</sup> Total Net Expense Ratio excludes assets in the FDIC-Insured Savings Account, JPMorgan Chase Certificates of Deposit, and Schwab Self-Directed Brokerage Account.

<sup>3</sup> Total includes a \$39.75 per participant fee (approx. \$1.6 million or 0.05%) charged by Great-West. Assumed participant count is 40,348.

# Summary – Compliance Table

Periods ending December 31, 2011

- ✓ = Outperformed or matched performance
- ✗ = Underperformed
- T = Tracking the index within an appropriate range
- = Prior Quarter

I – Index U – Universe Median	1 Quarter				1 Year				3 Years				5 Years				Comments
	I	U	I	U	I	U	I	U	I	U	I	U	I	U	I	U	
<b>Stable Value</b>																	
Deferred Compensation Stable Value Fund (Net)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Retained in new investment menu.
<b>Domestic Fixed</b>																	
Vanguard Total Bond Market Index Fund Inst Plus	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	Retained in new investment menu.
PIMCO Total Return Fund Institutional	✓	✓	✗	✗	✗	✗	✗	✗	✓	✓	✓	✓	✓	✓	✓	✓	Retained in new investment menu.
<b>Risk-based</b>																	
Ultra Conservative	✓	N/A	✓	N/A	✓	N/A	✓	N/A	✓	N/A	✓	N/A	N/A	N/A	N/A	N/A	Retained in new investment menu.
Conservative Profile	✗	N/A	✓	N/A	✓	N/A	✓	N/A	✓	N/A	✓	N/A	✓	N/A	✓	N/A	Retained in new investment menu.
Moderate Profile	✗	N/A	✓	N/A	✓	N/A	✓	N/A	✗	N/A	✓	N/A	✓	N/A	✓	N/A	Retained in new investment menu.
Aggressive Profile	✗	N/A	✓	N/A	✗	N/A	✓	N/A	✗	N/A	✓	N/A	✗	N/A	✓	N/A	Retained in new investment menu.
Ultra Aggressive Profile	✓	N/A	✗	N/A	✗	N/A	✗	N/A	✗	N/A	✗	N/A	N/A	N/A	N/A	N/A	Retained in new investment menu.
<b>Domestic Equity</b>																	
American Funds Investment Co of America R6*	✗	✗	✓	✓	✗	✓	✗	✗	✓	✓	✓	✓	✓	✓	✓	✓	Fund to be consolidated into new core DCP Large-Cap Fund.

\* The 3- and 5-year periods reflect the A share class due to its longer performance history Mercer

I – Index U – Universe Median	1 Quarter				1 Year				3 Years				5 Years				Comments
	I	U	I	U	I	U	I	U	I	U	I	U	I	U	I	U	
Vanguard Institutional Index Fund Inst Plus	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	Retained in new investment menu.
Hartford Capital Appreciation HLS IA	X	X	X	X	X	X	X	X	✓	✓	X	✓	X	X	✓	✓	Fund to be consolidated into new core DCP Large-Cap Fund.
American Funds Growth Fund of America R6	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	On Monitor since March 2011 given performance issues and qualitative concerns. Fund to be consolidated into new core DCP Large-Cap Fund.
Vanguard Mid-Cap Index Fund Institutional	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	Retained in new investment menu.
Lazard US Mid Cap Equity Portfolio Institutional	X	X	X	✓	X	X	X	X	X	X	X	X	X	X	X	X	On Watch since the second quarter 2009. Terminate; proceeds will map to the new DCP Mid-Cap Fund.
SSgA Russell Small Cap Index Non-Lending Series Fund	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	Retained in new investment menu.
<b>International Equity</b>																	
DWS EAFE Equity Index Fund Institutional	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	T	N/A	Fund will be eliminated upon completion of investment menu consolidation.
Fidelity Diversified International Fund	✓	✓	X	✓	X	X	X	X	X	X	X	X	X	X	X	X	On Monitor due to performance and capacity concerns. May be eligible to compete in DCP international equity procurement process.



# Summary – Performance Summary

Periods ending December 31, 2011

	% of Plan	3 Months	1 Year	3 Years	5 Years	Recommend
<b>Cash Equivalents</b>						
<b>FDIC-Insured Savings Account (Blended Rate – 0.407% APY)<sup>1</sup></b>	9.5%	0.1%	0.4%	NA	NA	Retention
<b>JPMorgan Chase Certificates of Deposit</b>	0.4%	NA	NA	NA	NA	Retention
<b>Stable Value</b>						
<b>Deferred Compensation Stable Value Fund (Net)<sup>2</sup></b>	23.8%	0.8%	3.2%	3.7%	4.1%	Retention
3 Yr Constant Maturity Treasury Index		0.1%	0.7%	1.1%	2.0%	
iMoneyNet All Taxable+100bps		0.3%	1.0%	1.1%	2.4%	
<i>Mercer Stable Value Universe Median</i>		0.7%	2.9%	3.4%	4.0%	
<i>Fund Rank in Universe</i>		20	34	30	32	
<b>Domestic Fixed</b>						
<b>Vanguard Total Bond Market Index Fund Inst Plus<sup>3</sup></b>	2.8%	1.0%	7.7%	6.8%	6.5%	Retention
Barclays Capital US Aggregate		1.1%	7.9%	6.8%	6.5%	
<b>PIMCO Total Return Fund Institutional</b>	3.4%	2.2%	4.2%	8.9%	8.1%	Retention
Barclays Capital US Aggregate		1.1%	7.9%	6.8%	6.5%	
<i>Mercer MF US Fixed Core Universe Median</i>		1.2%	5.7%	8.1%	5.6%	
<i>Fund Rank in Universe</i>		11	65	40	5	

<sup>1</sup> The blended rate is as of 12/31/2011. The banks have an equal 1/3 weighting each in the fund; their declared rates are as follows: Bank of America = 0.07%, Bank of the West = 1.00% and City National Bank = 0.15%

<sup>2</sup> The inception date of the Galliard Stable Value fund is July 1, 2008. Returns prior to the inception date are linked to the Wells Fargo Stable Return fund.

<sup>3</sup> Due to its longer performance history, the Institutional share class is shown for the 3- and 5-year periods.

**Fund:** ■ Outperformed Benchmark ■ Underperformed Benchmark ■ Matched/Tracked Benchmark (Passive)

**Universe Ranking:** ■ 0% - 50% ■ 51% - 75% ■ 76% - 100%

	% of Plan	3 Months	1 Year	3 Years	5 Years	Recommend
<b>Risk-based<sup>4</sup></b>						
<b>Ultra Conservative</b> Ultra Conservative Profile Custom Index <sup>5</sup>	<b>0.8%</b>	<b>2.1%</b> 2.1%	<b>4.4%</b> 3.8%	<b>6.8%</b> 6.1%	<b>NA</b> 4.2%	<b>Retention</b>
<b>Conservative Profile</b> Conservative Profile Custom Index <sup>6</sup>	<b>1.6%</b>	<b>3.7%</b> 3.9%	<b>2.9%</b> 2.8%	<b>8.5%</b> 8.4%	<b>3.8%</b> 3.6%	<b>Retention</b>
<b>Moderate Profile</b> Moderate Profile Custom Index <sup>7</sup>	<b>4.4%</b>	<b>6.3%</b> 6.6%	<b>0.9%</b> 0.8%	<b>10.6%</b> 10.7%	<b>2.2%</b> 2.2%	<b>Retention</b>
<b>Aggressive Profile</b> Aggressive Profile Custom Index <sup>8</sup>	<b>3.8%</b>	<b>7.8%</b> 8.0%	<b>-1.1%</b> -1.0%	<b>11.7%</b> 11.9%	<b>0.6%</b> 0.7%	<b>Retention</b>
<b>Ultra Aggressive Profile</b> Ultra Aggressive Profile Custom Index <sup>9</sup>	<b>0.9%</b>	<b>9.4%</b> 9.4%	<b>-3.0%</b> -2.9%	<b>12.8%</b> 13.0%	<b>NA</b> -1.1%	<b>Retention</b>

<sup>4</sup> Allocation to the profile funds changed June 1, 2009 with the inclusion of a US mid cap equity component. Hypothetical performance of the profile funds using the allocation adopted June 1, 2009, for periods before June 1, 2009 is shown at the request of the Board for comparison purposes. The hypothetical performance may not match actual historical performance for periods after June 1, 2009 because of rounding differences or changes in performance share class.

<sup>5</sup> For periods after June 1, 2009, the following composite index is used: 35.0% 3 Yr Constant Maturity Treasury Index + 50 bps/ 50.0% Barclays Capital US Aggregate Index / 5% S&P 500 Index / 2.5% MSCI US Mid Cap 450 Index/ 2.5% Russell 2000 Index / 5% MSCI EAFE (NWHT) Index. Prior to June 1, 2009, the following composite index is used: 35.0% 3 Yr Constant Maturity Treasury Index + 50 bps/ 50.0% Barclays Capital US Aggregate Index / 5.0% S&P 500 Index / 5.0% Russell 2000 Index / 5.0% MSCI EAFE (NWHT) Index.

<sup>6</sup> For periods after June 1, 2009, the following composite index is used: 15.0% 3 Yr Constant Maturity Treasury Index + 50 bps/ 50.0% Barclays Capital US Aggregate Index / 12.5% S&P 500 Index / 5% MSCI US Mid Cap 450 Index/ 5.0% Russell 2000 Index / 12.5% MSCI EAFE (NWHT) Index. Prior to June 1, 2009, the following composite index is used: 15.0% 3 Yr Constant Maturity Treasury Index + 50 bps/ 50% Barclays Capital US Aggregate Index / 25% S&P 500 Index / 5% Russell 2000 Index / 5% MSCI EAFE (NWHT) Index.

<sup>7</sup> For periods after June 1, 2009, the following composite index is used: 10.0% 3 Yr Constant Maturity Treasury Index + 50 bps/ 30.0% Barclays Capital US Aggregate Index / 25.0% S&P 500 Index / 10.0% MSCI US Mid Cap 450 Index/ 10.0% Russell 2000 Index / 15.0% MSCI EAFE (NWHT) Index. Prior to June 1, 2009, the following composite index is used: 5.0% 3 Yr Constant Maturity Treasury Index + 50 bps/ 35.0% Barclays Capital US Aggregate Index / 40.0% S&P 500 Index / 10.0% Russell 2000 Index / 10.0% MSCI EAFE (NWHT) Index.

<sup>8</sup> For periods after June 1, 2009, the following composite index is used: 5.0% 3 Yr Constant Maturity Treasury Index + 50 bps/ 20.0% Barclays Capital US Aggregate Index / 25.0% S&P 500 Index / 15.0% MSCI US Mid Cap 450 Index/ 15.0% Russell 2000 Index / 20.0% MSCI EAFE (NWHT) Index. For periods prior to June 1, 2009, the following composite index is used: 20% Barclays Capital US Aggregate Index / 50% S&P 500 Index / 15% Russell 2000 Index / 15% MSCI EAFE (NWHT) Index.

<sup>9</sup> For periods after June 1, 2009, the following composite index is used: 10.0% Barclays Capital US Aggregate Index / 25.0% S&P 500 Index / 20.0% MSCI US Mid Cap 450 Index/ 20.0% Russell 2000 Index / 25.0% MSCI EAFE (NWHT) Index. For periods prior to June 1, 2009, the following composite index is used: 60.0% S&P 500 Index / 20.0% Russell 2000 Index / 20.0% MSCI EAFE (NWHT) Index.

**Fund:** ■ Outperformed Benchmark ■ Underperformed Benchmark ■ Matched/Tracked Benchmark (Passive)

**Universe Ranking:** ■ 0% - 50% ■ 51% - 75% ■ 76% - 100%

	% of Plan	3 Months	1 Year	3 Years	5 Years	Recommend
<b>Domestic Equity</b>						
<b>American Funds Investment Co of America R-6</b>	<b>4.2%</b>	<b>10.5%</b>	<b>-1.4%</b>	<b>NA</b>	<b>NA</b>	<b>No action; will be consolidated in Phase 1</b>
<b>American Funds Investment Co of America A</b>		<b>10.5%</b>	<b>-1.8%</b>	<b>11.5%</b>	<b>-0.9%</b>	
Russell 1000 Value		13.1%	0.4%	11.5%	-2.6%	
<i>Mercer MF US Equity Large Cap Value Universe Median</i>		12.3%	-1.8%	11.1%	-2.2%	
<i>Fund Rank in Universe – R-6 Shares</i>		<b>88</b>	<b>45</b>	NA	NA	
<i>Fund Rank in Universe – A Shares</i>		<b>88</b>	<b>49</b>	<b>43</b>	<b>21</b>	
<b>Vanguard Institutional Index Fund Inst Plus</b>	<b>13.8%</b>	<b>11.8%</b>	<b>2.1%</b>	<b>14.2%</b>	<b>-0.2%</b>	<b>Retention</b>
S&P 500		11.8%	2.1%	14.1%	-0.3%	
<b>Hartford Capital Appreciation HLS IA</b>	<b>7.7%</b>	<b>9.1%</b>	<b>-11.4%</b>	<b>14.6%</b>	<b>-0.9%</b>	<b>No action; will be consolidated in Phase 1</b>
S&P 500		11.8%	2.1%	14.1%	-0.3%	
<i>Mercer MF US Equity Large Cap Core Universe Median</i>		11.3%	0.0%	12.9%	-0.6%	
<i>Fund Rank in Universe</i>		<b>87</b>	<b>98</b>	<b>19</b>	<b>58</b>	
<b>American Funds Growth Fund of America R-6</b>	<b>6.6%</b>	<b>8.6%</b>	<b>-4.5%</b>	<b>NA</b>	<b>NA</b>	<b>Monitor; will be consolidated in Phase 1</b>
<b>American Funds Growth Fund of America A</b>		<b>8.6%</b>	<b>-4.9%</b>	<b>12.8%</b>	<b>-0.6%</b>	
Russell 1000 Growth		10.6%	2.6%	18.0%	2.5%	
<i>Mercer MF US Equity Large Cap Growth Universe Median</i>		9.5%	-1.4%	15.3%	1.0%	
<i>Fund Rank in Universe – R-6 Shares</i>		<b>67</b>	<b>79</b>	NA	NA	
<i>Fund Rank in Universe – A Shares</i>		<b>69</b>	<b>82</b>	<b>80</b>	<b>81</b>	
<b>Vanguard Mid-Cap Index Fund Institutional</b>	<b>1.6%</b>	<b>12.1%</b>	<b>-2.0%</b>	<b>20.1%</b>	<b>1.4%</b>	<b>Retention</b>
Vanguard Spliced Mid Cap Index <sup>10</sup>		12.1%	-1.9%	20.1%	1.4%	
<b>Lazard US Mid Cap Equity Portfolio Institutional</b>	<b>0.9%</b>	<b>11.6%</b>	<b>-5.6%</b>	<b>17.3%</b>	<b>-0.7%</b>	<b>Terminate; will be consolidated in Phase 1</b>
Russell Midcap		12.3%	-1.5%	20.2%	1.4%	
<i>Mercer MF US Equity Mid Cap Core Universe Median</i>		12.5%	-3.4%	17.5%	1.1%	
<i>Fund Rank in Universe</i>		<b>69</b>	<b>70</b>	<b>51</b>	<b>81</b>	
<b>SSgA Russell Small Cap Index Non-Lending Series Fund</b>	<b>3.8%</b>	<b>15.5%</b>	<b>-4.2%</b>	<b>15.4%</b>	<b>0.0%</b>	<b>Retention</b>
Russell 2000		15.5%	-4.2%	15.6%	0.2%	

<sup>10</sup> S&P MidCap 400 Index through May 16, 2003; MSCI US Mid Cap 450 Index thereafter.

**Fund:** ■ Outperformed Benchmark ■ Underperformed Benchmark ■ Matched/Tracked Benchmark (Passive)

**Universe Ranking:** ■ 0% - 50% ■ 51% - 75% ■ 76% - 100%

	% of Plan	3 Months	1 Year	3 Years	5 Years	Recommend
<b>International Equity</b>						
<b>DWS EAFE Equity Index Fund Institutional<sup>11</sup></b>	<b>0.9%</b>	<b>3.9%</b>	<b>-12.4%</b>	<b>6.8%</b>	<b>-4.9%</b>	<b>No action; will be eliminated upon completion of investment menu consolidation</b>
MSCI EAFE NET WHT		3.3%	-12.1%	7.7%	-4.7%	
<b>Fidelity Diversified International Fund</b>	<b>3.8%</b>	<b>4.9%</b>	<b>-13.8%</b>	<b>7.6%</b>	<b>-4.6%</b>	<b>Monitor; procurement process for DCP International Equity</b>
MSCI EAFE NET WHT		3.3%	-12.1%	7.7%	-4.7%	
<i>Mercer MF Intl Equity Universe Median</i>		4.4%	-13.7%	8.9%	-4.0%	
<i>Fund Rank in Universe</i>		40	51	67	60	
<b>Brokerage Window</b>						
<b>Schwab PCRA Self-Directed Brokerage Account</b>	<b>5.2%</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	<b>NA</b>	

<sup>11</sup> DWS EAFE Equity Index may not track the index because the manager uses fair-value pricing in the calculation of the fund's NAV, while the MSCI EAFE Index uses the closing prices of the securities in their local markets.

**Fund:** ■ Outperformed Benchmark ■ Underperformed Benchmark ■ Matched/Tracked Benchmark (Passive)      **Universe Ranking:** ■ 0% - 50% ■ 51% - 75% ■ 76% - 100%

# Performance of New DCP Investment Menu Composite Benchmarks

Periods ending December 31, 2011

	<b>3 Months</b>	<b>1 Year</b>	<b>3 Years</b>	<b>5 Years</b>
<b>DCP Bond Fund Index</b> (100% BC Aggregate Bond Index)	1.1%	7.8%	6.8%	11.1%
<b>DCP Large-Cap Stock Fund Index</b> (100% S&P 500 Index)	11.8%	2.1%	14.1%	-0.4%
<b>DCP Mid-Cap Stock Fund Composite Index</b>	12.3%	-1.5%	28.6%	9.5%
<i>Russell Midcap Index (50%)</i>	12.3%	-1.5%	20.2%	2.4%
<i>Russell Midcap Value Index (25%).</i>	13.4%	-1.4%	24.6%	0.1%
<i>Russell Midcap Growth Index (25%)</i>	11.2%	-1.7%	22.1%	4.1%
<b>DCP Small-Cap Stock Fund Composite Index</b>	15.5%	-4.2%	25.0%	8.4%
<i>Russell 2000 Index (34%)</i>	15.5%	-4.6%	15.4%	0.1%
<i>Russell 2000 Value Index (33%)</i>	16.0%	-6.0%	12.2%	-3.3%
<i>Russell 2000 Growth Index (33%)</i>	15.0%	-1.9%	19.4%	3.8%
<b>DCP International Fund Composite Index</b>	2.9%	-13.6%	21.3%	3.4%
<i>MSCI EAFE Index (65%)</i>	3.4%	-11.7%	7.8%	-7.6%
<i>MSCI EM Index (17.5%)</i>	4.4%	-18.2%	20.6%	4.7%
<i>MSCI EAFE Small Cap Index (17.5%)</i>	-0.5%	-15.7%	14.8%	-6.7%

# Fund Profile

## Stable Value - Deferred Compensation Stable Value Fund (Net)

<b>Share Class: Separate Account</b>		<b>Benchmark: 3 Yr Constant Maturity Treasury Index</b>		
<b>Investment Philosophy</b>				
<p>Galliard seeks safety of principal and consistency of returns, with minimal volatility. 100% of the fund is invested in book value investment instruments: GICs, BICs, security-backed contracts (i.e., synthetics) and certain money market instruments, with a focus on highly rated instruments and broad diversification among contract issuers and underlying securities. The fund emphasizes security-backed investment contracts (synthetics) to enhance credit quality, diversification and investment returns, while structuring portfolio liquidity to provide for daily participant transactions. The target weighted average duration of the fund is within a range of 2.5 to 3.5 years.</p>				
<b>Fund Characteristics</b>		<b>Observations</b>		
	<b>4Q11</b>	<b>3Q11</b>	<b>2Q11</b>	<b>1Q11</b>
Mkt Value/BV Ratio	103.8%	103.9%	103.4%	102.7%
Avg. Credit Quality	A1/A+	Aa3/AA-	A1/AA-	A1/AA-
Effective Duration	2.65	2.81	2.59	2.69
Crediting Rate	3.2	3.3	3.3	3.3
		<ul style="list-style-type: none"> <li>The current blended yield is at 3.20%</li> <li>Ratings remain unchanged since the prior quarter for 4 of 6 contract issuers (Monumental, Pacific Life, Prudential Life, and State Street Bank)</li> <li>During the quarter, S&amp;P ratings for ING were downgraded from A to A- (Moody's ratings: A2 to A3); S&amp;P ratings for JPMorgan Chase were downgraded from AA- to A+ (Moody's ratings: Aa3 to A1)</li> </ul>		
<b>Portfolio Composition</b> as of December 31, 2011 (% of BV)		<b>Underlying Fixed Income Asset Allocation</b> as of December 31, 2011 (% of MV)		
<b>Key Facts and Figures</b>				
Portfolio Manager: Galliard Capital Management		Total Fund Assets: \$793 Million		Expense Ratio (Net): 0.09%
Inception (in Plan): July 2008				Mercer Median Expense Ratio (Net): 0.35%

# Fund Profile

## Domestic Fixed - Passive - Vanguard Total Bond Market Index Fund Inst Plus - VBMPX

<b>Share Class: Inst Plus</b>		<b>Benchmark: Barclays Capital US Aggregate</b>																					
<b>Investment Philosophy</b>																							
The Vanguard Total Bond Market Index Fund seeks to provide investment results that parallel the performance of the Barclays Capital US Aggregate Float Adjusted Index.																							
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Tracking Error</b>																					
<p><i>Tracking its Index</i></p> <p><b>Comments</b></p> <ul style="list-style-type: none"> <li>▪ Corporate bonds, Credit and CMBS outperformed Treasuries</li> <li>▪ Long-term bonds outperformed intermediate-term bonds</li> <li>▪ Strongest performing sector within investment-grade corporate was industrials</li> <li>▪ Asset-backed and agency mortgage-backed securities underperformed the broader fixed income market</li> </ul>		<p>Rolling 1 yr Tracking Error vs. Barclays Capital US Aggregate in \$US (after fees) over 5 yrs ending December-11 (quarterly calculations)</p> <table border="1"> <caption>Tracking Error Data (Estimated)</caption> <thead> <tr> <th>Date</th> <th>Tracking Error (%)</th> </tr> </thead> <tbody> <tr><td>9/07</td><td>0.20</td></tr> <tr><td>3/08</td><td>0.20</td></tr> <tr><td>9/08</td><td>0.14</td></tr> <tr><td>3/09</td><td>0.36</td></tr> <tr><td>9/09</td><td>0.35</td></tr> <tr><td>3/10</td><td>0.08</td></tr> <tr><td>9/10</td><td>0.19</td></tr> <tr><td>3/11</td><td>0.23</td></tr> <tr><td>9/11</td><td>0.33</td></tr> </tbody> </table>		Date	Tracking Error (%)	9/07	0.20	3/08	0.20	9/08	0.14	3/09	0.36	9/09	0.35	3/10	0.08	9/10	0.19	3/11	0.23	9/11	0.33
Date	Tracking Error (%)																						
9/07	0.20																						
3/08	0.20																						
9/08	0.14																						
3/09	0.36																						
9/09	0.35																						
3/10	0.08																						
9/10	0.19																						
3/11	0.23																						
9/11	0.33																						
<b>Key Facts and Figures</b>																							
Portfolio Manager (Advised Since): Kenneth E. Volpert (1992) and Gregory Davis (2008)		Total Fund Assets: \$101,783 Million	Expense Ratio (Net): 0.05%																				
		Total Share Class Assets: \$9,486 Million	Mercer Median Expense Ratio (Net): 0.20%																				

# Fund Profile

## Domestic Fixed - PIMCO Total Return Fund Institutional - PTTRX

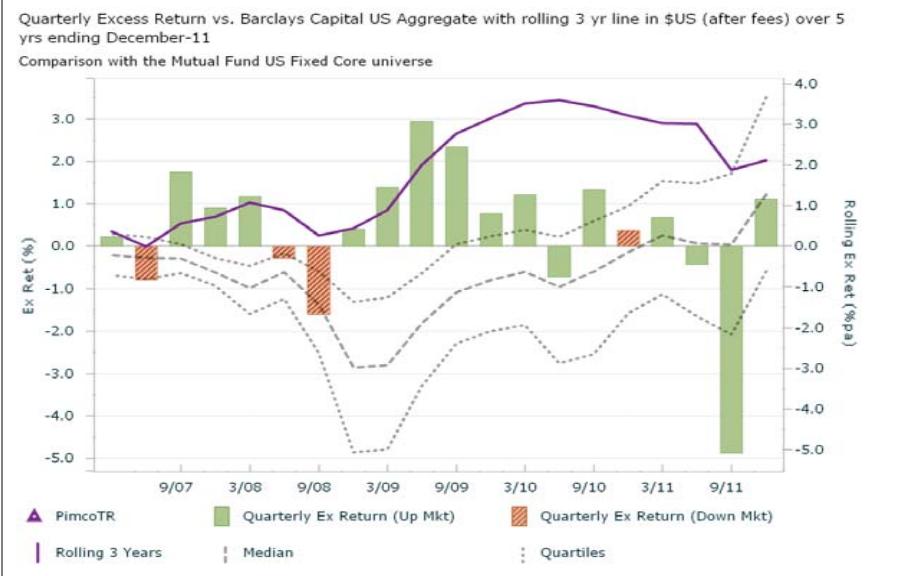
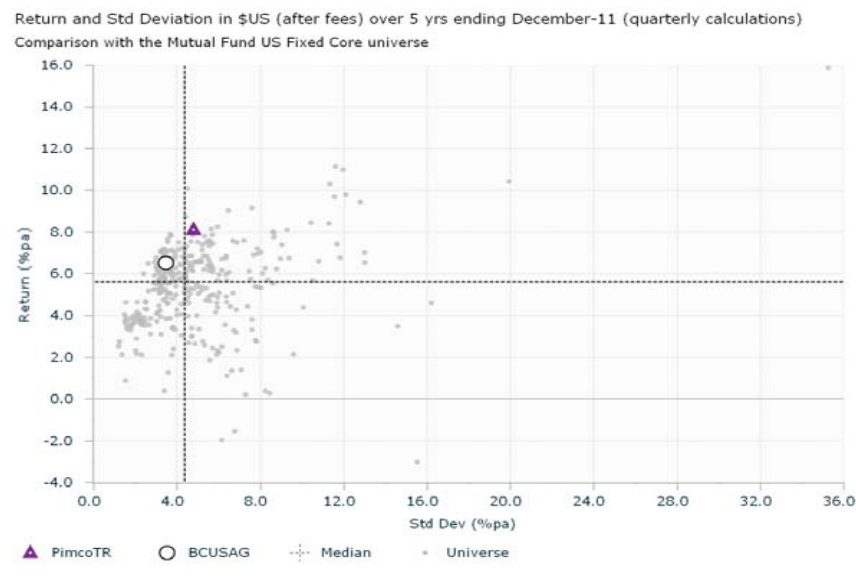
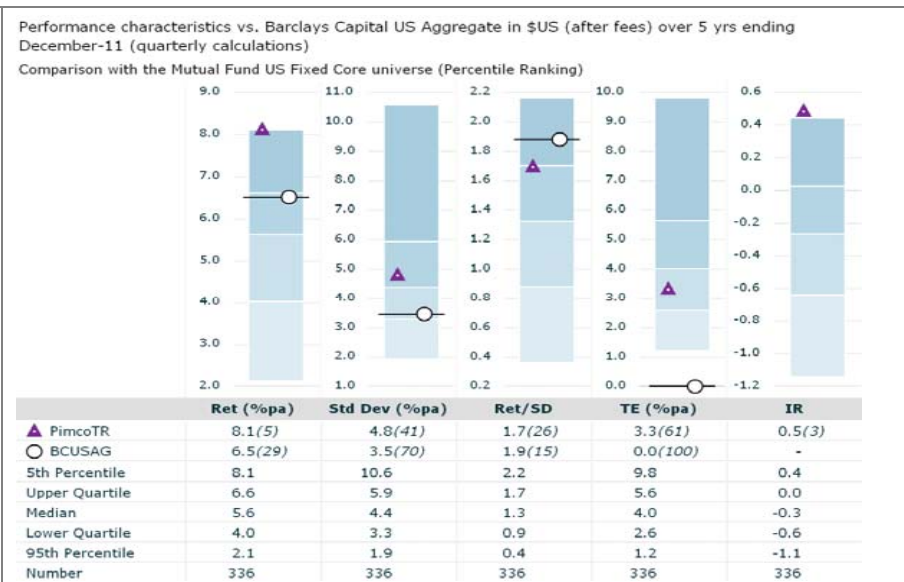
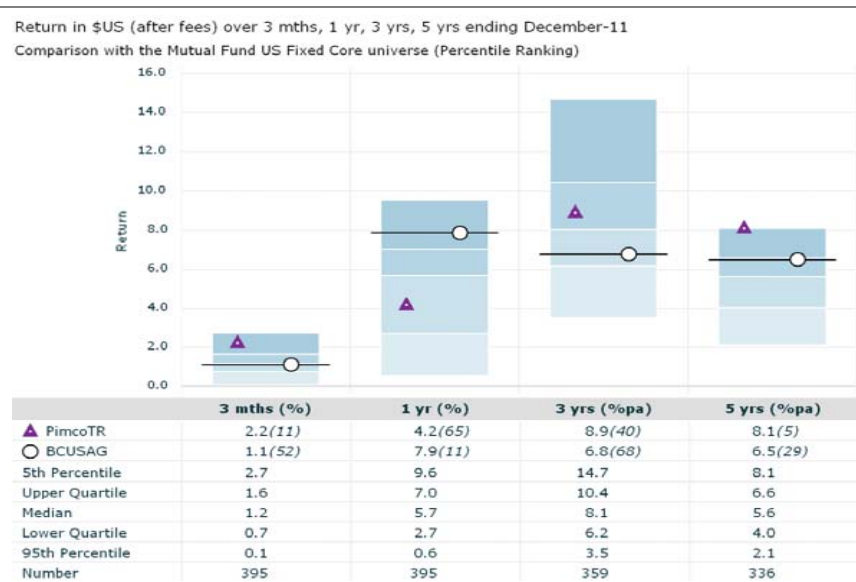
<b>Share Class: Institutional</b>		<b>Benchmark: Barclays Capital US Aggregate</b>																															
<b>Investment Philosophy</b>																																	
<p>PIMCO's approach to fixed income management is to position the portfolio with exposure to a series of moderate risks, ensuring that no single strategy overwhelms the portfolio. The firm continually evaluates new techniques for adding value. Emphasis is on long-term secular trends and the avoidance of extreme swings in portfolio duration. The Total Return strategy invests opportunistically in non-investment grade and non-dollar bonds.</p>																																	
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Sector Allocation* as of December 31, 2011</b>																															
<p><b>Positive Impact on Performance</b></p> <ul style="list-style-type: none"> <li>Longer US duration relative to the benchmark (7.0 years vs. 5.0 benchmark years)</li> <li>Holdings of financial institutions</li> <li>Exposure to UK and Canada interest rates</li> <li>Out-of-benchmark exposure to emerging markets</li> </ul> <p><b>Negative Impact on Performance</b></p> <ul style="list-style-type: none"> <li>Cash positioning in money market futures</li> <li>Agency MBS coupon positioning and Build America Bonds</li> </ul>		<table border="1"> <caption>Sector Allocation Data (Estimated from Chart)</caption> <thead> <tr> <th>Sector</th> <th>PIMCO Total Return Fund Institutional (%)</th> <th>Barclays Capital US Aggregate (%)</th> </tr> </thead> <tbody> <tr> <td>Treasury/Agency</td> <td>25.0</td> <td>41.0</td> </tr> <tr> <td>Mortgage Related</td> <td>17.0</td> <td>34.0</td> </tr> <tr> <td>Investment Grade Credit</td> <td>11.0</td> <td>20.0</td> </tr> <tr> <td>ABS</td> <td>0.0</td> <td>0.0</td> </tr> <tr> <td>Muni</td> <td>7.0</td> <td>0.0</td> </tr> <tr> <td>High Yield</td> <td>1.0</td> <td>0.0</td> </tr> <tr> <td>Non US Developed</td> <td>21.0</td> <td>5.0</td> </tr> <tr> <td>Emerging Markets</td> <td>4.0</td> <td>0.0</td> </tr> <tr> <td>Cash/Other</td> <td>14.0</td> <td>0.0</td> </tr> </tbody> </table>		Sector	PIMCO Total Return Fund Institutional (%)	Barclays Capital US Aggregate (%)	Treasury/Agency	25.0	41.0	Mortgage Related	17.0	34.0	Investment Grade Credit	11.0	20.0	ABS	0.0	0.0	Muni	7.0	0.0	High Yield	1.0	0.0	Non US Developed	21.0	5.0	Emerging Markets	4.0	0.0	Cash/Other	14.0	0.0
Sector	PIMCO Total Return Fund Institutional (%)	Barclays Capital US Aggregate (%)																															
Treasury/Agency	25.0	41.0																															
Mortgage Related	17.0	34.0																															
Investment Grade Credit	11.0	20.0																															
ABS	0.0	0.0																															
Muni	7.0	0.0																															
High Yield	1.0	0.0																															
Non US Developed	21.0	5.0																															
Emerging Markets	4.0	0.0																															
Cash/Other	14.0	0.0																															
<b>Key Facts and Figures</b>																																	
Portfolio Manager (Advised Since): William H. Gross (1987)		Total Fund Assets: \$244,055 Million Total Share Class Assets: \$144,429 Million	Expense Ratio (Net): 0.46% Mercer Median Expense Ratio (Net): 0.55%																														

\* Duration-weighted.  
Mercer



# Fund Profile

## Domestic Fixed - PIMCO Total Return Fund Institutional - PTRRX



# Risk-based Profile Funds

## Profile Funds – Target Allocations

	4Q 2011 Fund Return (%)	4Q 2011 Benchmark Return (%)	Excess Return (%)	Ultra Conservative Profile	Conservative Profile	Moderate Profile	Aggressive Profile	Ultra Aggressive Profile
<b>Stable Value</b>								
DCP Stable Value	0.8%	0.1%	0.7%	35.0%	15.0%	10.0%	5.0%	0.0%
<b>Total Stable Value</b>				<b>35.0%</b>	<b>15.0%</b>	<b>10.0%</b>	<b>5.0%</b>	<b>0.0%</b>
<b>US Fixed Income</b>								
Vanguard Total Bond Mkt Idx Instl Plus	1.0%	1.1%	-0.1%	50.0%	50.0%	30.0%	20.0%	10.0%
<b>Total US Fixed Income</b>				<b>50.0%</b>	<b>50.0%</b>	<b>30.0%</b>	<b>20.0%</b>	<b>10.0%</b>
<b>US Equity</b>								
<b>US Large Cap Equity</b>								
Vanguard Instl Index Instl Plus	11.8%	11.8%	0.0%	5.0%	12.5%	25.0%	25.0%	25.0%
<i>Sub-Total US Large Cap Equity</i>				5.0%	12.5%	25.0%	25.0%	25.0%
<b>US Mid/Small Cap Equity</b>								
Vanguard Mid Cap Index Instl	12.1%	12.1%	0.0%	2.5%	5.0%	10.0%	15.0%	20.0%
SSgA Russell Sm Cap NL Series S	15.5%	15.5%	0.0%	2.5%	5.0%	10.0%	15.0%	20.0%
<i>Sub-Total US Mid/Small Equity</i>				5.0%	10.0%	20.0%	30.0%	40.0%
<b>Total US Equity</b>				<b>10.0%</b>	<b>22.5%</b>	<b>45.0%</b>	<b>55.0%</b>	<b>65.0%</b>
<b>Non-US Equity</b>								
DWS EAFE Equity Index Fund Instl	3.9%	3.3%	0.6%	5.0%	12.5%	15.0%	20.0%	25.0%
<b>Total Non-US Equity</b>				<b>5.0%</b>	<b>12.5%</b>	<b>15.0%</b>	<b>20.0%</b>	<b>25.0%</b>
<b>Total</b>				<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

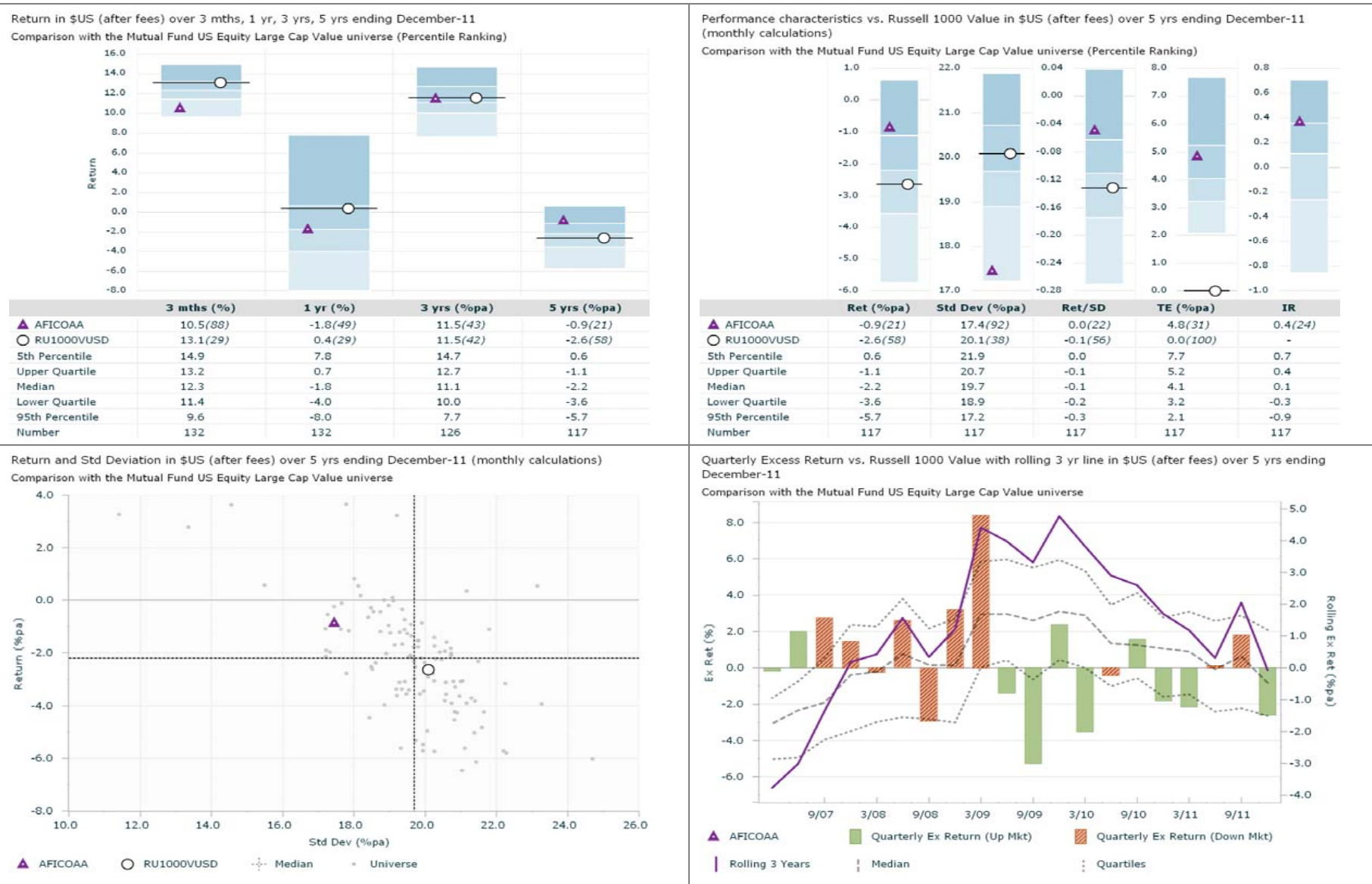
# Fund Profile

## Domestic Equity - American Funds Investment Co of America R-6 - RICGX

<b>Share Class: R-6</b>		<b>Benchmark: Russell 1000 Value</b>
<b>Investment Philosophy</b>		
<p>CR&amp;M's investment philosophy is that extensive global research and a flat organizational structure encouraging participatory decision-making will produce superior investment portfolios. The goal is for each portfolio manager to invest according to his own convictions in order to produce a portfolio that is diversified by portfolio management style. The fund utilizes a value-oriented, bottom-up approach to investment management.</p>		
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Style Analysis</b>
<p><b>Positive Impact on Performance</b></p> <ul style="list-style-type: none"> <li>Overweight allocations to the consumer discretionary and industrials sectors; underweight allocation to the financials sector</li> <li>Stock selection within the materials, energy, industrials, consumer staples and health care sectors</li> <li>Top 10 holdings: Dow Chemical (+29.2% return), Home Depot Inc. (+28.8% return), Philip Morris International (+27.0% return), Royal Dutch Shell Plc. (+23.2% return) and ConocoPhillips (+16.2% return)</li> </ul> <p><b>Negative Impact on Performance</b></p> <ul style="list-style-type: none"> <li>Allocation to cash of 6.7%</li> <li>Allocation to non-US stocks of 11.8%</li> <li>Top 10 holdings: Microsoft Corp. (+5.1% return), Apple Inc. (+6.2% return), AT&amp;T Inc. (+7.6% return), Abbott Laboratories (+10.9% return) and JPMorgan Chase &amp; Co. (+11.2% return)</li> </ul>		<p>5 Year Period - Rolling 3 Years ending Dec 31, 2011</p> <p>Legend:   <span style="color: lightblue;">■</span> Russell 1000 Value   <span style="color: darkblue;">■</span> Russell 1000 Growth   <span style="color: lightorange;">■</span> Russell 2000 Value   <span style="color: darkorange;">■</span> Russell 2000 Growth</p>
<b>Key Facts and Figures</b>		
<p>Portfolio Manager (Advised Since): James B. Lovelace (1992); Donald D. O'Neal (1992); C. Ross Sappenfield (2000); Joyce E. Gordon (2001); William L. Robbins (2007); Chris Buchbinder (2011); Eric S. Richter (2011)</p>	<p>Total Fund Assets: \$54,756 Million                  Total Share Class Assets: \$2,442 Million</p>	<p>Expense Ratio (Net): 0.30%                  Mercer Median Expense Ratio (Net): 0.77%</p>

# Fund Profile

## Domestic Equity - American Funds Investment Co of America R-6 - RICGX\*



\* The A share class is shown due to its longer history.  
Mercer

# Fund Profile

## Domestic Equity - Passive - Vanguard Institutional Index Fund Inst Plus - VIIIIX

<b>Share Class: Inst Plus</b>		<b>Benchmark: S&amp;P 500</b>																				
<b>Investment Philosophy</b>																						
The Vanguard Institutional Index Fund attempts to provide investment results that parallel the performance of the S&P 500 Index. Given this objective, the portfolio is expected to provide investors with long-term growth of capital and income as well as a reasonable level of current income.																						
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Tracking Error</b>																				
<p><i>Tracking its Index</i></p> <p><b>Comments</b></p> <ul style="list-style-type: none"> <li>All ten sectors of the S&amp;P 500 Index posted positive returns for the quarter</li> <li>Top performing sectors were energy (+18.2% return), industrials (16.5% return), materials (+15.4% return) and consumer discretionary (+12.6% return)</li> <li>Weakest performing sectors were telecommunications services (+7.9% return), utilities (+8.3% return), and information technology (+8.7% return)</li> </ul>		<p>Rolling 1 yr Tracking Error vs. S&amp;P 500 in \$US (after fees) over 5 yrs ending December-11 (quarterly calculations)</p> <table border="1"> <caption>Tracking Error Data (Estimated)</caption> <thead> <tr> <th>Date</th> <th>Tracking Error (%)</th> </tr> </thead> <tbody> <tr><td>9/07</td><td>0.018</td></tr> <tr><td>3/08</td><td>0.028</td></tr> <tr><td>9/08</td><td>0.036</td></tr> <tr><td>3/09</td><td>0.040</td></tr> <tr><td>9/09</td><td>0.050</td></tr> <tr><td>3/10</td><td>0.068</td></tr> <tr><td>9/10</td><td>0.015</td></tr> <tr><td>3/11</td><td>0.008</td></tr> <tr><td>9/11</td><td>0.013</td></tr> </tbody> </table> <p>▲ Vanguard Institutional Index Plus   Rolling 1 Year</p>	Date	Tracking Error (%)	9/07	0.018	3/08	0.028	9/08	0.036	3/09	0.040	9/09	0.050	3/10	0.068	9/10	0.015	3/11	0.008	9/11	0.013
Date	Tracking Error (%)																					
9/07	0.018																					
3/08	0.028																					
9/08	0.036																					
3/09	0.040																					
9/09	0.050																					
3/10	0.068																					
9/10	0.015																					
3/11	0.008																					
9/11	0.013																					
<b>Key Facts and Figures</b>																						
Portfolio Manager (Advised Since): Donald M. Butler (2000)	Total Fund Assets: \$93,540 Million Total Share Class Assets: \$35,141 Million	Expense Ratio (Net): 0.02% Mercer Median Expense Ratio (Net): 0.21%																				

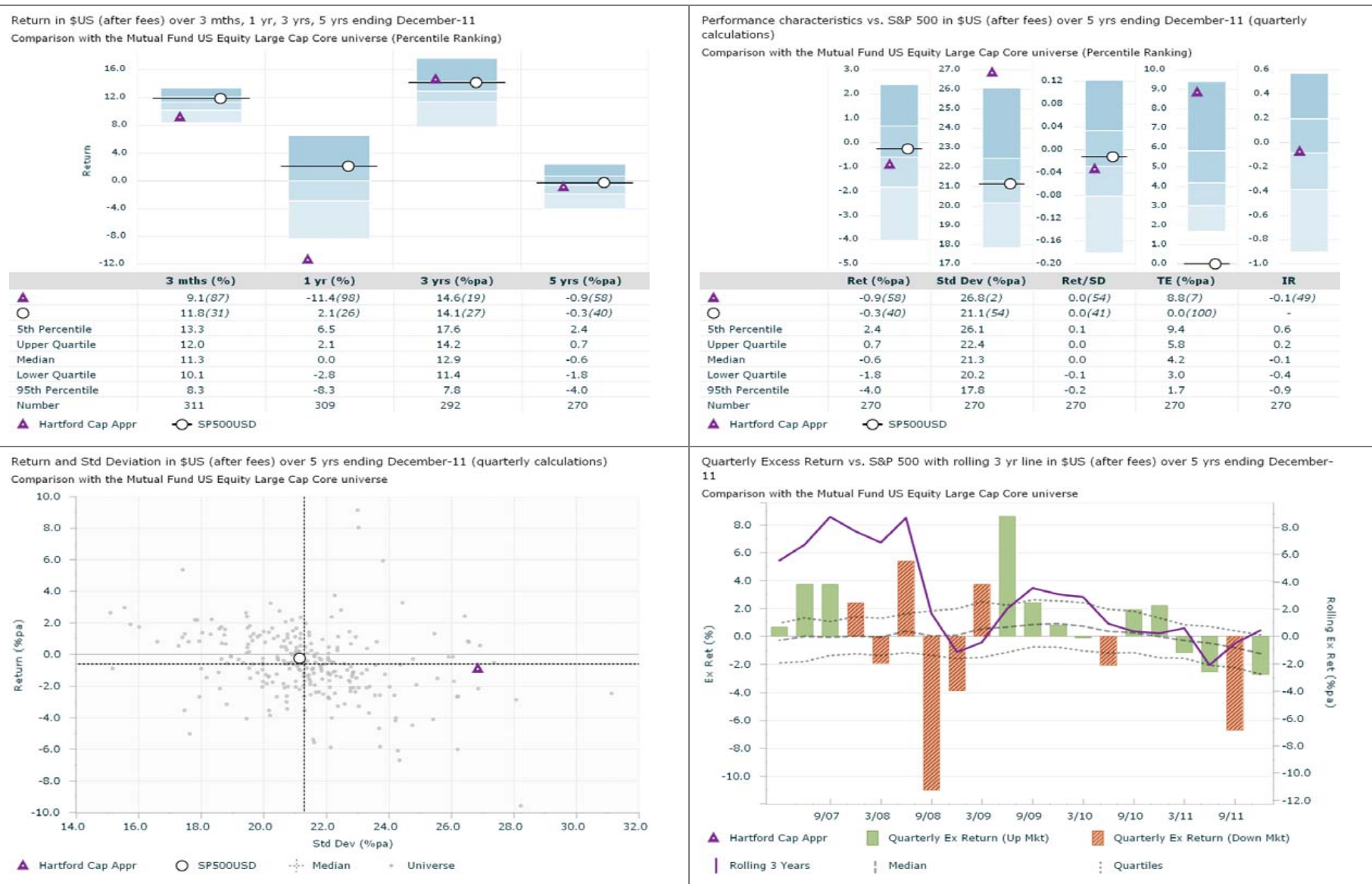
# Fund Profile

## Domestic Equity - Hartford Capital Appreciation HLS IA - HIACX

<b>Share Class: Inst</b>		<b>Benchmark: S&amp;P 500</b>
<b>Investment Philosophy</b>		
The fund seeks growth of capital by investing in companies of all sizes solely on the basis of potential for capital appreciation, employing a bottom-up investing approach.		
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Style Analysis</b>
<p><b>Positive Impact on Performance</b></p> <ul style="list-style-type: none"> <li>Underweight allocation to and stock selection within the consumer staples sector</li> <li>Lack of exposure to the utilities and telecommunications sectors</li> <li>Individual contributors: Goodyear Tire &amp; Rubber Co. (+40.4% return), Pioneer Natural Resources Co. (+36.0% return), Dow Chemical (+29.2% return) and Google Inc. (+25.4% return)</li> </ul> <p><b>Negative Impact on Performance</b></p> <ul style="list-style-type: none"> <li>Underweight allocation to the energy sector</li> <li>Stock selection within the financials, energy, industrials, health care, technology and materials sectors</li> <li>Individual detractors: Chesapeake Energy Corp. (-12.8% return), Avago Technologies Ltd. (-11.6% return), Mitsubishi UFJ Financial Group Inc. (-7.5% return), Daiichi Sankyo Company Ltd. (-5.6% return) and United Continental Inc. (-2.6% return)</li> </ul>		<p>5 Year Period - Rolling 3 Years ending Dec 31, 2011</p> <p>Legend:  <span style="color: lightblue;">■</span> Russell 1000 Value  <span style="color: darkblue;">■</span> Russell 1000 Growth  <span style="color: lightorange;">■</span> Russell 2000 Value  <span style="color: darkorange;">■</span> Russell 2000 Growth</p>
<b>Key Facts and Figures</b>		
Portfolio Manager (Advised Since): Saul J. Pannell (1991)	Total Fund Assets: \$9,200 Million	Expense Ratio (Net): 0.67% Mercer Median Expense Ratio (Net): 0.81%

# Fund Profile

## Domestic Equity - Hartford Capital Appreciation HLS IA - HIACX



# Fund Profile

## Domestic Equity - American Funds Growth Fund of America R-6 - RGAGX

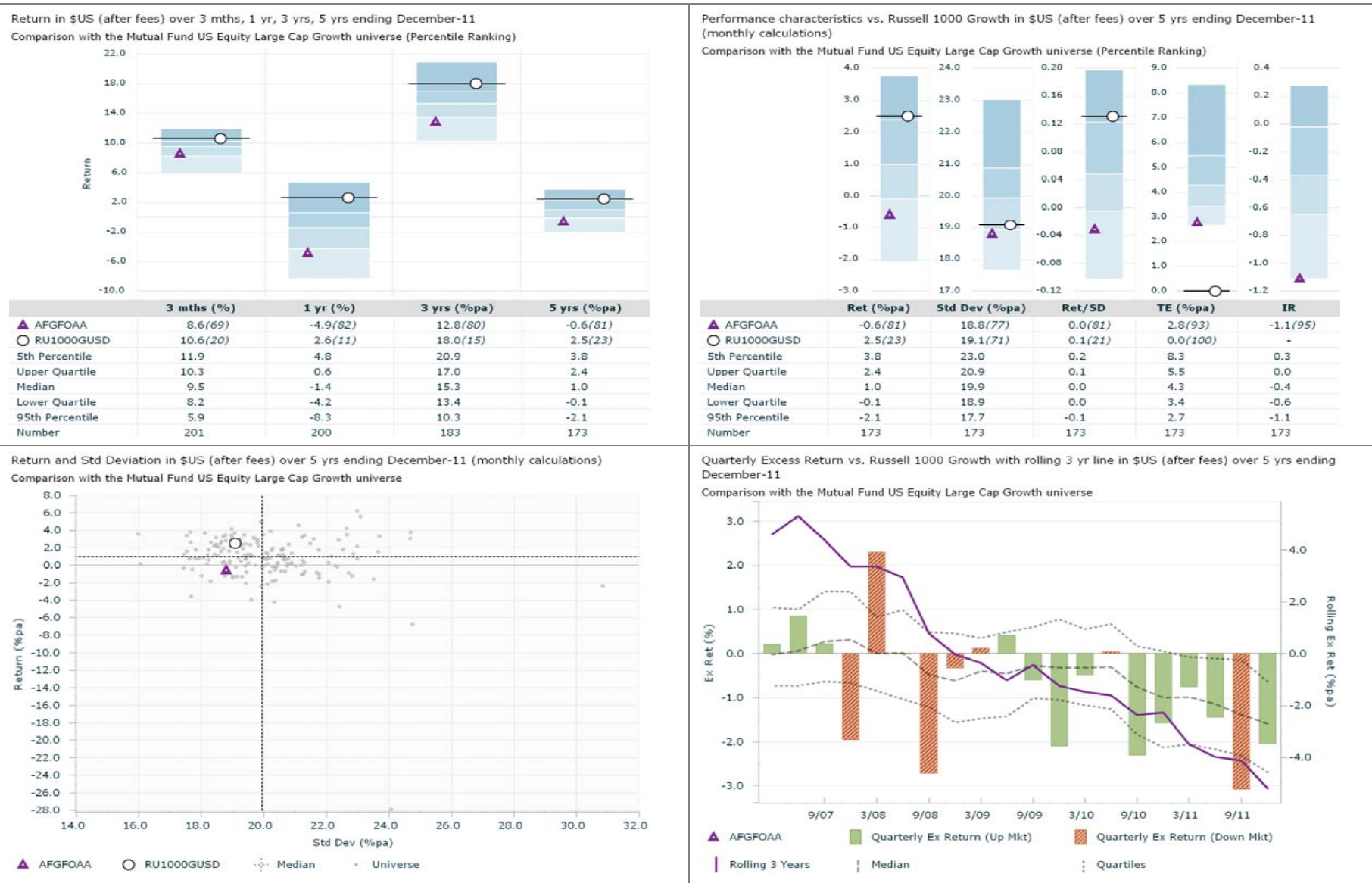
<b>Share Class: R-6</b>		<b>Benchmark: Russell 1000 Growth</b>	
<b>Investment Philosophy</b>			
<p>The Fund seeks to provide long-term growth of capital through a diversified portfolio of common stocks. The Fund has the flexibility to invest wherever the best growth opportunities may be. It emphasizes companies that appear to offer opportunities for long-term growth, and may invest in cyclical companies, turnarounds and value situations. The Fund may invest up to 25% of assets in securities of issuers domiciled outside the US, and it may invest up to 10% of assets in debt securities rated below investment-grade.</p>			
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Style Analysis*</b>	
<p><b>Positive Impact on Performance</b></p> <ul style="list-style-type: none"> <li>▪ Underweight allocation to the consumer staples sector</li> <li>▪ Stock selection within the energy and industrials sectors</li> <li>▪ Top 10 holdings: Union Pacific (+30.5% return), Home Depot (+28.8% return), Philip Morris International (+27.0% return), and Comcast (+14.4% return)</li> </ul> <p><b>Negative Impact on Performance</b></p> <ul style="list-style-type: none"> <li>▪ Out-of-benchmark exposure (16.1%) to non-US stocks</li> <li>▪ Stock selection within the consumer discretionary and information technology sectors</li> <li>▪ Cash holdings of 6.8%</li> <li>▪ Top 10 holdings: Amazon.com (-19.9% return) and Oracle (-10.6% return)</li> </ul>		<p>5 Year Period - Rolling 3 Years ending Dec 31, 2011</p> <p>Legend:   <span style="color: lightblue;">■</span> Russell 1000 Value   <span style="color: darkblue;">■</span> Russell 1000 Growth   <span style="color: lightorange;">■</span> Russell 2000 Value   <span style="color: darkorange;">■</span> Russell 2000 Growth</p>	
<b>Key Facts and Figures</b>			
Portfolio Manager (Advised Since): Team Managed	Total Fund Assets: \$122,115 Million	Expense Ratio (Net): 0.33%	
	Total Share Class Assets: \$9,546	Mercer Median Expense Ratio (Net): 0.88%	

\* The A-share class is shown due to its longer history. Mercer



# Fund Profile

## Domestic Equity - American Funds Growth Fund of America R-6 - RGAGX\*



\* The A-share class is shown due to its longer history.  
Mercer

# Fund Profile

## Domestic Equity - Passive - Vanguard Mid-Cap Index Fund Institutional - VMCIX

<b>Share Class: Institutional</b>		<b>Benchmark: Vanguard Spliced Mid Cap Index</b>	
<b>Investment Philosophy</b>			
The fund attempts to provide investment results that parallel the performance of the MSCI U.S. Mid Cap 450 Index. The fund is passively managed using a full-replication approach and consists of mid-capitalization stocks diversified across investment styles. The fund remains fully invested. Prior to May 16, 2003, the fund replicated the S&P 400 Index.			
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Tracking Error</b>	
<p><i>Tracking its Index</i></p> <p><b>Comments</b></p> <ul style="list-style-type: none"> <li>▪ The top performing sectors in the MSCI 450 Index were energy (+22.4% return), industrials (+18.2% return) and materials (+17.5% return)</li> <li>▪ The sectors contributing the least were telecommunication services (-4.1% return) and consumer staples (+2.3% return)</li> </ul>		<p>Rolling 1 yr Tracking Error vs. Vanguard Spliced Mid Cap Index in \$US (after fees) over 5 yrs ending December-11 (quarterly calculations)</p> <p>▲ Vanguard Mid-Cap Index Fund       Rolling 1 Year</p>	
<b>Key Facts and Figures</b>			
Portfolio Manager (Advised Since): Donald M. Butler (1998)		Total Fund Assets: \$25,991 Million	Expense Ratio (Net): 0.08%
		Total Share Class Assets: \$5,611 Million	Mercer Median Expense Ratio (Net): 0.30%

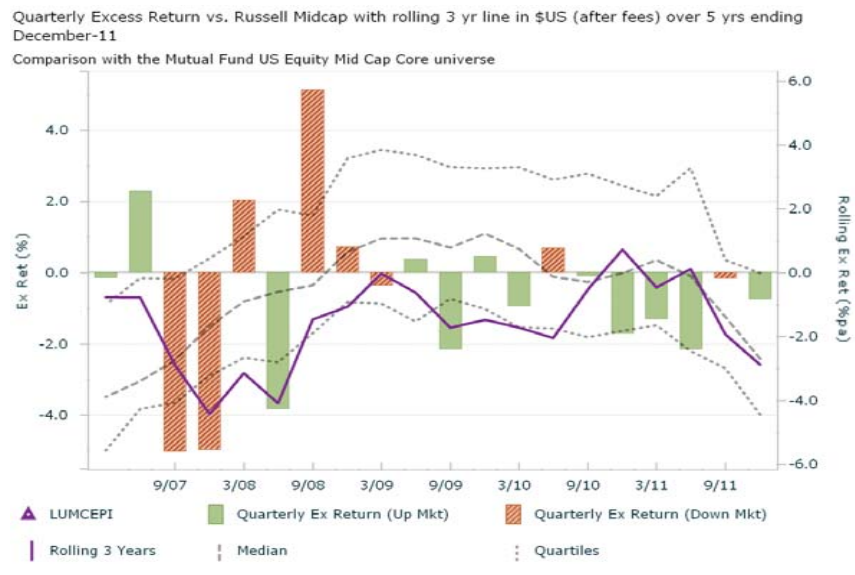
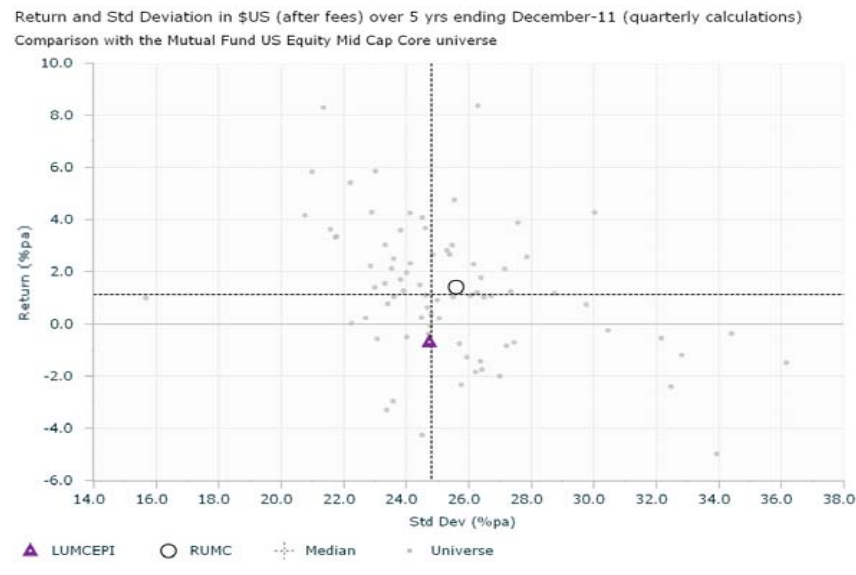
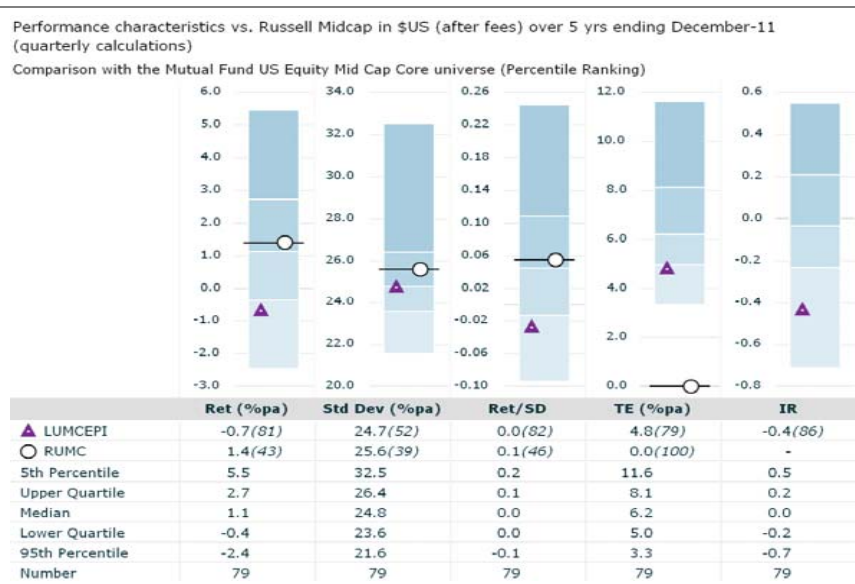
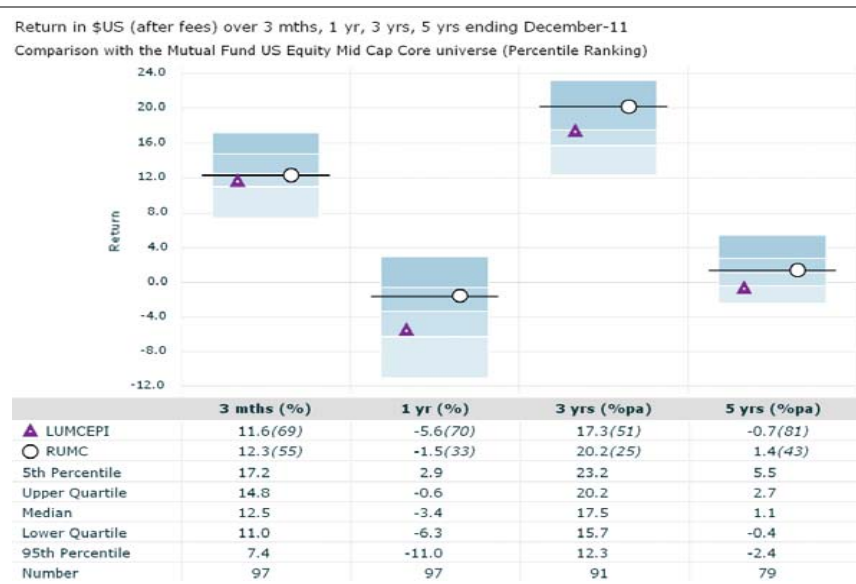
# Fund Profile

## Domestic Equity - Lazard US Mid Cap Equity Portfolio Institutional - LZMIX

<b>Share Class: Institutional</b>		<b>Benchmark: Russell Midcap</b>
<b>Investment Philosophy</b>		
<p>The Mid Cap Equity strategy is based on bottom-up stock selection with an emphasis on undervalued sectors and industries. Lazard seeks inexpensively priced companies that are financially productive with a catalyst that should create sustainable returns over the long term. The firm focuses on financial productivity and the long-term sustainability of returns rather than just price to earnings multiples and earnings projections. In-house fundamental research and financial analysis is key to the stock selection process. Macro, political, and economic factors are also considered.</p>		
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Style Analysis</b>
<p><b>Positive Impact on Performance</b></p> <ul style="list-style-type: none"> <li>▪ Lack of exposure to the telecommunications sector</li> <li>▪ Stock selection within the financials, consumer staples and utilities sectors</li> <li>▪ Individual contributors: Invesco (+30.3% return) and Energizer (+16.6% return)</li> </ul> <p><b>Negative Impact on Performance</b></p> <ul style="list-style-type: none"> <li>▪ Overweight allocation to and stock selection within the information technology sector</li> <li>▪ Stock selection within the energy, materials, health care, and industrials sectors</li> <li>▪ Individual detractors: BMC Software (-15.0% return) and Bemis (+3.5% return)</li> </ul>		<p>5 Year Period - Rolling 3 Years ending Dec 31, 2011</p> <p>0% 20% 40% 60% 80% 100%</p> <p>Mar-07 Sep-07 Mar-08 Sep-08 Mar-09 Sep-09 Mar-10 Sep-10 Mar-11 Sep-11</p> <p>■ Russell 1000 Value ■ Russell 1000 Growth ■ Russell 2000 Value ■ Russell 2000 Growth</p>
<b>Key Facts and Figures</b>		
<p>Portfolio Manager (Advised Since): Andrew D. Lacey (2001); Christopher H. Blake (2001); Robert A. Failla (2005)</p>	<p>Total Fund Assets: \$147 Million Total Share Class Assets: \$97 Million</p>	<p>Expense Ratio (Net): 0.91% Mercer Median Expense Ratio (Net): 0.95%</p>

# Fund Profile

## Domestic Equity - Lazard US Mid Cap Equity Portfolio Institutional - LZMIX



# Fund Profile

## Domestic Equity - Passive - SSgA Russell Small Cap Index Non-Lending Series Fund

<b>Share Class: S</b>		<b>Benchmark: Russell 2000</b>															
<b>Investment Philosophy</b>																	
<p>SSgA's passive equity process objective is to remain fully invested in the equity market at all times. To accomplish this, SSgA holds a small amount of unleveraged exchange-traded Russell 2000 index futures contracts to maintain full exposure. The portfolio tends to hold approximately 1% to 3% of the strategy's value in suitable CFTC-approved index futures contracts. This position in futures allows SSgA to accommodate cash flows into and out of the portfolio on a daily basis and to equitize dividend receivables to achieve closer tracking.</p>																	
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Tracking Error</b>															
<p><i>Tracking its Index</i></p> <p><b>Comments</b></p> <ul style="list-style-type: none"> <li>All ten sectors of the Russell 2000 Index posted positive returns for the quarter</li> <li>Top performing sectors were energy (+22.7% return), industrials (+20.5% return) and materials (+15.8% return)</li> <li>Worst performing sectors were consumer staples (+9.2% return), telecommunications (+8.9% return) and utilities (+10.6% return)</li> </ul>		<p>Rolling 1 yr Tracking Error vs. Russell 2000 in \$US (after fees) over 3 yrs and 3 quarters ending December-11 (quarterly calculations)</p> <table border="1"> <caption>Tracking Error Data (Estimated)</caption> <thead> <tr> <th>Date</th> <th>Tracking Error (%)</th> </tr> </thead> <tbody> <tr> <td>3/09</td> <td>0.30</td> </tr> <tr> <td>9/09</td> <td>0.45</td> </tr> <tr> <td>3/10</td> <td>0.25</td> </tr> <tr> <td>9/10</td> <td>0.10</td> </tr> <tr> <td>3/11</td> <td>0.09</td> </tr> <tr> <td>9/11</td> <td>0.16</td> </tr> </tbody> </table> <p>▲ SSgA Ru 2000 Idx   Rolling 1 Year</p>		Date	Tracking Error (%)	3/09	0.30	9/09	0.45	3/10	0.25	9/10	0.10	3/11	0.09	9/11	0.16
Date	Tracking Error (%)																
3/09	0.30																
9/09	0.45																
3/10	0.25																
9/10	0.10																
3/11	0.09																
9/11	0.16																
<b>Key Facts and Figures</b>																	
Portfolio Manager: SSgA		Total Strategy Assets: \$13,400 Million															
Strategy Inception: July 1999		Expense Ratio (Net): 0.06%															
		Mercer Median Expense Ratio (Net): 0.30%															

# Fund Profile

## International Equity - Passive - DWS EAFE Equity Index Fund Institutional - BTAEX

<b>Share Class: Institutional</b>		<b>Benchmark: MSCI EAFE</b>																				
<b>Investment Philosophy</b>																						
<p>The fund seeks to replicate as closely as possible, before the deduction of expenses, the performance of the Morgan Stanley Capital International EAFE Index, which emphasizes stocks of companies in major markets in Europe, Australasia and the Far East. The manager invests in a statistically selected sample of the securities found in the MSCI EAFE Index, with typically 80% of the fund in index securities and select derivative instruments relating to the index.</p>																						
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Tracking Error</b>																				
<p><i>Tracking its Index given fair value pricing</i></p> <p><b>Comments</b></p> <ul style="list-style-type: none"> <li>▪ The sectors with the highest returns for the quarter were energy (+14.8% return), consumer staples (+5.9% return) and health care (+5.7% return)</li> <li>▪ Top performing countries: Ireland (+22.4% return), Norway (+9.4% return) and the United Kingdom (+9.1% return)</li> <li>▪ The weakest performing sectors were utilities (-4.7% return), information technology (-0.5% return) and financials (-0.3% return)</li> <li>▪ Poor performing countries: Greece (-27.5% return), Portugal (-9.5% return) and Austria (-5.1% return)</li> </ul>		<p>Rolling 1 yr Tracking Error vs. MSCI EAFE in \$US (after fees) over 5 yrs ending December-11 (quarterly calculations)</p> <table border="1"> <caption>Tracking Error Data (Estimated)</caption> <thead> <tr> <th>Date</th> <th>Tracking Error (%)</th> </tr> </thead> <tbody> <tr><td>9/07</td><td>0.5</td></tr> <tr><td>3/08</td><td>1.0</td></tr> <tr><td>9/08</td><td>1.9</td></tr> <tr><td>3/09</td><td>2.3</td></tr> <tr><td>9/09</td><td>1.0</td></tr> <tr><td>3/10</td><td>0.5</td></tr> <tr><td>9/10</td><td>1.7</td></tr> <tr><td>3/11</td><td>1.2</td></tr> <tr><td>9/11</td><td>1.5</td></tr> </tbody> </table> <p>▲ DWS EAFE Eq Idx   Rolling 1 Year</p>	Date	Tracking Error (%)	9/07	0.5	3/08	1.0	9/08	1.9	3/09	2.3	9/09	1.0	3/10	0.5	9/10	1.7	3/11	1.2	9/11	1.5
Date	Tracking Error (%)																					
9/07	0.5																					
3/08	1.0																					
9/08	1.9																					
3/09	2.3																					
9/09	1.0																					
3/10	0.5																					
9/10	1.7																					
3/11	1.2																					
9/11	1.5																					
<b>Key Facts and Figures</b>																						
Portfolio Manager (Advised Since): Shaun Murphy (2007)	Total Fund Assets: \$283 Million Total Share Class Assets: \$283 Million	Expense Ratio (Net): 0.51% Mercer Median Expense Ratio (Net): 0.49%																				

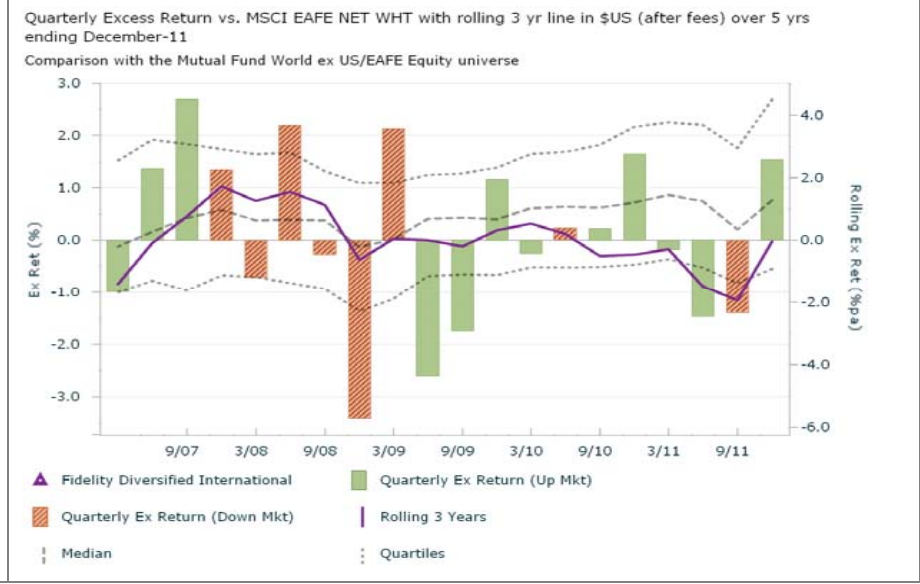
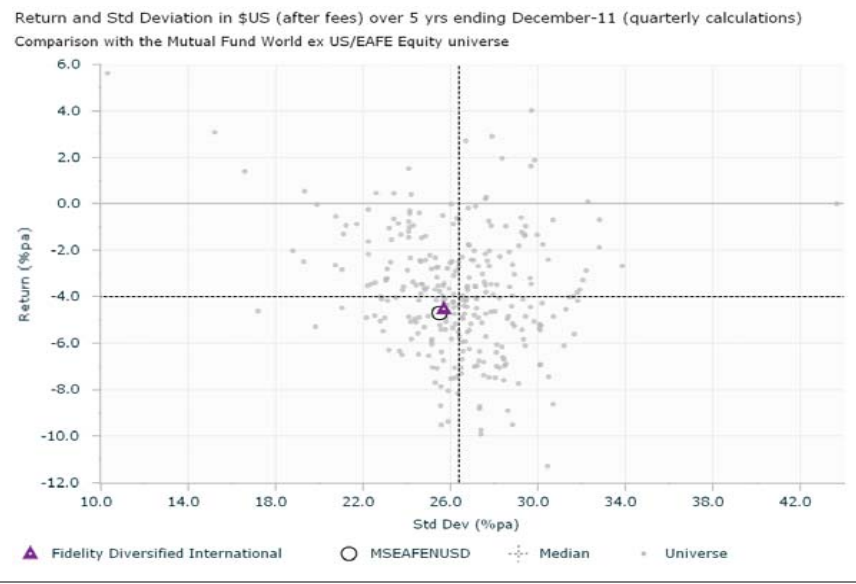
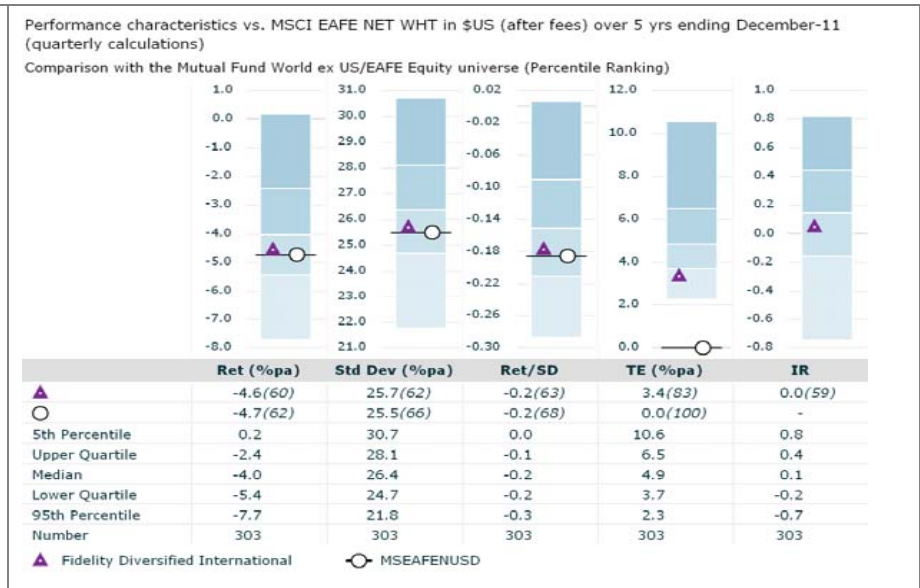
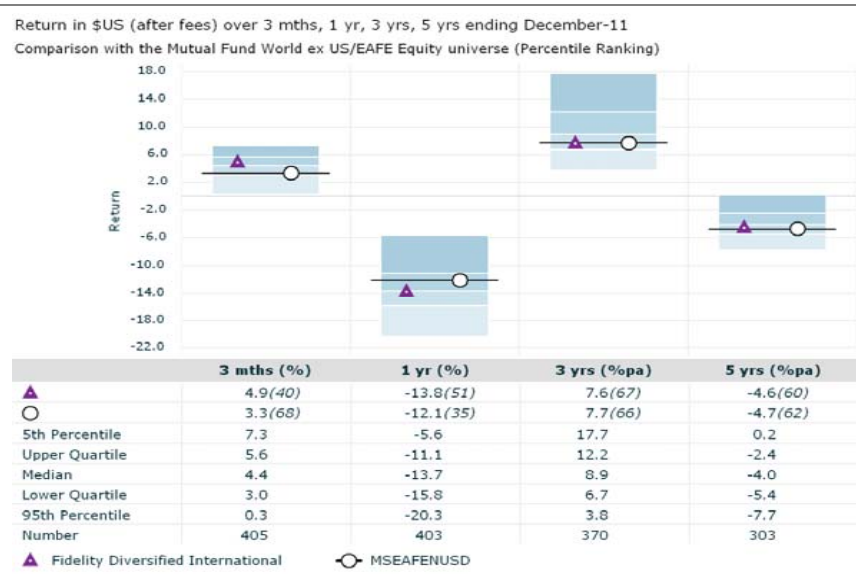
# Fund Profile

## International Equity - Fidelity Diversified International Fund - FDIVX

<b>Share Class: N/A</b>		<b>Benchmark: MSCI EAFE NET WHT</b>																																	
<b>Investment Philosophy</b>																																			
The Fund seeks capital growth by typically investing in non-U.S. securities, allocating investments across countries and regions by considering the size of the market in each country and region relative to the size of the international market as a whole.																																			
<b>Portfolio Analysis &amp; Key Observations</b>		<b>Country Analysis as of December 31, 2011</b>																																	
<p><b>Positive Impact on Performance</b></p> <ul style="list-style-type: none"> <li>Overweight allocation to the energy sector; underweight allocations to the utilities and financials sectors</li> <li>Stock selection within the energy, financials, health care, technology and industrials sectors</li> <li>On a regional basis, underweight allocation to Japan</li> <li>Stock selection within Europe</li> <li>Out-of-benchmark exposure to and stock selection within the United States and Canada</li> <li>Individual contributors: Novo Nordisk AS (+28.8% return), Canadian Natural Resources Ltd. (+27.2% return), Royal Dutch Shell Plc. (+23.2% return) and Samsung Electronics Co., Ltd. (+15.0% return)</li> </ul> <p><b>Negative Impact on Performance</b></p> <ul style="list-style-type: none"> <li>Stock selection within the materials and telecommunication sectors</li> <li>On a regional basis, underweight allocation to and stock selection within the Asia Pacific-ex Japan region</li> <li>Out-of-benchmark exposure to the emerging markets</li> <li>Individual detractors: Agnico-Eagle Mines Ltd. (-39.2% return) and Rakuten (-8.1% return)</li> </ul>		<table border="1"> <caption>Country Allocation Data (Estimated from Chart)</caption> <thead> <tr> <th>Country</th> <th>Fidelity Diversified International Fund</th> <th>MSCI EAFE</th> </tr> </thead> <tbody> <tr> <td>United Kingdom</td> <td>21.5</td> <td>23.5</td> </tr> <tr> <td>Japan</td> <td>14.5</td> <td>21.5</td> </tr> <tr> <td>United States</td> <td>10.5</td> <td>0.0</td> </tr> <tr> <td>Germany</td> <td>8.0</td> <td>8.0</td> </tr> <tr> <td>France</td> <td>7.0</td> <td>9.0</td> </tr> <tr> <td>Canada</td> <td>5.5</td> <td>0.0</td> </tr> <tr> <td>Switzerland</td> <td>5.0</td> <td>9.0</td> </tr> <tr> <td>Australia</td> <td>4.0</td> <td>9.0</td> </tr> <tr> <td>Netherlands</td> <td>3.0</td> <td>3.0</td> </tr> <tr> <td>Denmark</td> <td>3.0</td> <td>1.0</td> </tr> </tbody> </table>	Country	Fidelity Diversified International Fund	MSCI EAFE	United Kingdom	21.5	23.5	Japan	14.5	21.5	United States	10.5	0.0	Germany	8.0	8.0	France	7.0	9.0	Canada	5.5	0.0	Switzerland	5.0	9.0	Australia	4.0	9.0	Netherlands	3.0	3.0	Denmark	3.0	1.0
Country	Fidelity Diversified International Fund	MSCI EAFE																																	
United Kingdom	21.5	23.5																																	
Japan	14.5	21.5																																	
United States	10.5	0.0																																	
Germany	8.0	8.0																																	
France	7.0	9.0																																	
Canada	5.5	0.0																																	
Switzerland	5.0	9.0																																	
Australia	4.0	9.0																																	
Netherlands	3.0	3.0																																	
Denmark	3.0	1.0																																	
<b>Key Facts and Figures</b>																																			
Portfolio Manager (Advised Since): William Bower (2001)	Total Fund Assets: \$22,886 Million Total Share Class Assets: \$15,027 Million	Expense Ratio (Net): 0.87% Mercer Median Expense Ratio (Net): 1.06%																																	

# Fund Profile

## International Equity - Fidelity Diversified International Fund - FDIVX





## Appendix A – Investment Manager Updates

### DWS Investments

#### **'Watch' (W) Assigned to All Strategy Ratings Following Announced Strategic Review – November 24, 2011**

In an announcement issued on 22 November 2011, Deutsche Bank (DB) divulged plans to conduct a strategic review of its global asset management division (a copy of the announcement is included below). While there has been a deluge of speculation and analysis in the media over the potential results of such a review, the official details are understandably vague at present. The review will apparently evaluate the business impact of changes across both the regulatory and competitive landscapes and explore the growth prospects for the asset management business on a bank platform.

Official announcement from DB (22 November 2011):

*Deutsche Bank is reviewing the structure of its global Asset Management division*

Deutsche Bank (XETRA: DBKGn.DE / NYSE: DB) announced today that it is conducting a strategic review of its global Asset Management division. While the Bank remains committed to asset management, this review is part of the Bank's continual effort to maintain an optimal business mix and be among the market leaders in each of its businesses.

The strategic review of the Asset Management division is focusing in particular on how recent regulatory changes and associated costs and changes in the competitive landscape are impacting the business and its growth prospects on a bank platform.

All strategic options are being considered. The review covers all of the Asset Management division globally except for the DWS franchise in Germany, Europe and Asia, which the Bank has already determined is a core part of its retail offering in those markets.

Kevin Parker, Global Head of Asset Management and a member of the Deutsche Bank Group Executive Committee, said: "The outcome of this review will be driven first and foremost by our fiduciary duty to, and the interests of, our clients. Our aim is to find the best strategic option to maximize the performance and potential of the Asset Management division.

#### ***Mercer View***

It is unclear at this stage what the announced strategic review will mean for individual strategies managed across the business, but profitability characteristics are likely to be a significant feature of the decision-making process. There is mounting pressure on DB to improve its capital position, which may be a key motivation for the strategic review and could suggest the potential sale of segments of the asset management business. DB's asset management franchise has struggled with high people turnover and organizational instability across various parts of the business over the last few years, and has been through a number of reorganizations of investment teams and product offerings since 2005. We have discussed these issues in many of our previous research notes on strategies managed by DB Advisors/Deutsche Asset Management/DWS Investments/RREEF, and have reflected this in '=' factor ratings for Business Management in many of our strategy reviews.

Although the announcement states that the DWS franchise in Europe and Asia will not be part of the strategic review, we have decided to apply the 'Watch' (W) suffix to ratings across the firm's strategy range given that there is likely to be an elevated level of uncertainty across the asset management business under the pall of such an exercise. We will of course assess the impact of the strategic review on each of our strategy ratings as further relevant details become available.

## Capital Research and Management Company (CR&M)

Update on Growth Fund of America – December 7, 2011

### *Issues to Watch*

**Transparency:** CR&M is considering providing more detail regarding fund performance. It will be interesting to see what information (if anything) the firm will provide.

### *Highlights*

There have been no major changes to the fund's multi-portfolio manager structure or portfolio positioning since our last review. The fund remains managed in a sleeve fashion by twelve senior portfolio managers (or counselors) and by the firm's analysts. The portfolio counselors' sleeves make up between 75% and 80% of the fund, the analyst sleeve represents the remainder.

Terrance McGuire, one of twelve portfolio counselors managing a sleeve of the fund, left CR&M earlier in 2011. His sleeve of the fund was divided amongst the eleven other counselors. Subsequent to McGuire's departure, Karl Kajawa was added to the roster of portfolio counselors. CR&M will not disclose any specifics regarding when McGuire left, how much his sleeve represented, when Kajawa was added to the mix, or how much Kajawa manages. CR&M only updates investors as to the management roster annually (each November) in its annual prospectus. A table showing the current roster of portfolio counselors is in the Further Detail section of this note.

CR&M provides the names of the portfolio counselors, but not the amount of assets each one manages. The only details Ragsdale could share with us is that no single counselor manages more than 10% of the fund, and the allocation by counselor roughly resembles a bell curve whereby the counselors who have less tenure on the fund and those who have the most tenure (and presumably closer to retirement age) manage smaller shares while counselors who are in the middle in terms of age and tenure with the fund manage more. Ragsdale said at present between 50 and 60 analysts out of the firm's total pool of 160 contribute names to the analyst sleeve. However, CR&M does not provide their names.

In looking for investments, portfolio counselors and research analysts are given the autonomy to seek alpha where ever they may find it and in any investment vehicle they may choose. Typically, managers will strictly adhere to equities, although fixed income has also been used. To help broaden the investment universe, CR&M revised the fund guidelines to allow up to 25% of investments to come from outside of the U.S. Previously, there was a 15% limit on investments coming from outside the U.S. and Canada.

Although Ragsdale claimed that everyone participating in the management of the fund adheres to the fund's broad goal of providing growth of capital, there are individual differences in investment philosophy among counselors and analysts. For example, some are more valuation conscious than others, some run sleeves that are very concentrated by name and/or by industry while others are diversified. By design, there are very few limits on how counselors may structure their sleeves. The firm touts the arrangement as diversification. But with no transparency as to who does what it is nearly impossible for investors to verify these benefits.

We are also concerned about the lack of oversight of portfolio construction and the approach to risk control. Ragsdale claimed that the fund's multi-manager structure is an effective means of risk control. He said that the firm reviews basic risk exposures such as sector and industry deviations versus the S&P 500 Index every year. He was not sure if CR&M utilizes systems such as Barra or Northfield; if it does, the results are not shared with portfolio counselors.

In following up on our last note, CR&M confirmed that it has no plans to further segment the investment team into smaller groups. Instead, the firm will maintain its two investment research units, Capital World Investors (CWI) and Capital Research Global Investors (CRGI).

The fund has experienced a decline in assets of approximately 25% for the nine months ending September 30, 2011. CR&M does not provide a breakdown of withdrawals by type of investor (e.g. retail individual, DC plan participant), nor does it provide a total of gross inflows or outflows versus market depreciation. However, Ragsdale and DiVito acknowledged that many investors have been disappointed with the fund's performance over the past few years and the redemptions are not a surprise.

Despite the decline in assets, the fund is still huge (over \$120 billion). CR&M's stance on capacity has not changed. Ragsdale asserted that the fund's long term track record demonstrates that the large asset base has not hindered performance. He also mentioned that the fund's long investment horizon and low turnover (less than 30%) are mitigating factors, and without providing specific details stated that the AUM was nowhere close to a "rule of thumb" limit of 1% of the investible universe.

DiVito mentioned that the firm is considering enhancing the reporting of fund performance, including providing more detailed attribution. While we are encouraged to hear that CR&M is taking some steps to better explain performance (and we have yet to see just what it will provide), the firm's record in this area is disappointing.

## Appendix B – Disclosures

### Important notices

References to Mercer shall be construed to include Mercer LLC and/or its associated companies.

© 2012 Mercer LLC. All rights reserved.

This contains confidential and proprietary information of Mercer and is intended for the exclusive use of the parties to whom it was provided by Mercer. Its content may not be modified, sold or otherwise provided, in whole or in part, to any other person or entity, without Mercer's prior written permission.

The findings, ratings and/or opinions expressed herein are the intellectual property of Mercer and are subject to change without notice. They are not intended to convey any guarantees as to the future performance of the investment products, asset classes or capital markets discussed. Past performance does not guarantee future results. Mercer's ratings do not constitute individualized investment advice.

Information contained herein has been obtained from a range of third party sources. While the information is believed to be reliable, Mercer has not sought to verify it independently. As such, Mercer makes no representations or warranties as to the accuracy of the information presented and takes no responsibility or liability (including for indirect, consequential or incidental damages), for any error, omission or inaccuracy in the data supplied by any third party.

This does not constitute an offer or a solicitation of an offer to buy or sell securities, commodities and/or any other financial instruments or products or constitute a solicitation on behalf of any of the investment managers, their affiliates, products or strategies that Mercer may evaluate or recommend.

For the most recent approved ratings of an investment strategy, and a fuller explanation of their meanings, contact your Mercer representative.

For Mercer's conflict of interest disclosures, contact your Mercer representative or see [www.mercer.com/conflictsofinterest](http://www.mercer.com/conflictsofinterest).

**Mercer universes:** Mercer's universes are intended to provide collective samples of strategies that best allow for robust peer group comparisons over a chosen timeframe. Mercer does not assert that the peer groups are wholly representative of and applicable to all strategies available to investors.

The value of your investments can go down as well as up, and you may not get back the amount you have invested. Investments denominated in a foreign currency will fluctuate with the value of the currency. Certain investments, such as securities issued by small capitalization, foreign and emerging market issuers, real property, and illiquid, leveraged or high-yield funds, carry additional risks that should be considered before choosing an investment manager or making an investment decision.

Returns for periods greater than one year are annualized. Returns are calculated gross of investment management fees, unless noted as net of fees.

Style analysis graph time periods may differ reflecting the length of performance history available.

**THE FOLLOWING PROVISIONS APPLY TO DATA OR OTHER SERVICES PROVIDED BY THE FOLLOWING COMPANIES:** Where "End User" appears before the Vendor name, a direct end-user license with the Vendor is required to receive some indices. You are responsible for ensuring you have in place all such licenses as are required by Vendors.

**BARCLAYS:** © Barclays Bank PLC 2012. This data is provided by Barclays Bank PLC. Barclays Bank PLC and its affiliated companies accept no liability for the accuracy, timeliness or completeness of such data which is provided "as is." All warranties in relation to such data are hereby extended to the fullest extent permitted under applicable law.

**BARCLAYS CAPITAL:** The Barclays Indices are a proprietary product of Barclays. Barclays shall maintain exclusive ownership of and rights to the Barclays Indices and that inclusion of the Barclays Indices in this Service shall not be construed to vest in the subscriber any rights with respect to the Indices. The subscriber agrees that it will not remove any copyright notice or other notification or trade name or marks of Barclays that may appear in the Barclays Indices and that any reproduction and/or distribution of the Barclays Indices (if authorized) shall contain such notices and/or marks.

**BLOOMBERG L.P.:** © 2012 Bloomberg L.P. All rights reserved. BLOOMBERG, BLOOMBERG PROFESSIONAL, BLOOMBERG FINANCIAL MARKETS, BLOOMBERG NEWS, BLOOMBERG TRADEMARK, BLOOMBERG BONDRADER, AND BLOOMBERG TELEVISION are trademarks and service marks of Bloomberg L.P. a Delaware Limited Partnership.

**BNY Mellon Asset Servicing:** Source: © 2012 BNY Mellon Performance Risk and Analytics, LLC. All Rights Reserved.

**CITIGROUP GLOBAL MARKETS (formerly SALOMON SMITH BARNEY):** Smith Barney<sup>sm</sup> and Citigroup Global Equity Index<sup>sm</sup> are service marks of Citigroup Inc. "BECAUSE ACCURACY COUNTS<sup>sm</sup>" is a registered service mark of Citigroup Inc. FloatWatch<sup>®</sup> is a trade mark of Citigroup Inc. Citigroup Global Equity Index System<sup>sm</sup>, Citigroup Broad Market Index<sup>sm</sup>, Citigroup Primary Market Index<sup>sm</sup>, Citigroup Extended Market Index<sup>sm</sup>, Citigroup Cap-Range Index<sup>sm</sup>, Citigroup Internet Index (NIX)<sup>sm</sup>, Citigroup Style Indices (Growth/Value)<sup>sm</sup>, Citigroup Property Index<sup>sm</sup> are service marks of Citigroup Inc. ©2012 Citigroup Inc All rights reserved. Any unauthorized use, duplication or disclosure is prohibited by law and may result in prosecution. Citigroup, including its parent, subsidiaries and/or affiliates ("the Firm"), usually makes a market in the securities discussed or recommended in its report and may sell to or buy from customers, as principal, securities discussed or recommended in its report. The Firm or employees preparing its report may have a position in securities or options of any company discussed or recommended in its report. An employee of the Firm may be a director of a company discussed or recommended in its report. The Firm may perform or solicit investment banking or other services from any company discussed or recommended in its report. Securities recommended, offered, or sold by SSB: (i) are not insured by the Federal Deposit Insurance Corporation; (ii) are not deposits or other obligations of any insured depository institution (including Citibank); and (iii) are subject to investment risks, including the possible loss of the principal amount invested. Although information has been obtained

## Defined Contribution Performance Evaluation Report

from and is based upon sources SSB believes to be reliable, we do not guarantee its accuracy and it may be incomplete or condensed. All opinions and estimates constitute SSB's judgment as of the date of the report and are subject to change without notice. Its report is for informational purposes only and is not intended as an offer or solicitation for the purchase or sale of a security. Its report does not take into account the investment objectives or financial situation of any particular person. Investors should obtain advice based on their own individual circumstances before making an investment decision.

**CREDIT SUISSE FIRST BOSTON LLC. (CSFB):** Copyright © 1996 – 2012 Credit Suisse First Boston LLC and/or its affiliate companies. All rights reserved.

**DataStream :** Source: ThomsonReuters Datastream

**Dow Jones:** The Dow Jones Indexes<sup>SM</sup> are proprietary to and distributed by Dow Jones & Company, Inc. and have been licensed for use. All content of Dow Jones Indexes<sup>SM</sup> © 2012 is proprietary to Dow Jones & Company, Inc.

**“End User” FTSE™ :** is a trade mark of the London Stock Exchange PLC and The Financial Times Limited and is used by FTSE International Limited under license. Russell Investment Group Europe Ltd is licensed by FTSE International Limited to distribute FTSE Advanced Service and other FTSE indices. FTSE shall not be responsible for any error or omission in FTSE data. All copyright and database rights in FTSE products belong to FTSE or its licensors. Redistribution of the data comprising the FTSE products is not permitted. You agree to comply with any restrictions or conditions imposed upon the use, access, or storage of the data as may be notified to you by FTSE or Russell/Mellon Europe Ltd. You are not permitted to receive the FTSE Advanced Service unless you have a separate agreement with FTSE. “FTSE™”, “FT-SE™” and “Footsie™” are trade marks of London Stock Exchange PLC and The Financial Times Limited and are used by FTSE International Limited under license.

The FTSE Private Investor Indices are owned and calculated by FTSE International and are produced in association with APCIMS (Association of Private Client Investment Managers and Stockbrokers). © FTSE International Limited 2012

The UK Value and Growth Indices are owned and calculated by FTSE International Limited in association with Russell Investment Group. © FTSE International Limited 2012.

**RUSSELL INVESTMENT GROUP:** Russell Investment Group is the source and owner of certain of the data contained or reflected in this material and all trademarks and copyrights related thereto. The material may contain confidential information and unauthorized use, disclosure, copying, dissemination or redistribution is strictly prohibited. This is a user presentation of the data. Russell Investment Group is not responsible for the formatting or configuration of this material or for any inaccuracy in presentation thereof. Returns and security data for the Russell indices are provided by Mellon Analytical Solutions. Russell indices are trademarks/service marks of the Russell Investment Group. Russell® is a trademark of the Russell Investment Group.

**HFR:** Source: Hedge Fund Research, Inc., © HFR, Inc. 2012, www.hedgefundresearch.com

**JPMORGAN:** The JPMorgan EMBI Index (i) is protected by copyright and JPMorgan claims trade secret rights, (ii) is and shall remain the sole property of JPMorgan, and (iii) title and full ownership in the JPMorgan EMBI Index is reserved to and shall remain with JPMorgan. All proprietary and intellectual property rights of any nature, including patents,

copyrights, trademarks and trade secrets regarding the JPMorgan EMBI Index, and any and all parts, copies, modifications, enhancements and derivative works are owned by, and shall remain the property of JPMorgan and its affiliates. The JPMorgan EMBI Index and related materials and software were developed, compiled, prepared and arranged by JPMorgan through expenditure of substantial time, effort and money and constitute valuable intellectual property and trade secrets of JPMorgan. The JPMorgan EMBI Index shall not be used in a manner that would infringe the property rights of JPMorgan or others or violate the laws, tariffs, or regulations of any country.

**LIPPER:** Performance data was supplied by Lipper, A Thomson Reuters Company, subject to the following: Copyright 2012 © Thomson Reuters. All rights reserved. Any copying, republication or redistribution of Lipper Information, including by caching, framing or similar means, is expressly prohibited without the prior written consent of Lipper. Lipper shall not be liable for any errors or delays in the Information, or for any actions taken in reliance thereon. Lipper performance data is total return, and is preliminary and subject to revision. The data contained herein has been obtained from company reports, financial reporting services, periodicals, and other resources believed to be reasonable. Although carefully verified, data on compilations is not guaranteed by Lipper Inc. - A Reuters Company and may be incomplete. No offer or solicitations to buy or sell any of the securities herein is being made by Lipper. Portions of the information contained in this report was derived by Mercer using Content supplied by Lipper, A Thomson Reuters Company.

**MERRILL LYNCH:** The Merrill Lynch Indices are used with permission. Copyright 2012, Merrill Lynch, Pierce, Fenner & Smith Incorporated. All rights reserved. The Merrill Lynch Indices may not be copied, used, or distributed without Merrill Lynch's prior written approval.

This Product is not sponsored, endorsed, sold or promoted by Merrill Lynch. Merrill Lynch makes no guarantees, representations or warranties of any kind, express or implied, to any person, including, without limitation, any member of the public regarding the use of the Indices in the Product, the advisability of investing in securities generally or of the ability of the Index to track any market performance. Merrill Lynch's only relationship to Mellon Analytical Solutions or any other person or entity in respect to this Product is limited to the licensing of the Merrill Lynch Indices, which are determined, composed, and calculated by Merrill Lynch without regard to Mellon Analytical Solutions or this Product. Merrill Lynch retains exclusive ownership of the Indices and the programs and trademarks used in connection with the Indices. Merrill Lynch has no obligation to take the needs of Mellon Analytical Solutions or the purchasers, investors or participants in the Product into consideration in determining, composing or calculating the Indices, nor shall Merrill Lynch have any obligation to continue to calculate or provide the Indices in the future. Merrill Lynch may, in its absolute discretion and without prior notice, revise or terminate the Indices at any time. IN NO EVENT SHALL MERRILL LYNCH OR ANY OF ITS PARTNERS, AFFILIATES, EMPLOYEES, OFFICERS, DIRECTORS OR AGENTS HAVE ANY LIABILITY TO ANY PERSON OR ENTITY FOR ANY INDIRECT, PUNITIVE, SPECIAL, OR CONSEQUENTIAL DAMAGES, INCLUDING LOST PROFITS.

**MOODY'S INVESTORS SERVICE:** Moody's © Copyright 2012, Moody's Investors Service, Inc. (“Moody's”). Moody's ratings (“Ratings”) are proprietary to Moody's or its affiliates and are protected by copyright and other intellectual property laws. Ratings are licensed to Distributor by Moody's. RATINGS MAY NOT BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER

## Defined Contribution Performance Evaluation Report

City of Los Angeles Deferred Compensation Plan

OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT. Moody's® is a registered trademark of Moody's Investors Service, Inc..

**MSCI®:** Portions of this report are copyright MSCI 2012. Unpublished. All Rights Reserved. This information may only be used for your internal use, may not be reproduced or disseminated in any form and may not be used to create any financial instruments or products or any indices. This information is provided on an "as is" basis and the user of this information assumes the entire risk of any use it may make or permit to be made of this information. Neither MSCI, any of its affiliates or any other person involved in or related to compiling, computing or creating this information makes any express or implied warranties or representations with respect to such information or the results to be obtained by the use thereof, and MSCI, its affiliates and each such other person hereby expressly disclaim all warranties (including, without limitation, all warranties of originality, accuracy, completeness, timeliness, non-infringement, merchantability and fitness for a particular purpose) with respect to this information. Without limiting any of the foregoing, in no event shall MSCI, any of its affiliates or any other person involved in or related to compiling, computing or creating this information have any liability for any direct, indirect, special, incidental, punitive, consequential or any other damages (including, without limitation, lost

profits) even if notified of, or if it might otherwise have anticipated, the possibility of such damages. MSCI is a registered trademark of MSCI, Inc.

**NAREIT®:** NAREIT® is the exclusive registered mark of the National Association of Real Estate Investment Trusts.

**NCREIF:** All NCREIF Data - Copyright by the National Council of Real Estate Investment Fiduciaries. This information is proprietary and may not be reported in whole or in part without written permission.

**STANDARD & POOR'S:** Standard & Poor's information contained in this document is subject to change without notice. Standard & Poor's cannot guarantee the accuracy, adequacy or completeness of the information and is not responsible for any errors or omissions or for results obtained from use of such information. Standard & Poor's makes no warranties or merchantability or fitness for a particular purpose. In no event shall Standard & Poor's be liable for direct, indirect or incidental, special or consequential damages from the information here regardless or whether such damages were foreseen or unforeseen.

**WILSHIRE ASSOCIATES:** Copyright © 2012 Wilshire Associates Incorporated.



Mercer (US) Inc.  
777 South Figueroa Street  
Suite 1900  
Los Angeles, CA 90017  
+1 213 346 2200

